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Preprint: bit.ly/lcl-paper

Code: bit.ly/lcl-code
Data: bit.ly/lcl-data

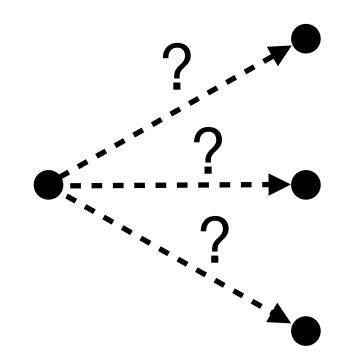
# Learning Context Effects in Triadic Closure

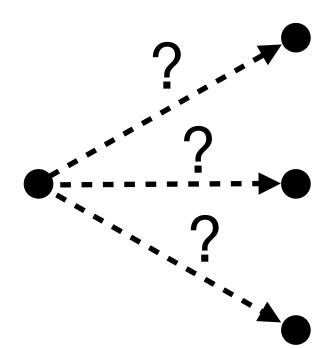
Kiran Tomlinson



**SINM 2020** 

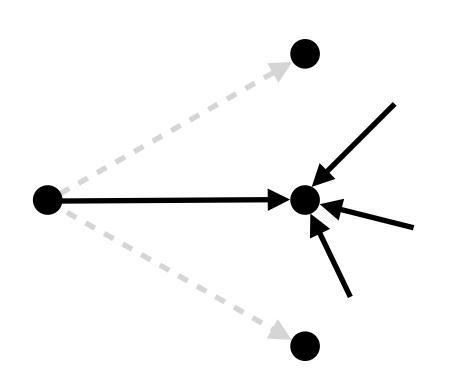
research with Austin R. Benson





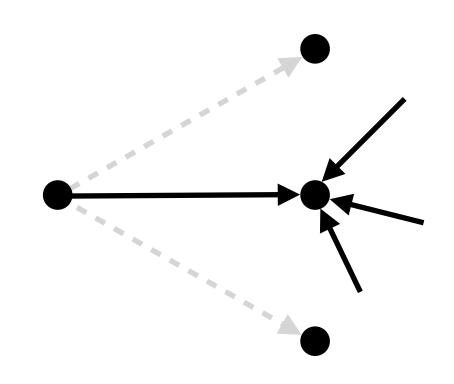
### Preferential attachment

(Barabási & Albert, Science 1999)

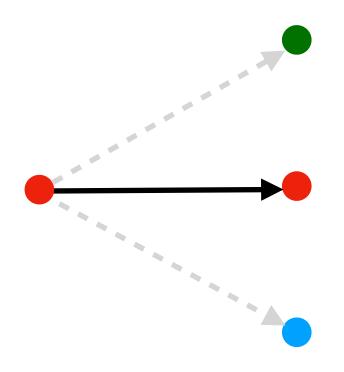


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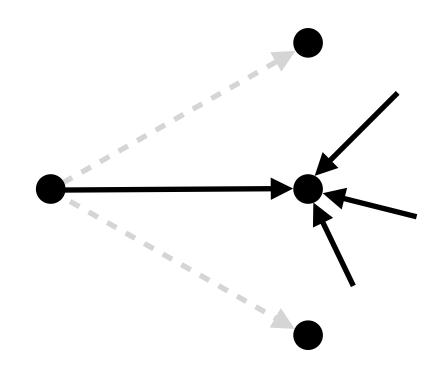


Homophily (McPherson et al., *Annual Review of Sociology* 2001) (Papadopoulos et al., Nature 2012)



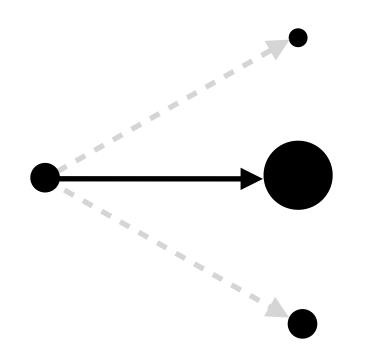
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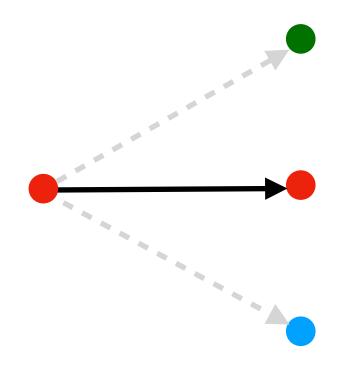
#### Fitness

(Bianconi & Barabási, *Europhysics Letters* 2001) (Caldarelli et al., *Physical Review Letters* 2002)



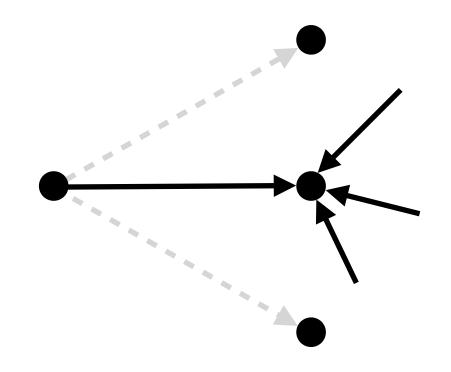
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(McPherson et al., *Annual Review of Sociology* 2001) (Papadopoulos et al., *Nature* 2012)



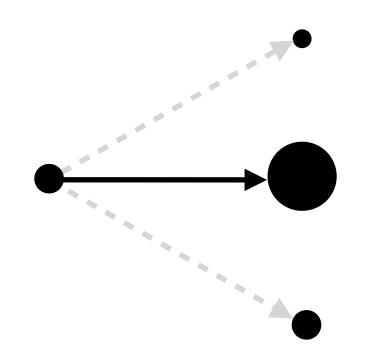
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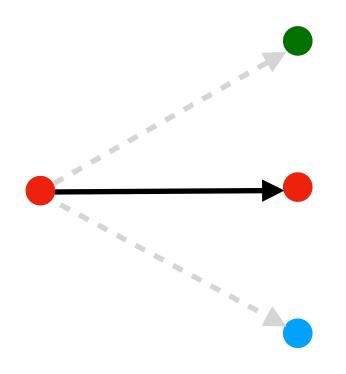
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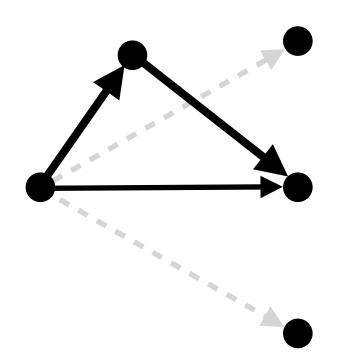
### Homophily

(McPherson et al., *Annual Review of Sociology* 2001) (Papadopoulos et al., *Nature* 2012)



### Triadic closure

(Rapoport, *Bulletin of Mathematical Biophysics* 1953) (Jin et al., *Physical Review E* 2001)



(Overgoor et al., SINM '19 & WWW '19)

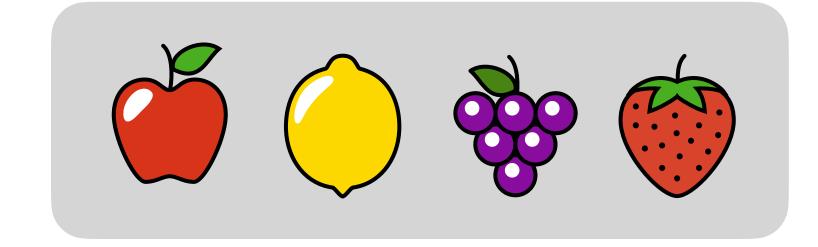
(Gupta & Porter, arXiv 2020)

(Overgoor et al., SINM '19 & WWW '19)

(Gupta & Porter, arXiv 2020)

#### Traditional discrete choice:





chooser

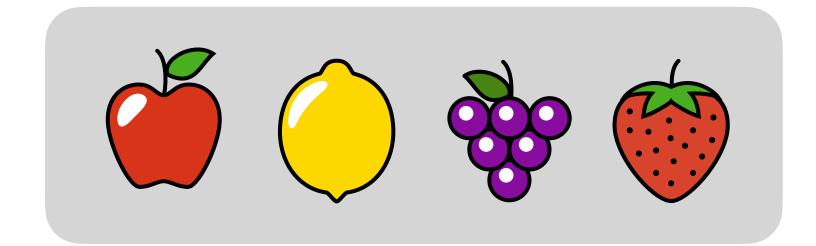
choice set

(Overgoor et al., *SINM* '19 & *WWW* '19)

(Gupta & Porter, arXiv 2020)

#### Traditional discrete choice:





chooser

choice set

(under-explored in sociology)

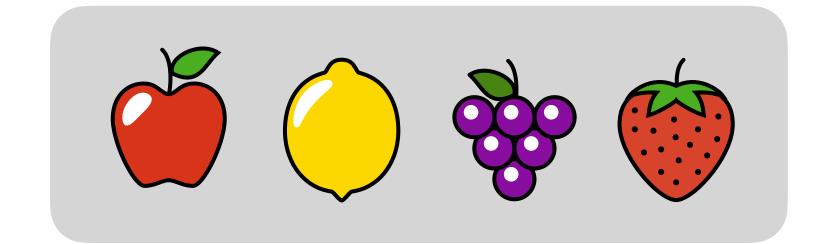
(Bruch & Feinberg, Annual Review of Sociology 2017)

(Overgoor et al., SINM '19 & WWW '19)

(Gupta & Porter, arXiv 2020)

#### Traditional discrete choice:



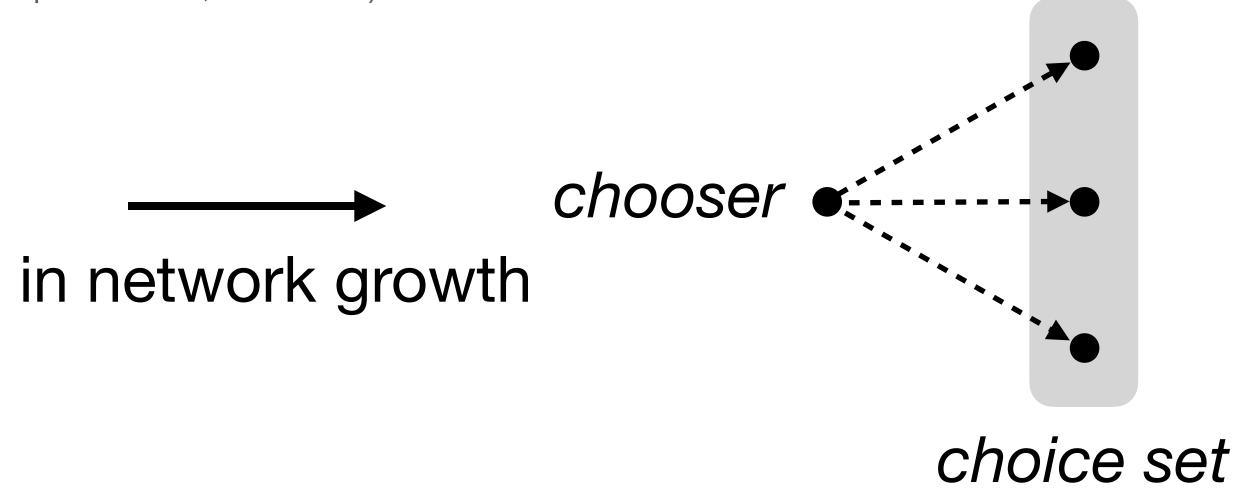


chooser

choice set

(under-explored in sociology)

(Bruch & Feinberg, Annual Review of Sociology 2017)

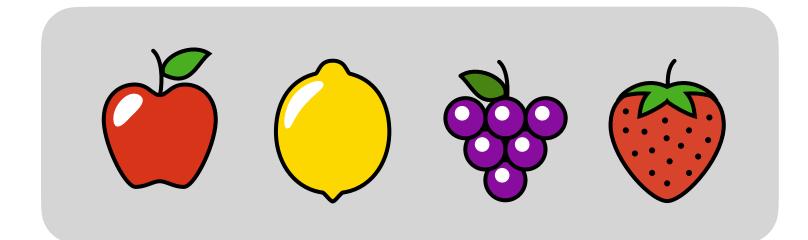


(Overgoor et al., *SINM* '19 & *WWW* '19)

(Gupta & Porter, arXiv 2020)

#### Traditional discrete choice:





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choice set

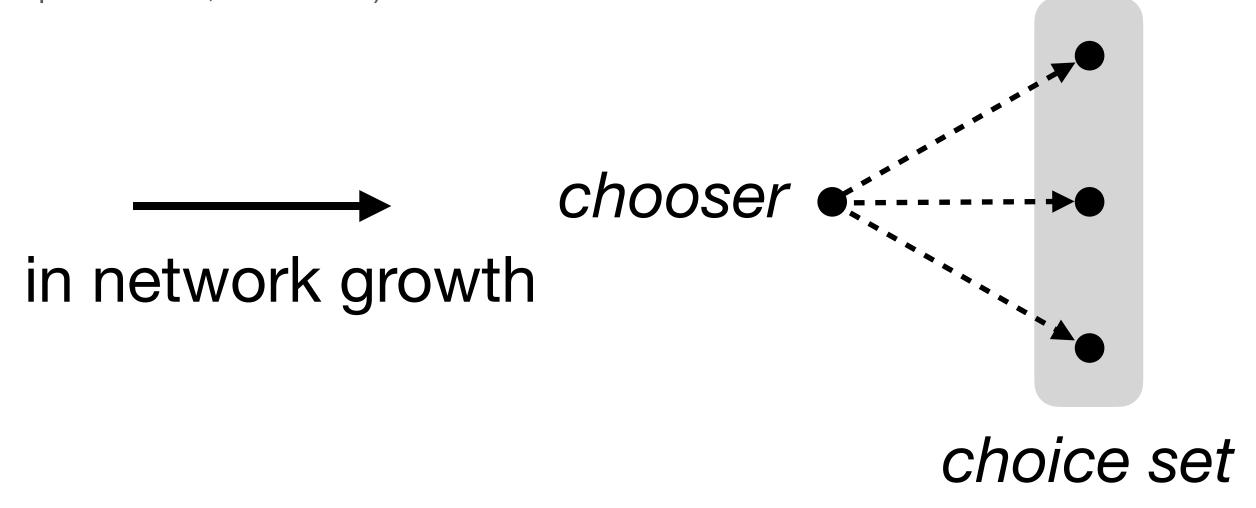
(under-explored in sociology)

(Bruch & Feinberg, Annual Review of Sociology 2017)

### Key usage

Timestamped edges

→ meaningful choice sets

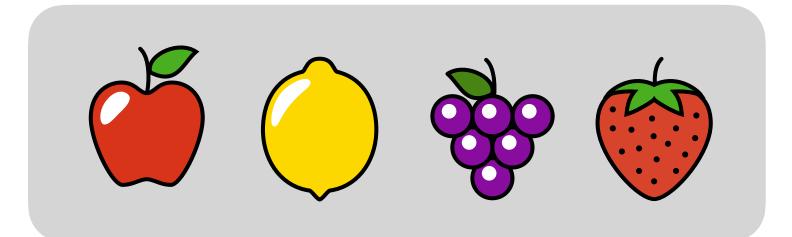


(Overgoor et al., SINM '19 & WWW '19)

(Gupta & Porter, arXiv 2020)

#### Traditional discrete choice:





chooser

choice set

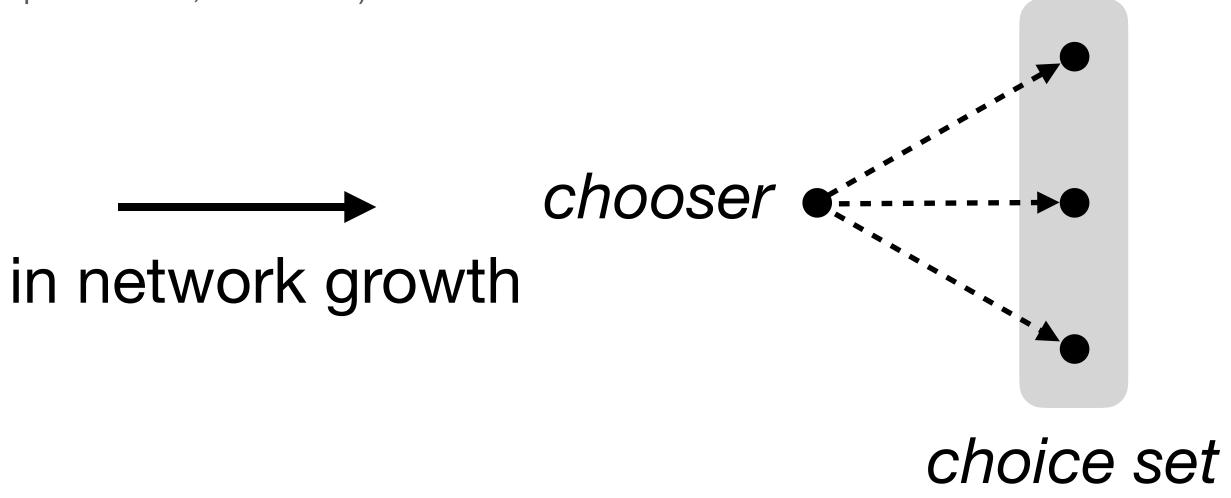
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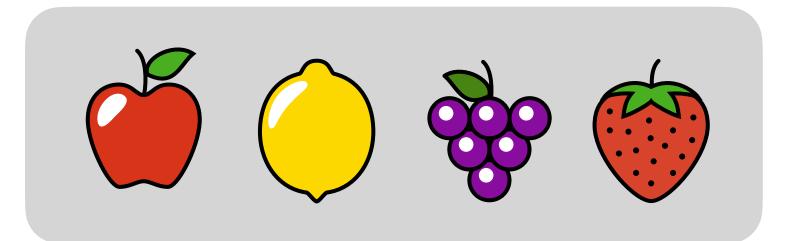


(Overgoor et al., SINM '19 & WWW '19)

(Gupta & Porter, arXiv 2020)

#### Traditional discrete choice:



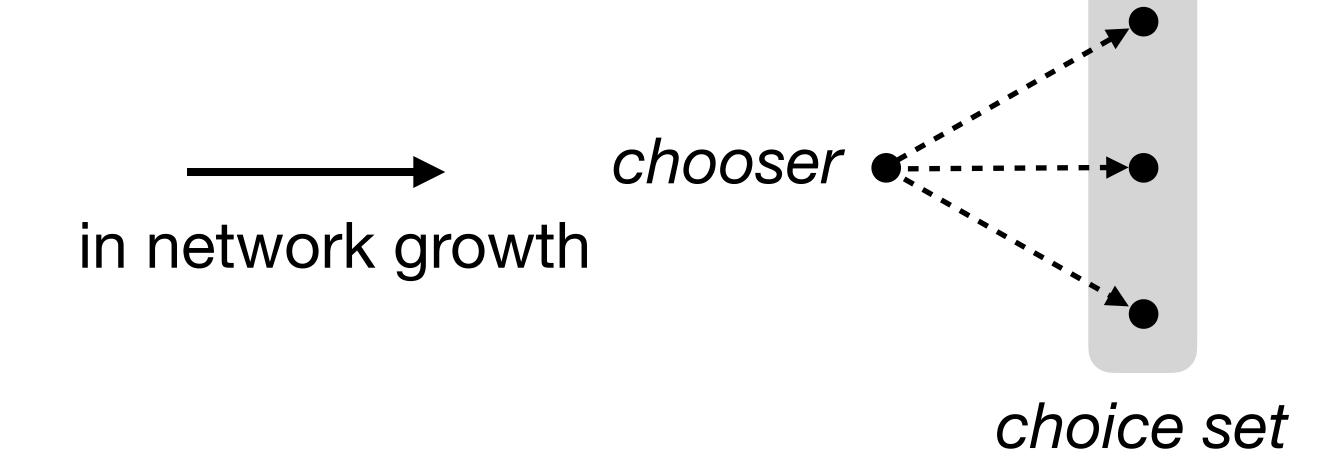


chooser

choice set

(under-explored in sociology)

(Bruch & Feinberg, Annual Review of Sociology 2017)



### Key usage

Timestamped edges

→ meaningful choice sets

Infer relative importance of edge formation mechanisms from data

$$Pr(i, C) = \frac{\exp(\theta^T x_i)}{\sum_{j \in C} \exp(\theta^T x_j)} \qquad \text{N}$$

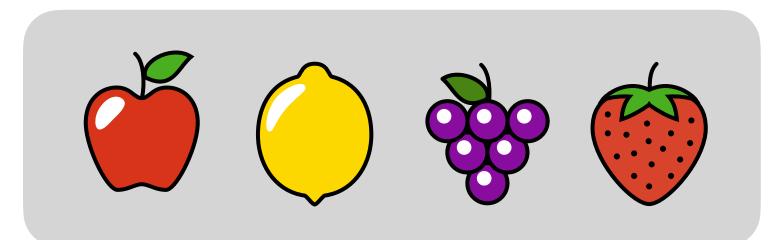
Multinomial logit (MNL) (McFadden, 1973)

(Overgoor et al., SINM '19 & WWW '19)

(Gupta & Porter, arXiv 2020)

#### Traditional discrete choice:



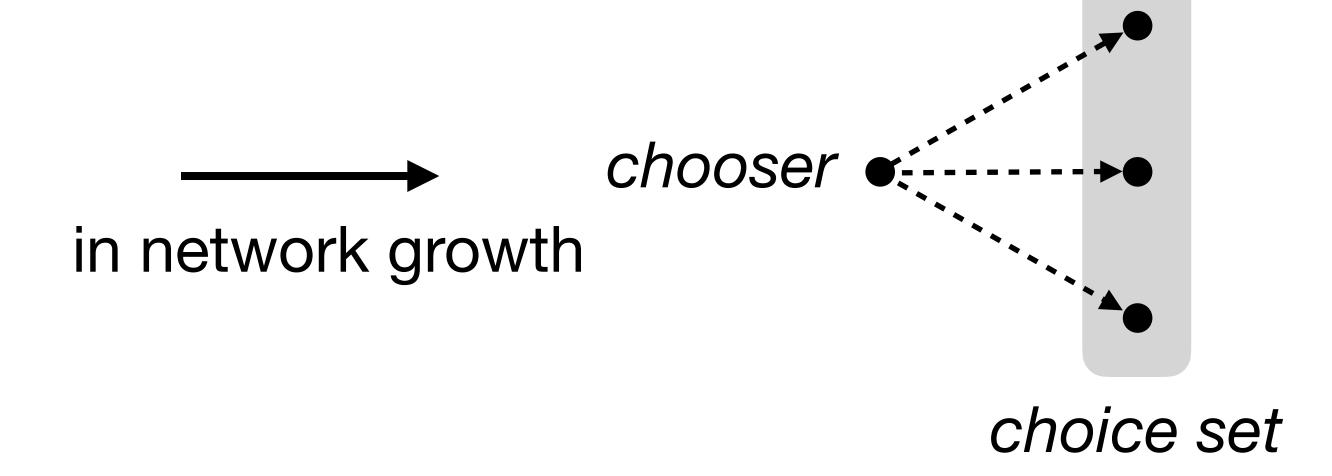


chooser

choice set

(under-explored in sociology)

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Infer relative importance of edge formation mechanisms from data

$$\Pr(i, C) = \frac{\exp(\theta^T x_i)}{\sum_{j \in C} \exp(\theta^T x_j)}$$
node

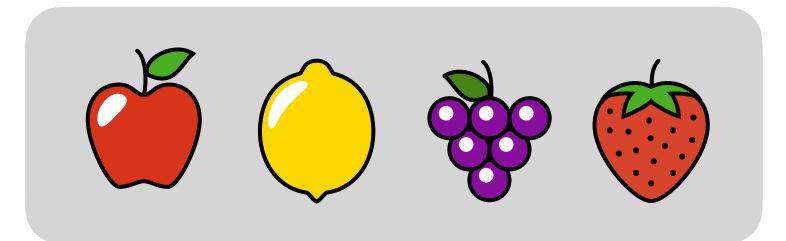
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#### Traditional discrete choice:



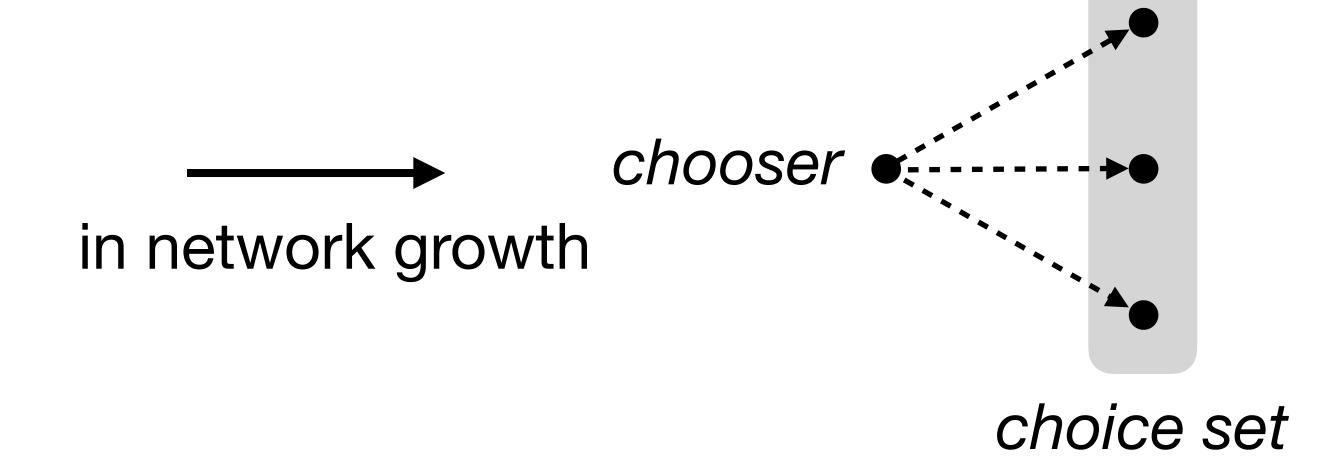


chooser

choice set

(under-explored in sociology)

(Bruch & Feinberg, Annual Review of Sociology 2017)



### Key usage

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Infer relative importance of edge formation mechanisms from data

$$\Pr(i, C) = \frac{\exp(\theta^T x_i)}{\sum_{j \in C} \exp(\theta^T x_j)}$$
node choice set

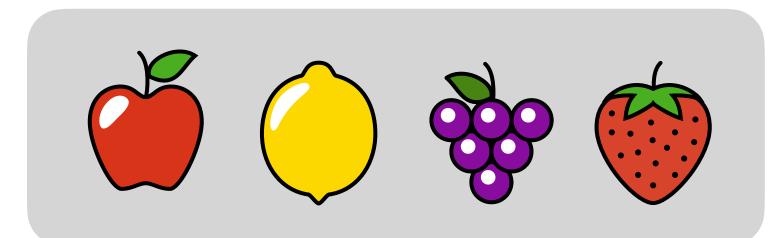
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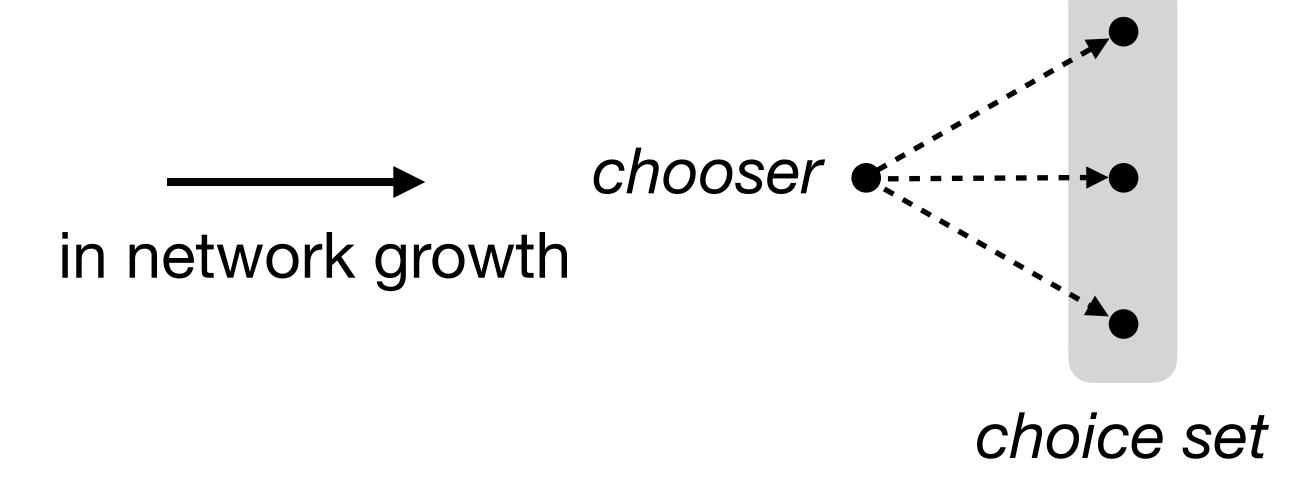
### (under-explored in sociology)

(Bruch & Feinberg, Annual Review of Sociology 2017)

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Timestamped edges

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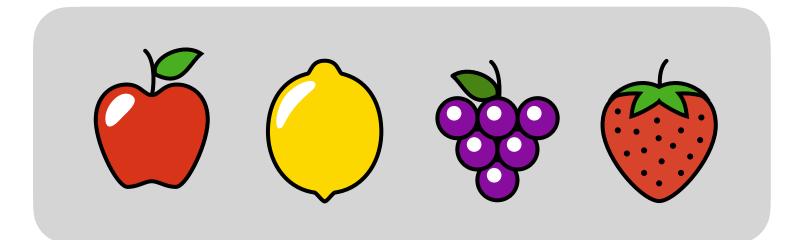
$$\Pr(i,C) = \frac{\exp(\theta^T x_i)}{\sum_{j \in C} \exp(\theta^T x_j)} \qquad \text{Multinomial logit} \\ \text{node choice set}$$

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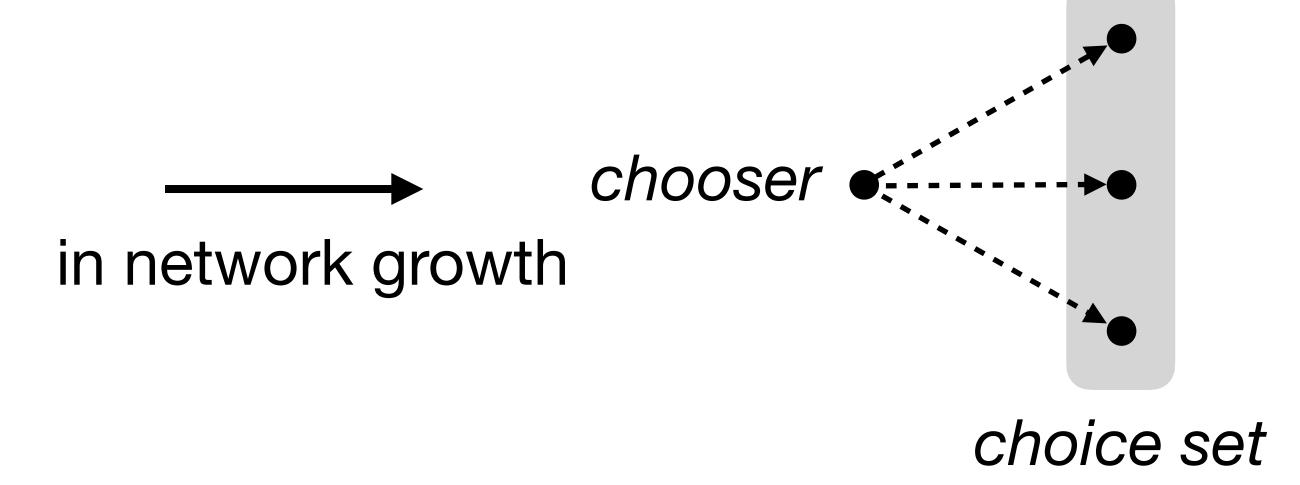
### (under-explored in sociology)

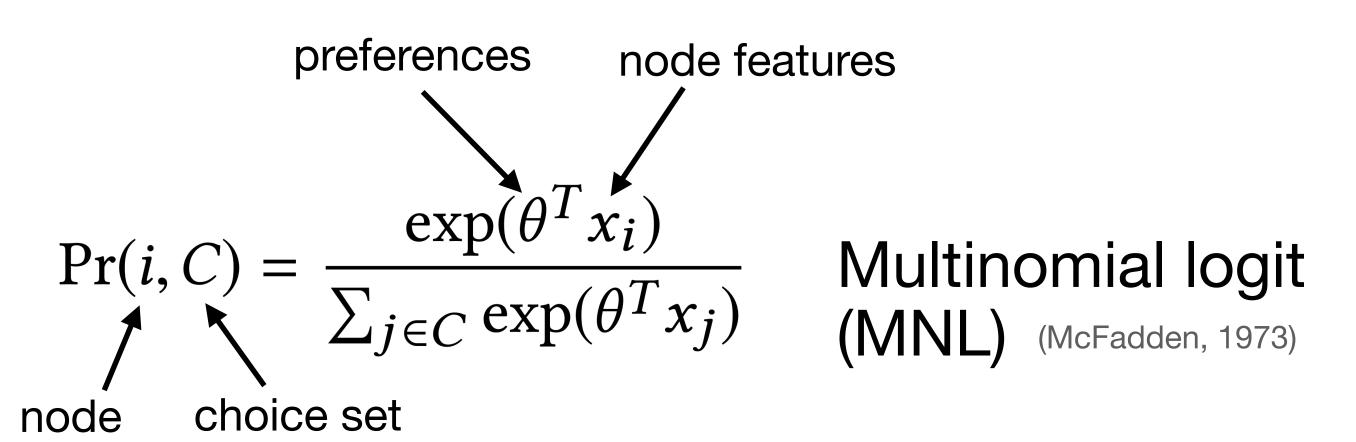
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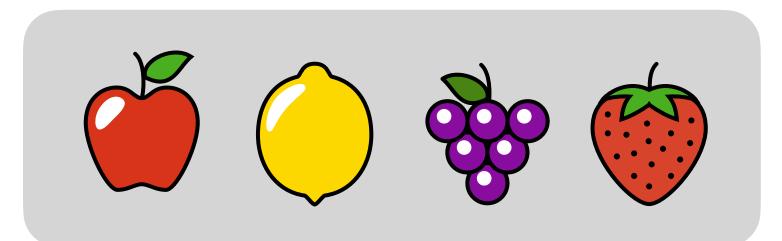


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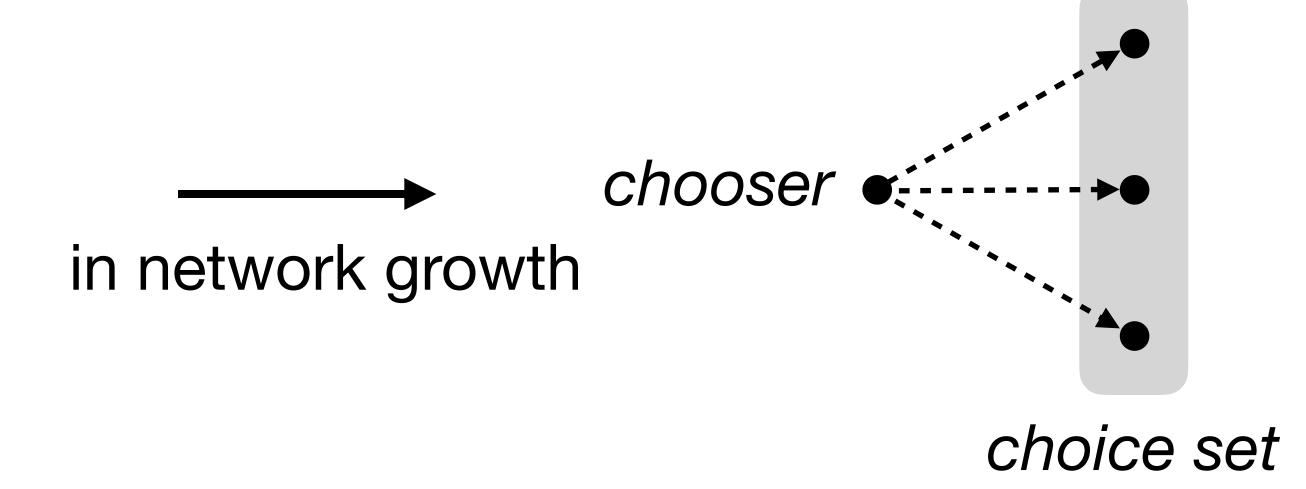
### (under-explored in sociology)

(Bruch & Feinberg, Annual Review of Sociology 2017)

### Key usage

Timestamped edges

→ meaningful choice sets



preferences node features (similarity, in-degree, fitness...) 
$$\Pr(i,C) = \frac{\exp(\theta^T x_i)}{\sum_{j \in C} \exp(\theta^T x_j)} \quad \text{Multinomial logit} \\ \text{node choice set}$$

#### Context effects

(Huber et al., *Journal of Consumer Research* 1982) (Simonson & Tversky, *Journal of Marketing Research* 1992)

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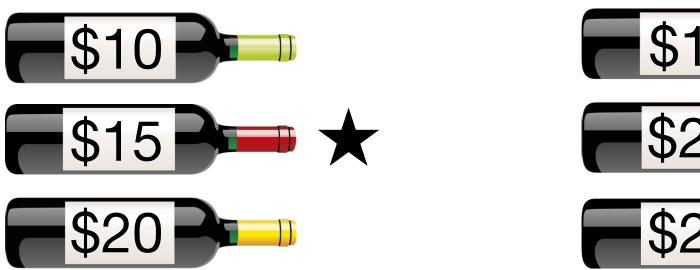


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e.g., compromise effect:

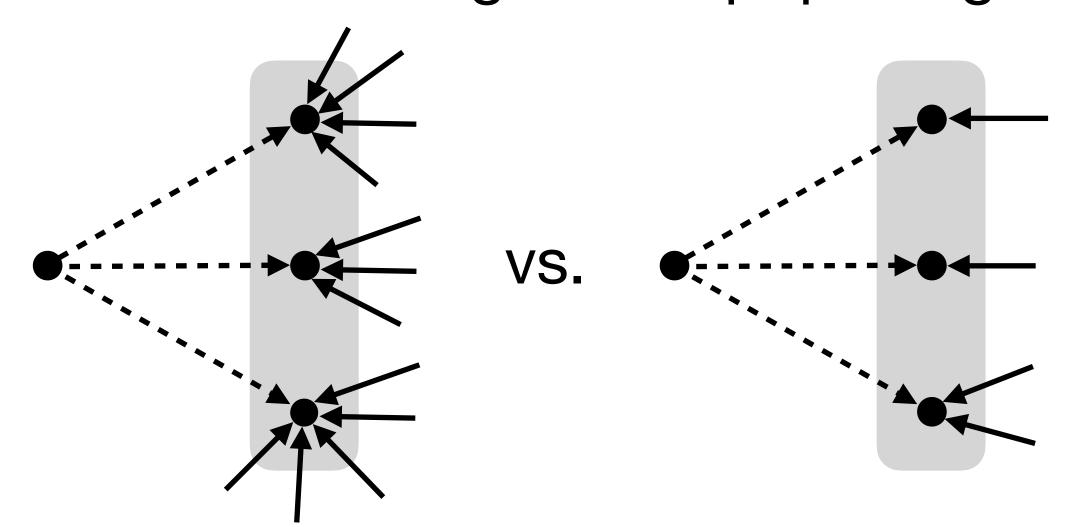
(Simonson, Journal of Consumer Research 1989)





#### In networks

e.g., how do preferences change when choosing from a popular group?



#### Context effects

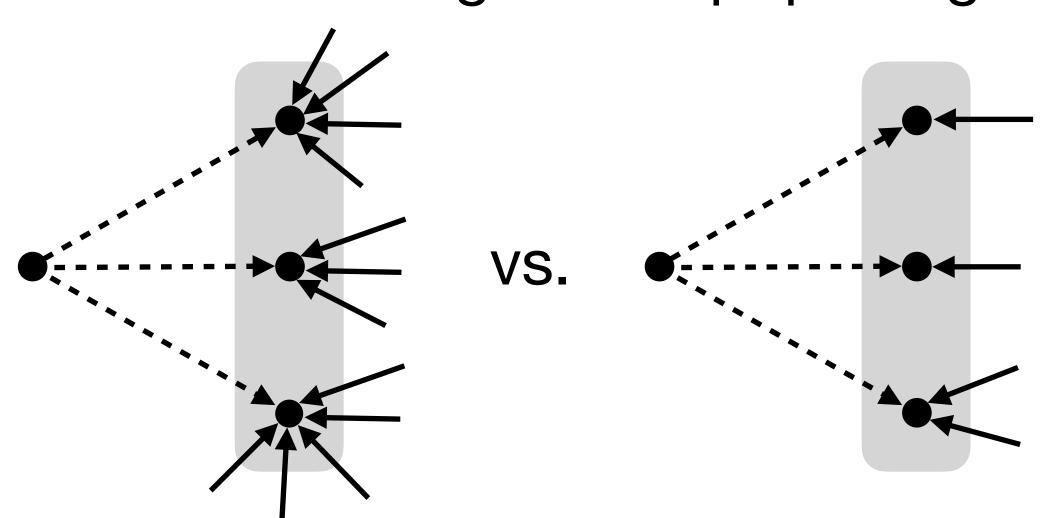
(Huber et al., *Journal of Consumer Research* 1982) (Simonson & Tversky, *Journal of Marketing Research* 1992)

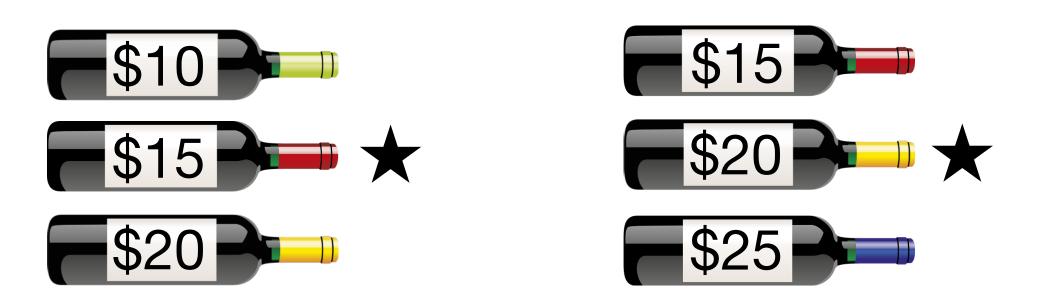
### e.g., compromise effect:

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### In networks

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#### Our model:

### Linear context logit (LCL)

$$Pr(i, C) = \frac{\exp(\left[\theta + Ax_C\right]^T x_i)}{\sum_{j \in C} \exp(\left[\theta + Ax_C\right]^T x_j)}$$

#### Context effects

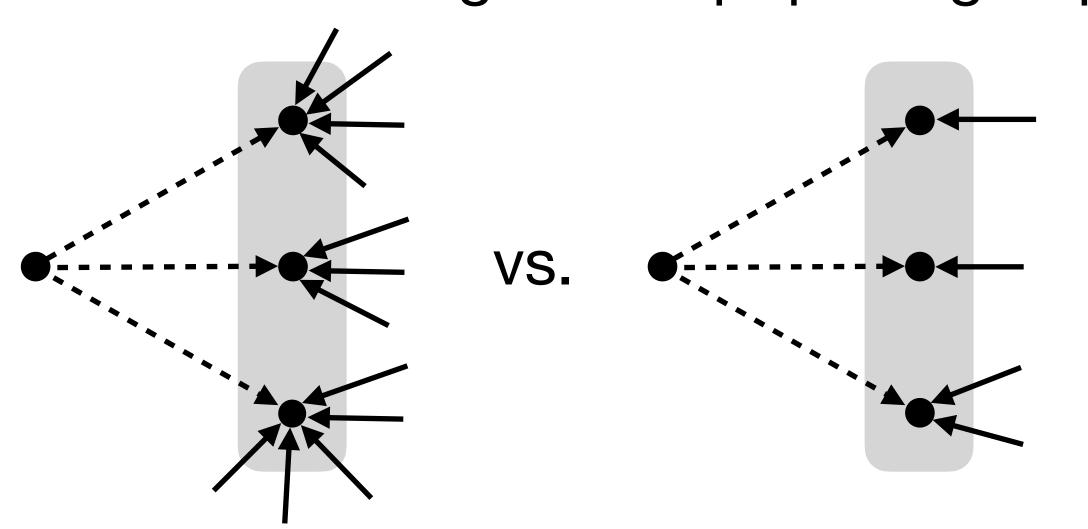
(Huber et al., *Journal of Consumer Research* 1982) (Simonson & Tversky, *Journal of Marketing Research* 1992)

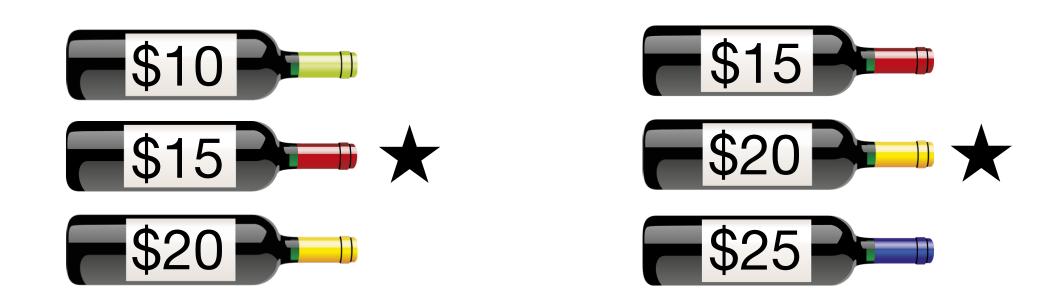
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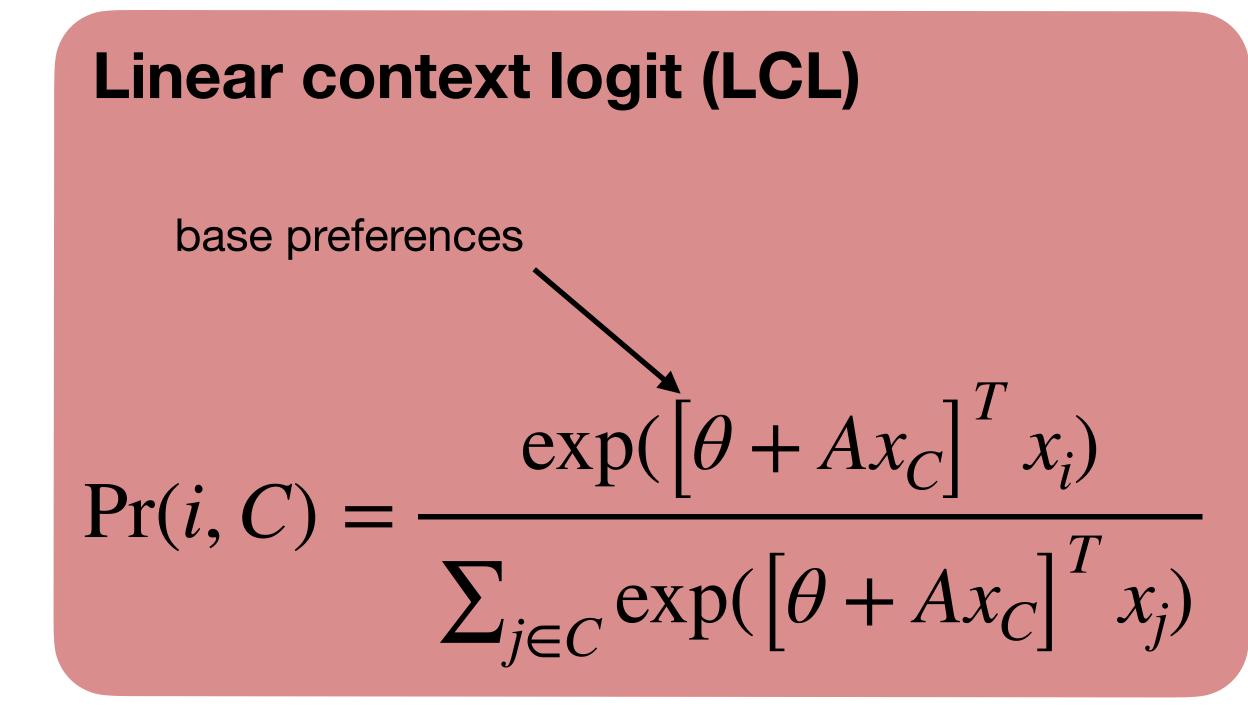
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#### Our model:



#### Context effects

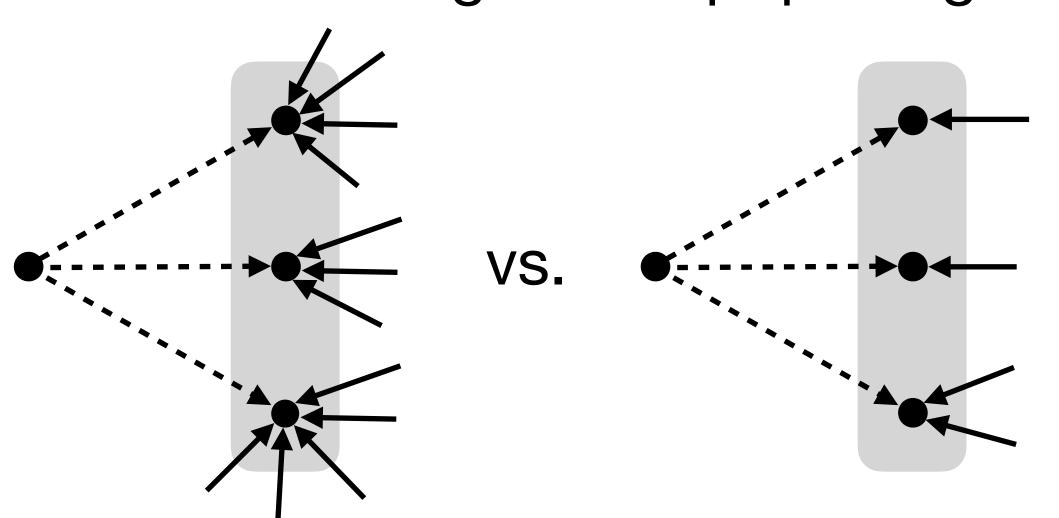
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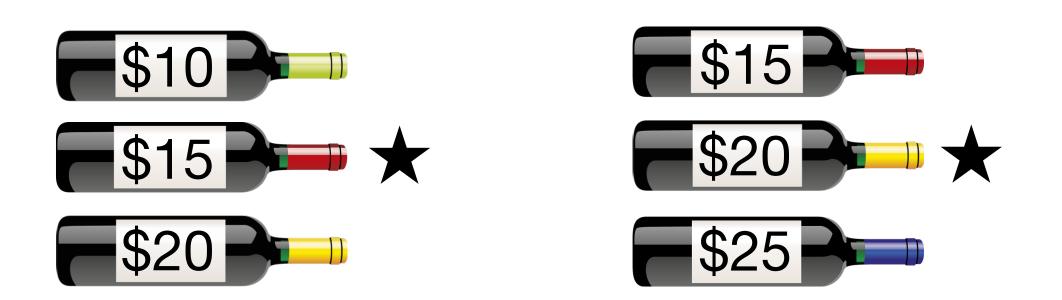
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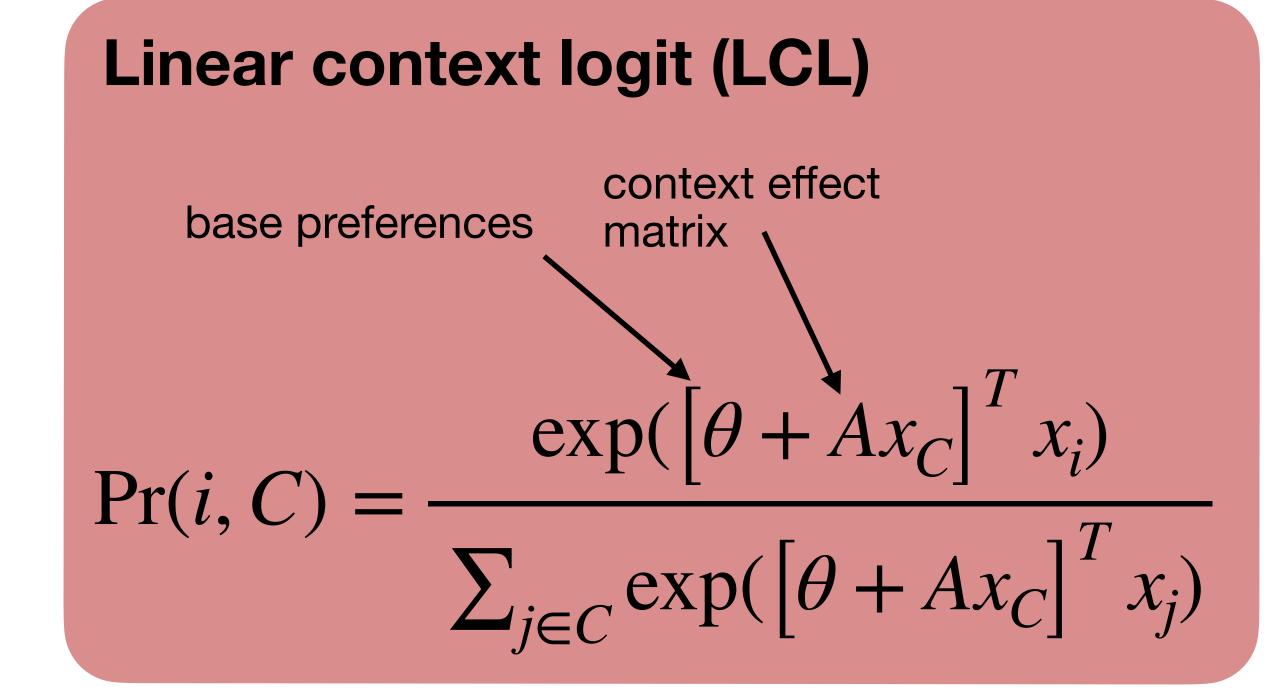
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#### Our model:



#### Context effects

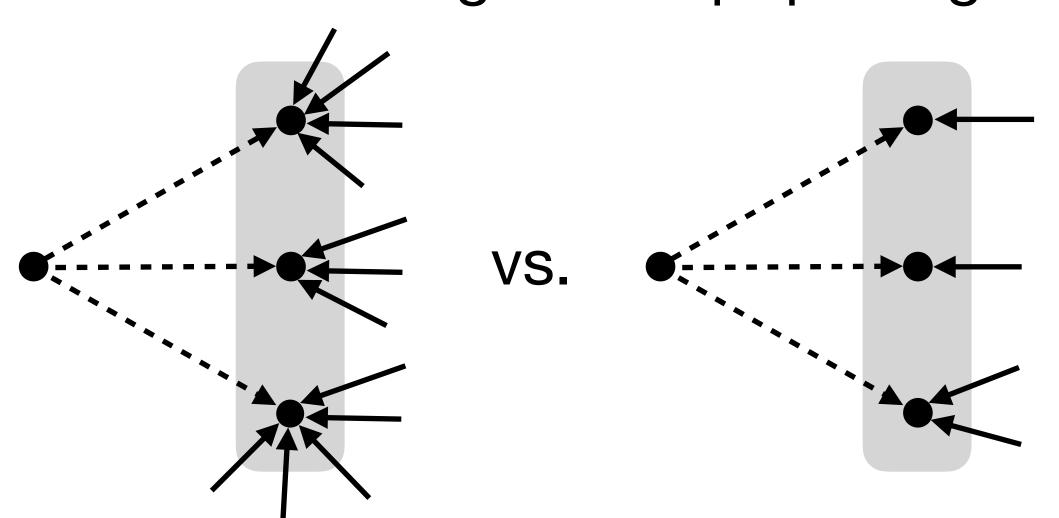
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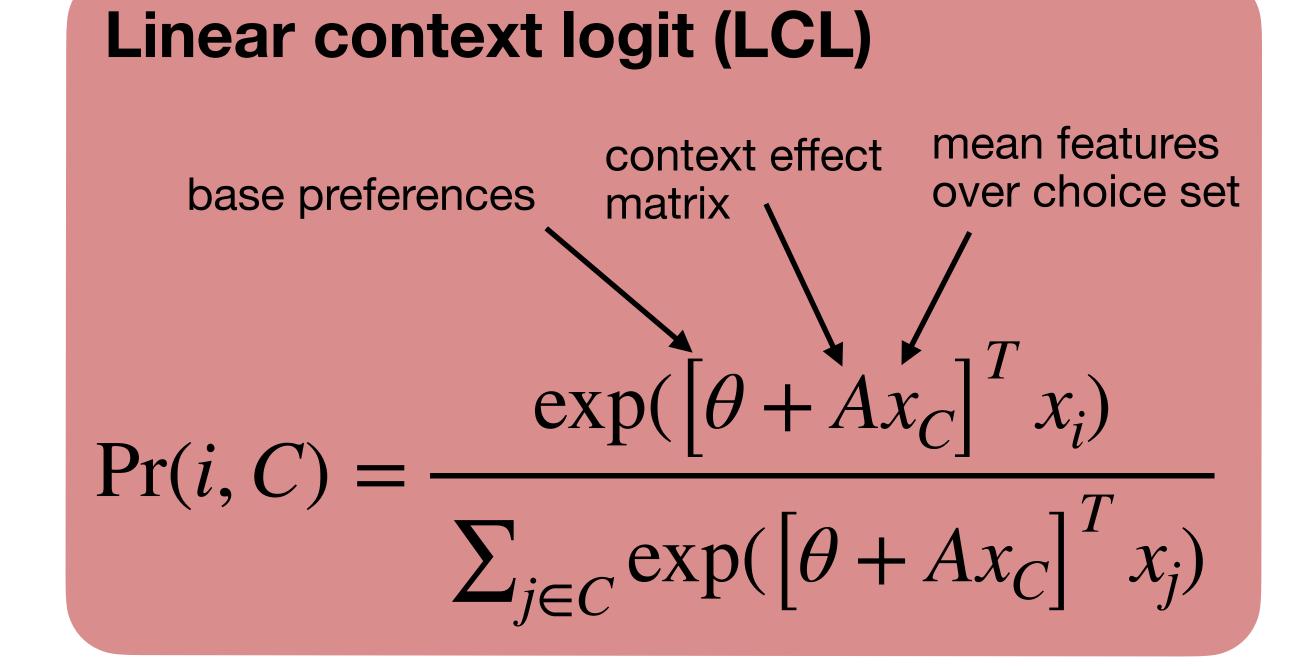
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#### Our model:



Triadic closure offers small choice sets

- → tractable inference
- → varied choice sets

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### Our data

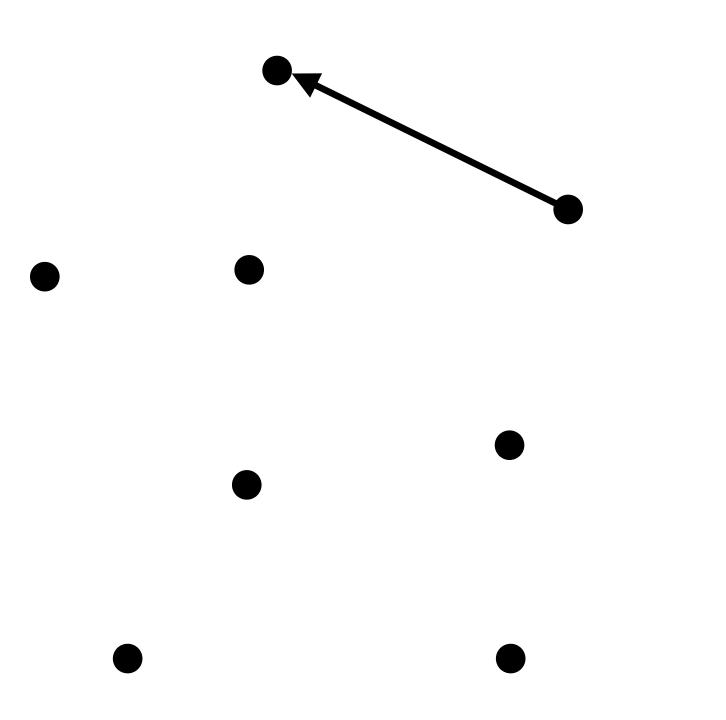
Triadic closure offers small choice sets

- → tractable inference
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#### **Our data**

Triadic closure offers small choice sets

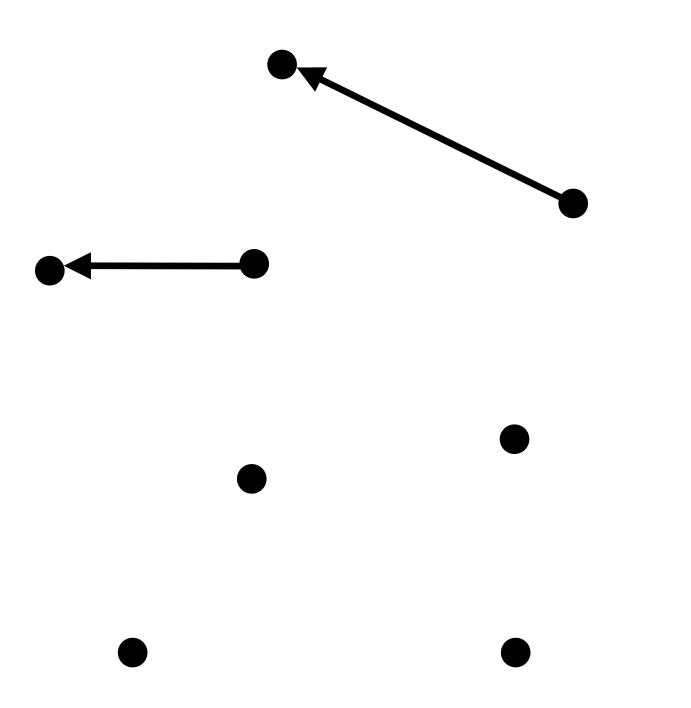
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Triadic closure offers small choice sets

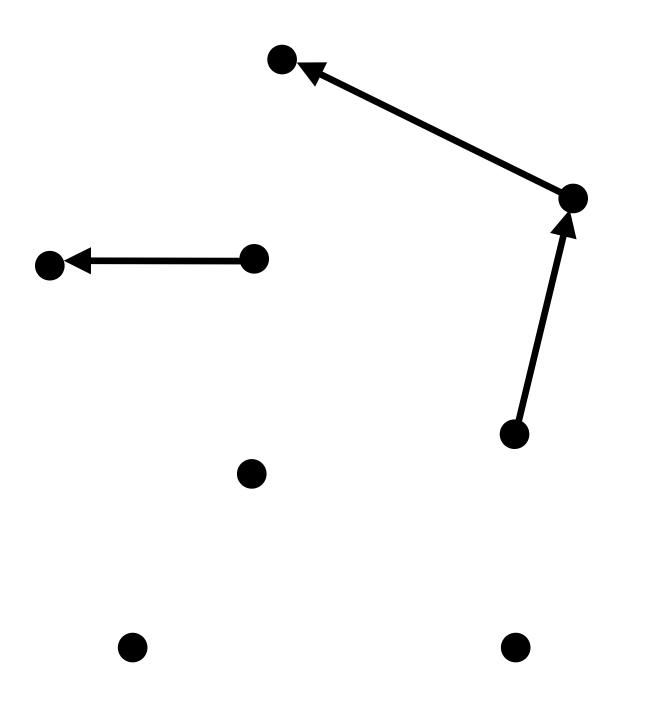
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Triadic closure offers small choice sets

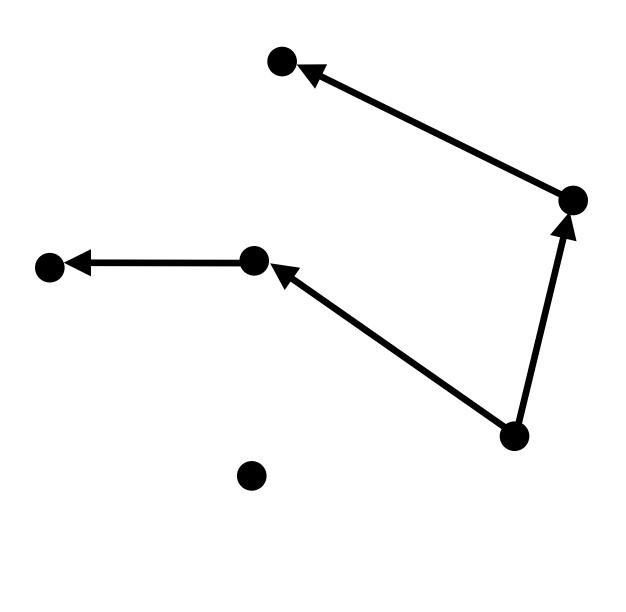
- → tractable inference
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#### Our data

Triadic closure offers small choice sets

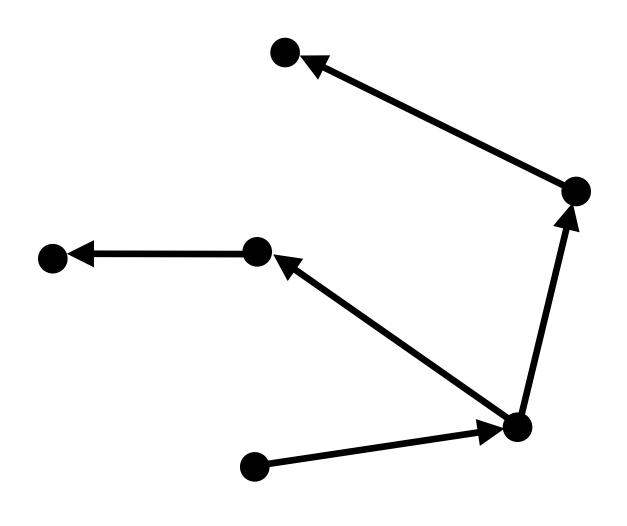
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### Our data

Triadic closure offers small choice sets

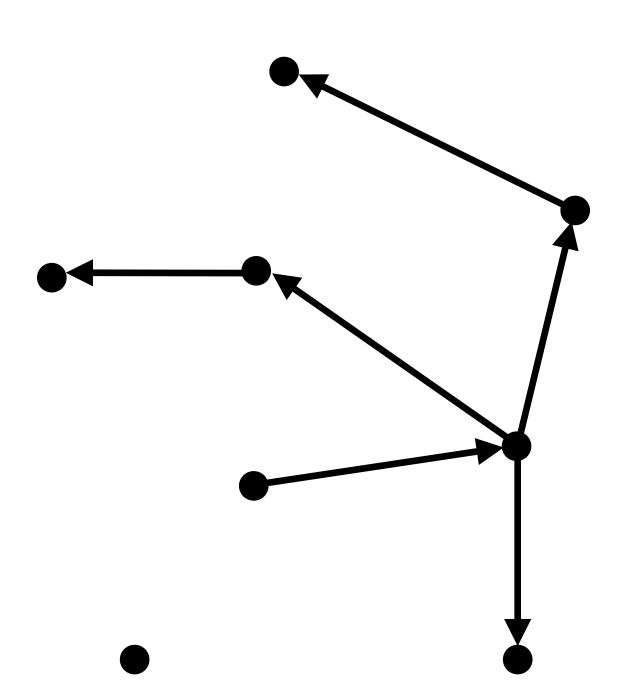
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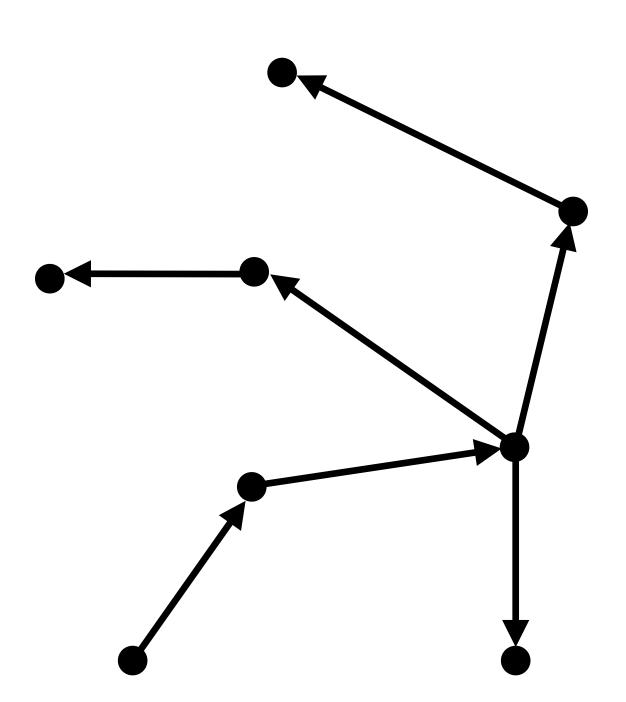
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Triadic closure offers small choice sets

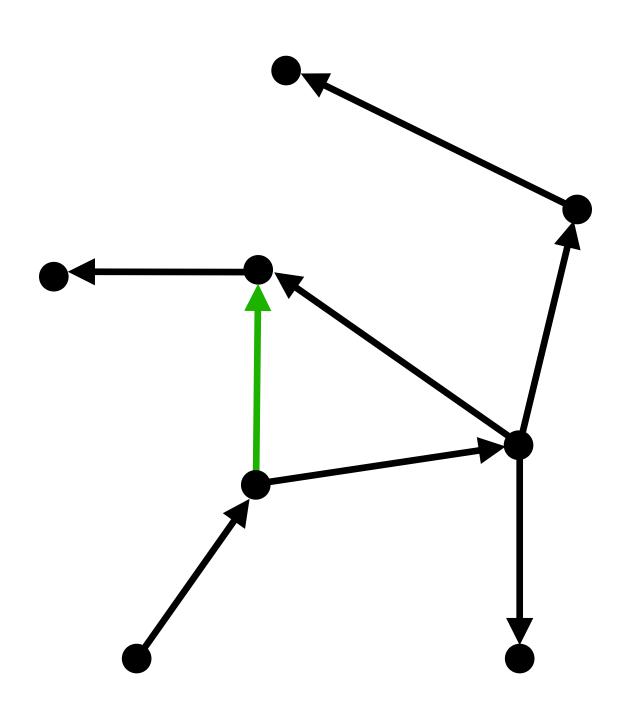
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Triadic closure offers small choice sets

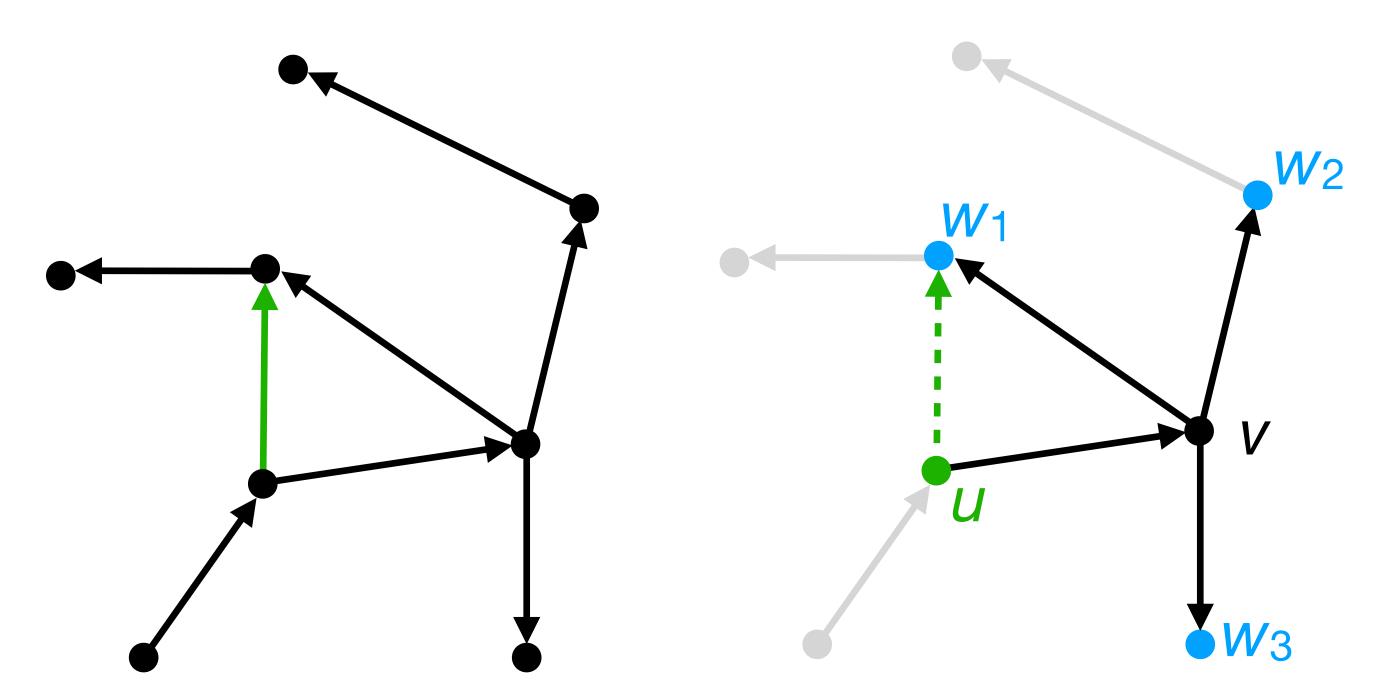
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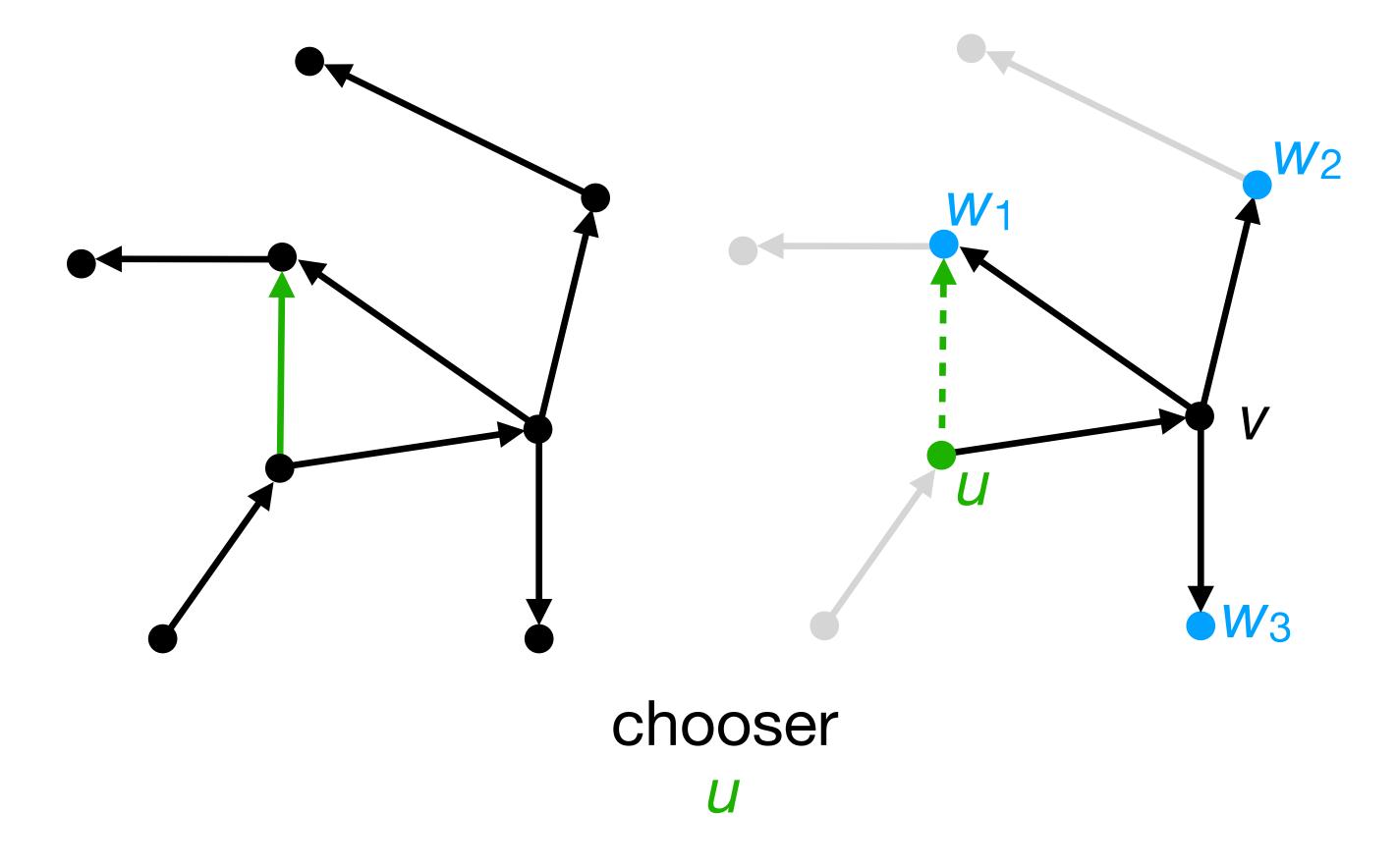
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### **Our data**

Triadic closure offers small choice sets

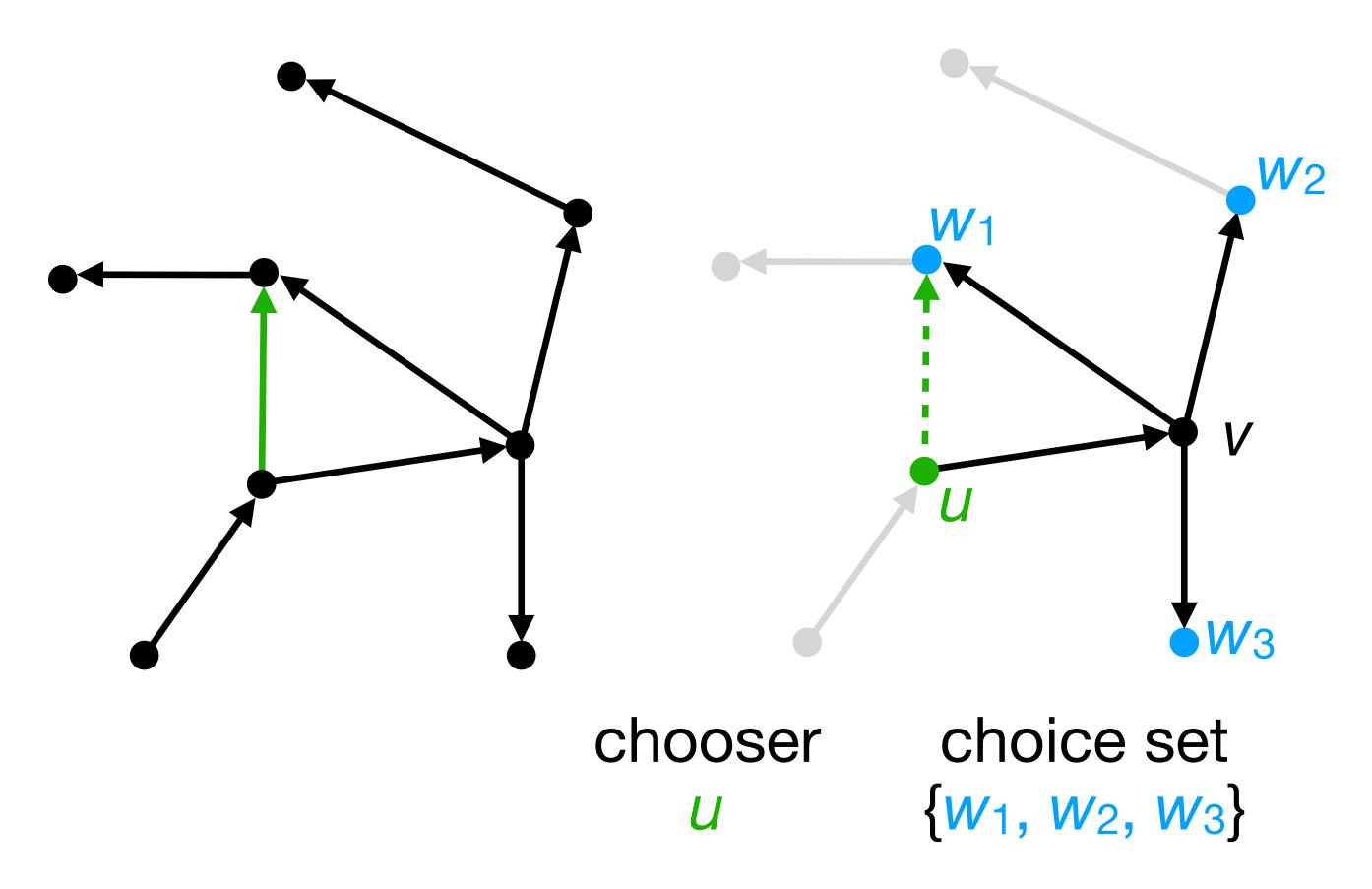
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### **Our data**

Triadic closure offers small choice sets

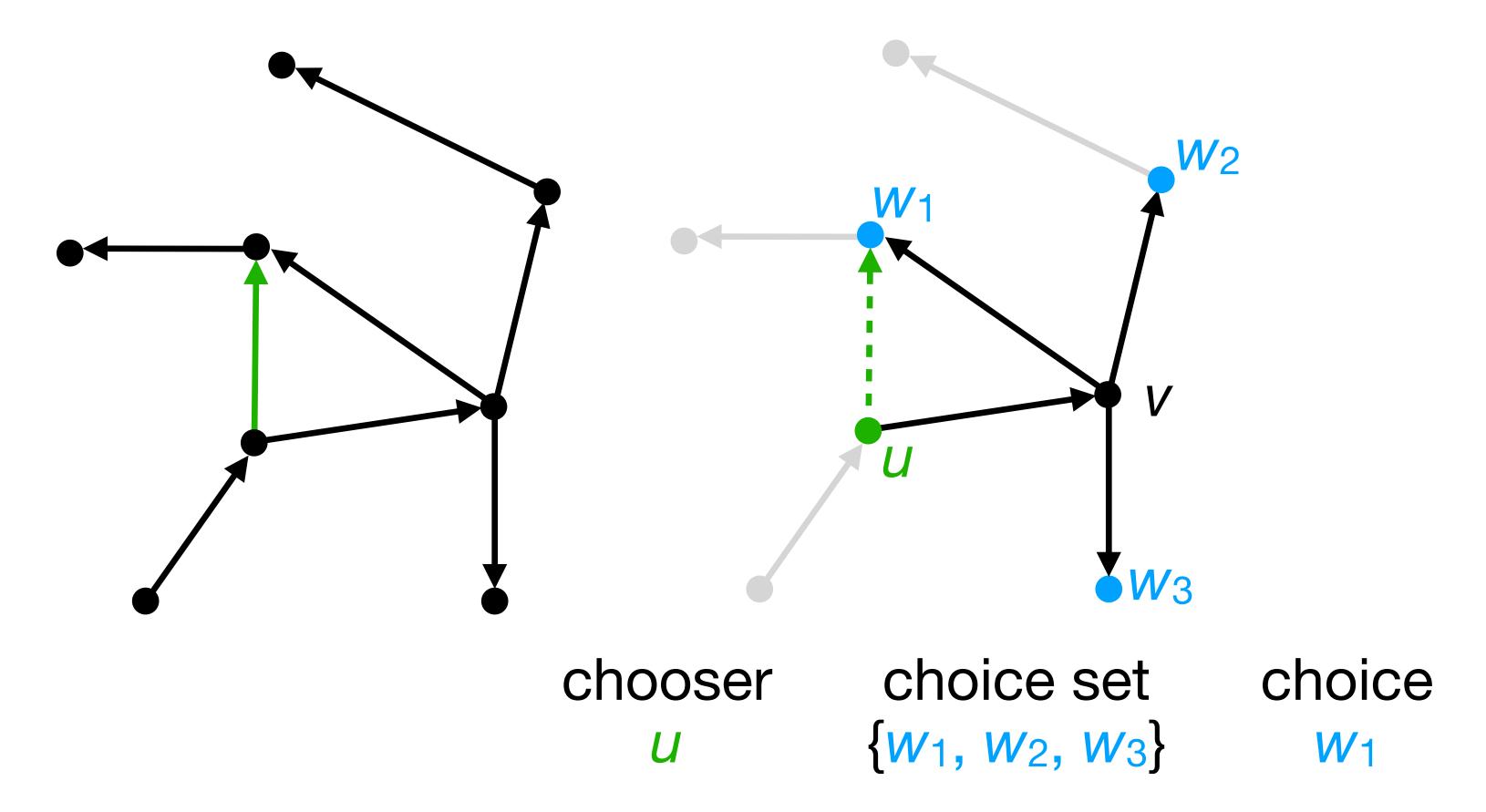
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Triadic closure offers small choice sets

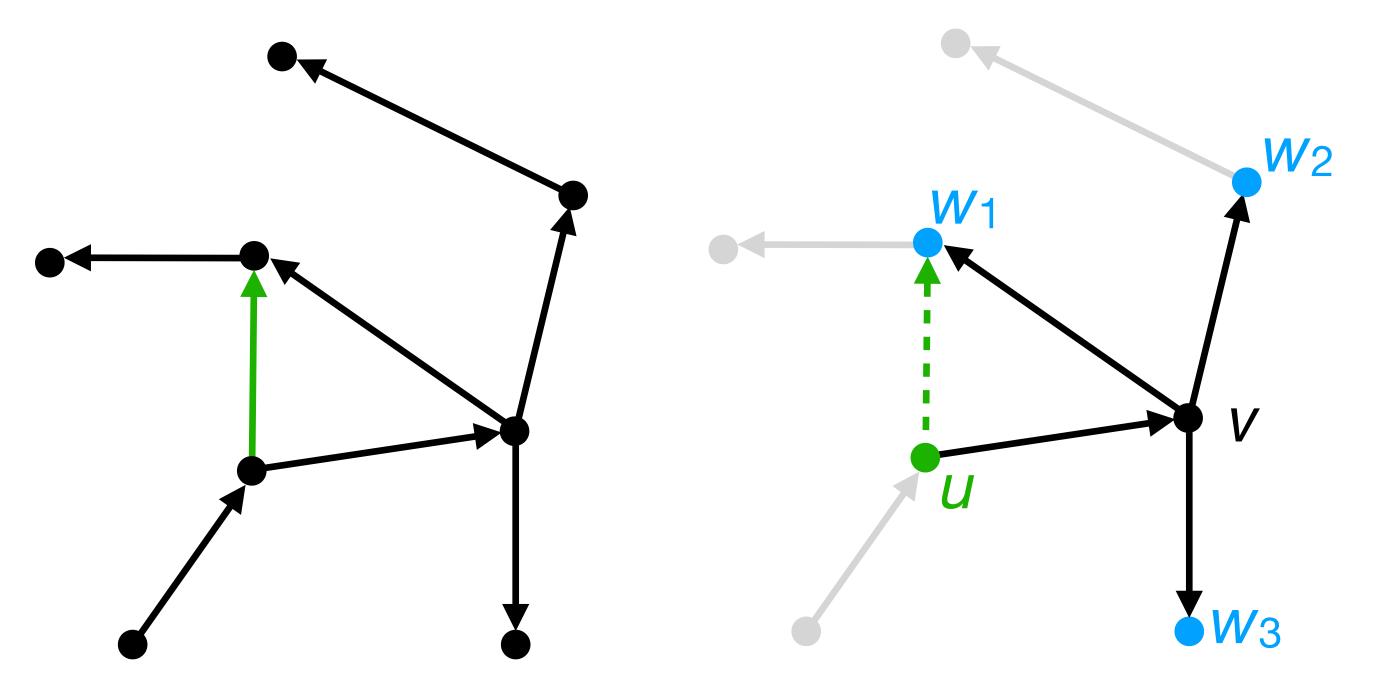
- → tractable inference
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### **Our data**

Triadic closure offers small choice sets

- → tractable inference
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### **Our data**

Timestamped edges (including repeats)

### **Node features**

- 1. in-degree of w
- 2. # shared neighbors of u, w
- 3. weight of edge  $w \rightarrow u$
- 4. time since last edge into w
- 5. time since last edge out of w
- 6. time since last *w*→*u* edge

chooser choice set choice U  $\{W_1, W_2, W_3\}$   $W_1$ 

#### **Datasets**

email-enron

email-eu

email-w3c

wiki-talk

reddit-hyperlink

bitcoin-alpha

bitcoin-otc

mathoverflow

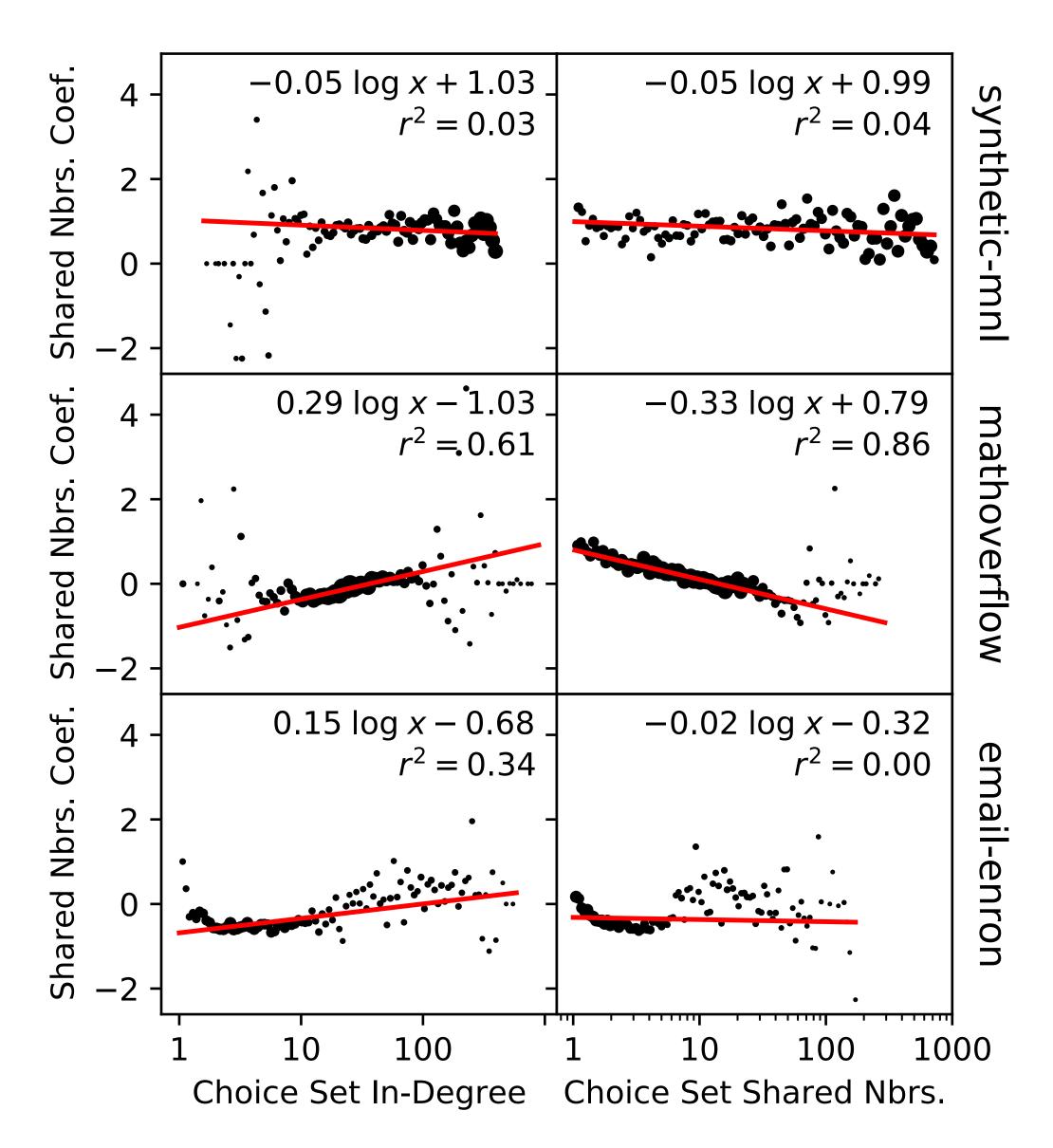
college-msg

facebook-wall

sms-a

sms-b

sms-c

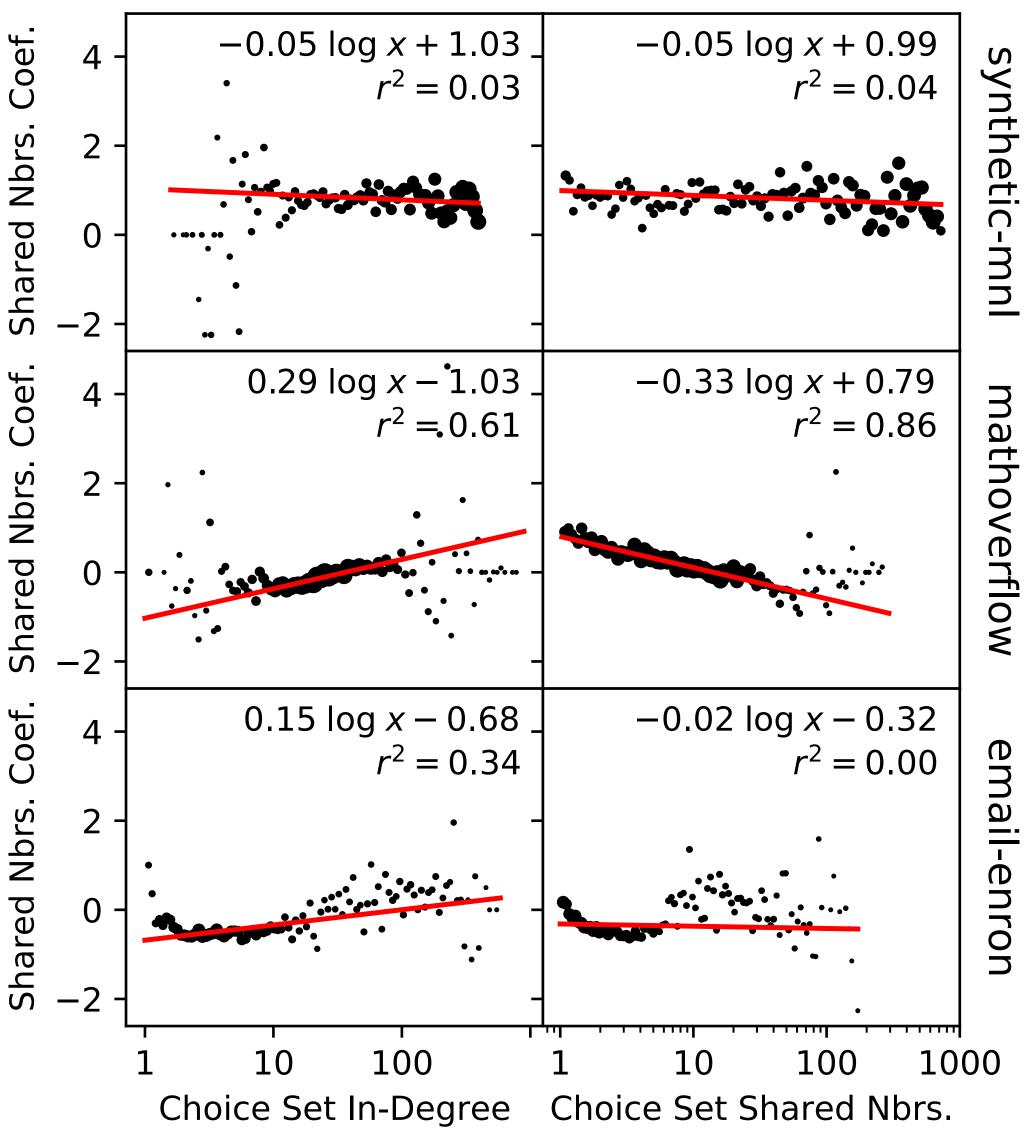


#### **Datasets**

email-eu email-w3c wiki-talk reddit-hyperlink bitcoin-alpha bitcoin-otc mathoverflow college-msg facebook-wall sms-a

sms-b

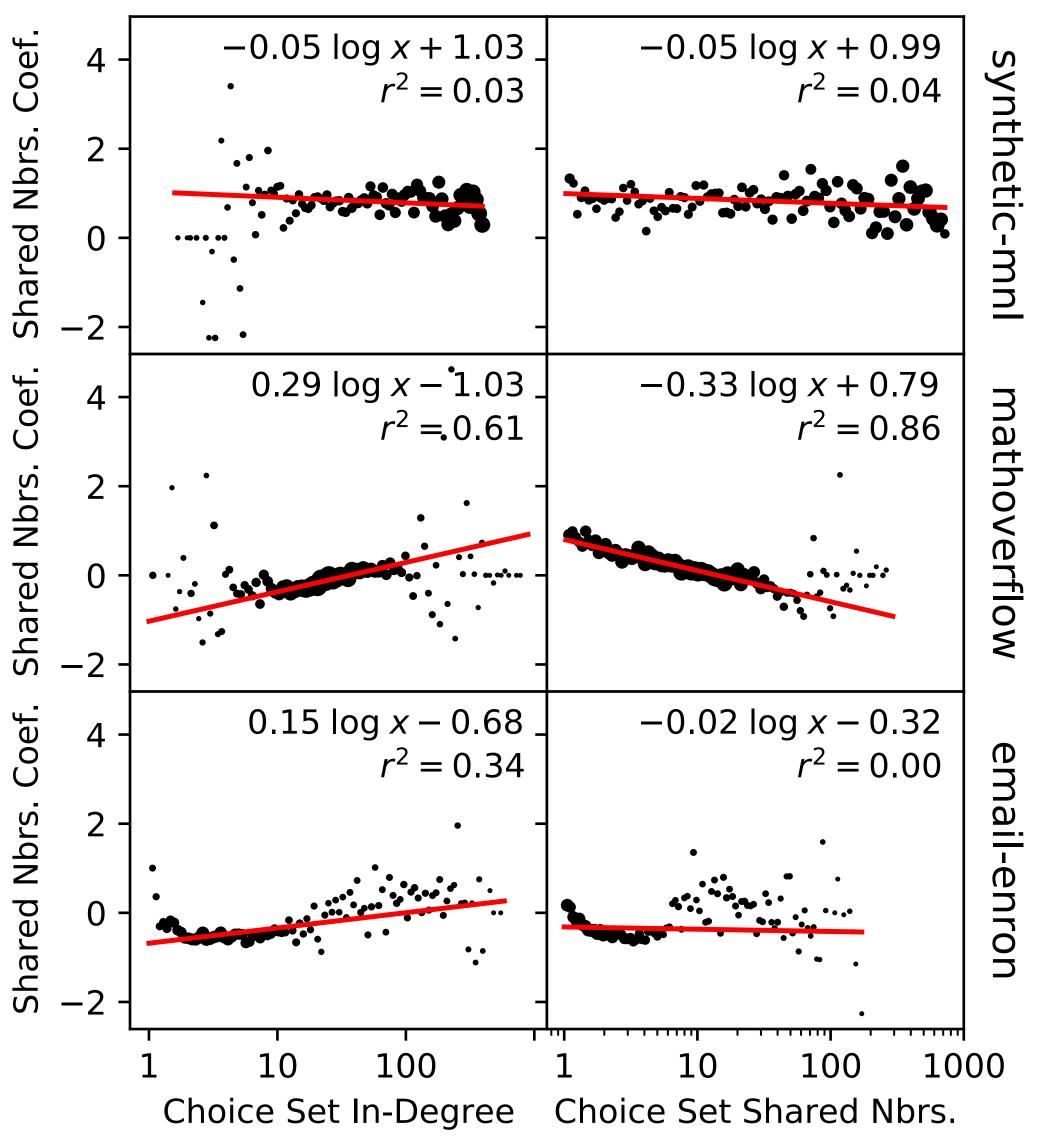
sms-c



Synthetic data, no context effects

#### **Datasets**

email-enron
email-eu
email-w3c
wiki-talk
reddit-hyperlink
bitcoin-alpha
bitcoin-otc
mathoverflow
college-msg
facebook-wall
sms-a
sms-b
sms-c



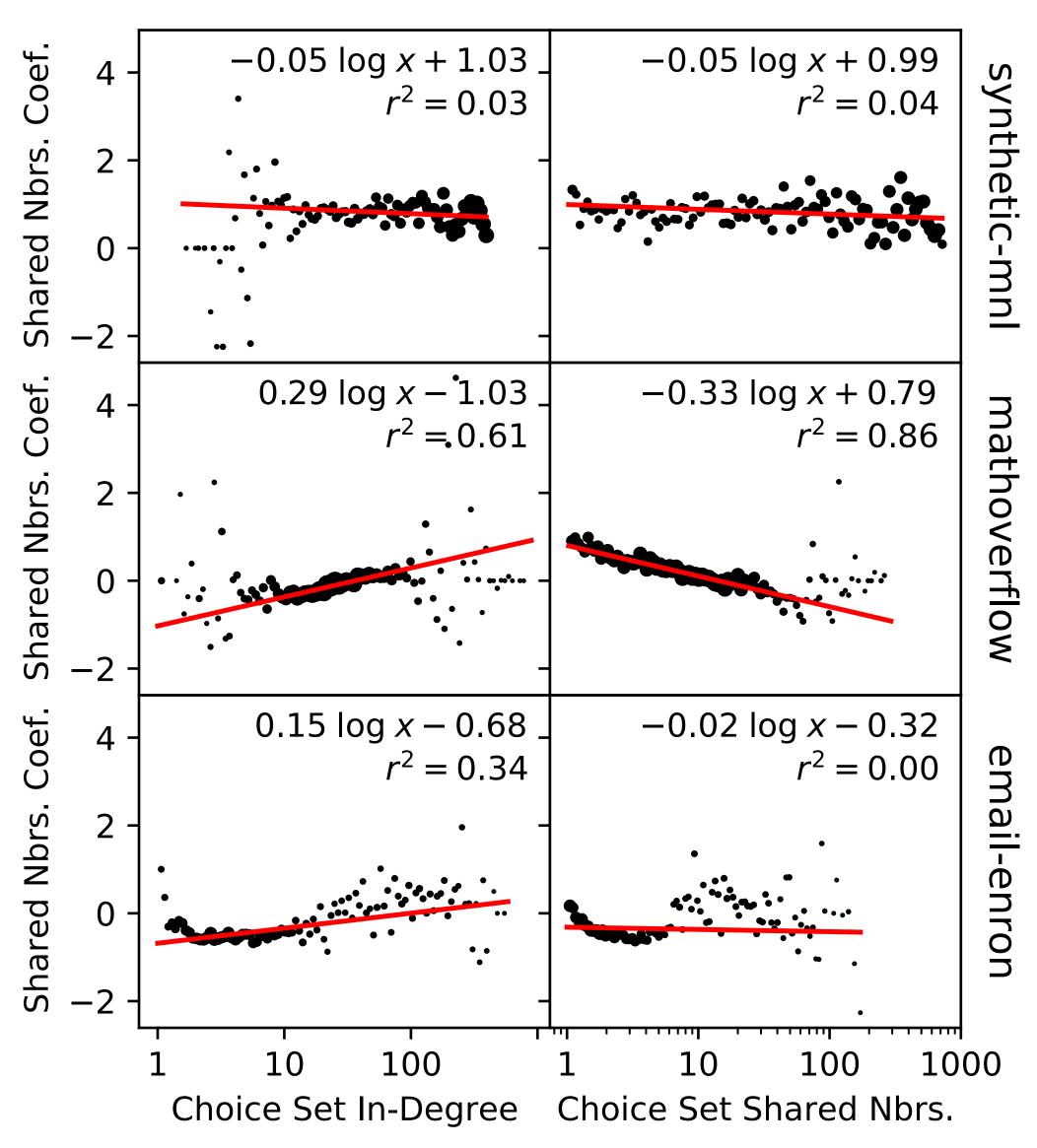
Synthetic data, no context effects

Commenting network, linear context effects

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Synthetic data, no context effects

Commenting network, linear context effects

Email network, nonlinear context effects?

#### **Datasets**

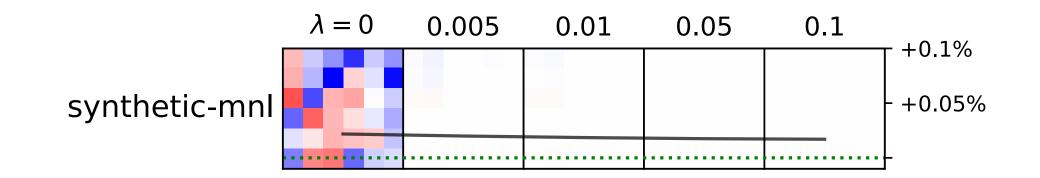
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sms-c

#### **Estimation**

$$\mathcal{C}(\theta, A; \mathcal{D}) = \sum_{(i,C) \in \mathcal{D}} (\theta + Ax_C)^T x_i$$

$$-\log \sum_{j \in C} \exp([\theta + Ax_C]^T x_j)$$
(concave)



#### **Estimation**

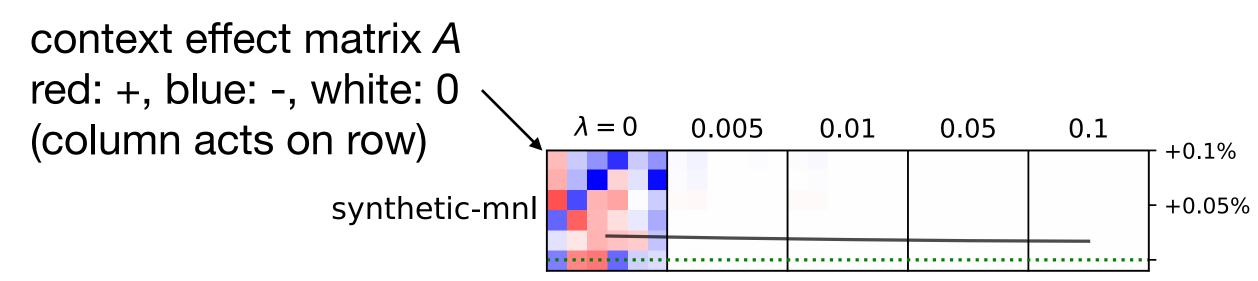
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(concave)

#### **Node features**

(left-right, top-bottom)

- 1. in-degree
- 2. shared neighbors
- 3. reciprocal weight
- 4. send recency
- 5. receive recency
- 6. reciprocal recency



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context effect matrix A  $L_1$  regularization level  $L_1$  regularization level  $L_2$  (lower = better) (column acts on row) A = 0 0.005 0.01 0.05 0.1 (lower = better) A = 0 0.005 0.01 0.05 0.1 A = 0 0.05%

#### **Estimation**

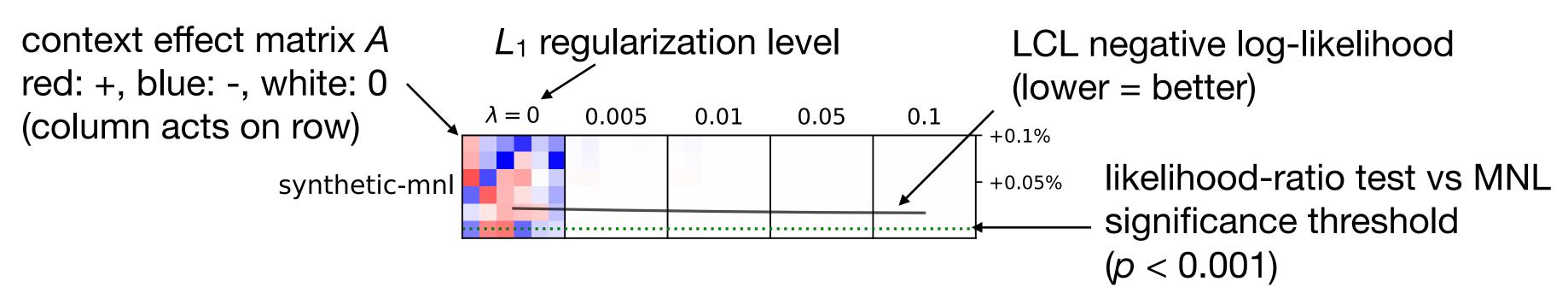
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#### **Estimation**

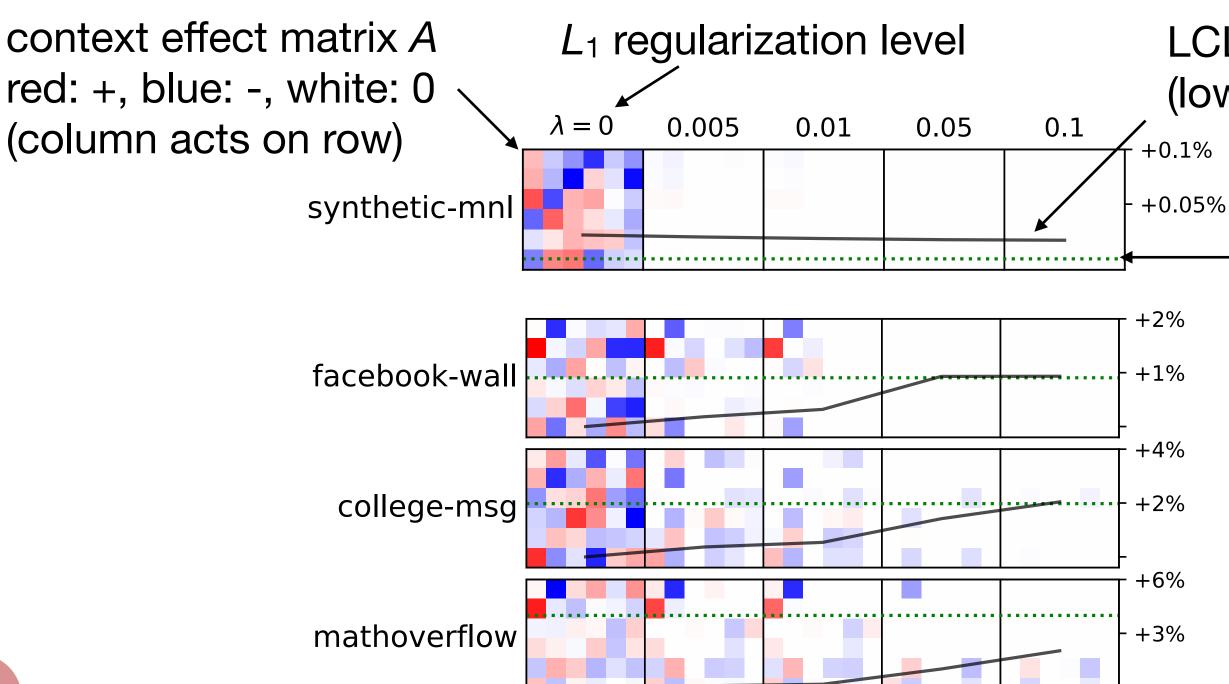
$$\mathcal{E}(\theta, A; \mathcal{D}) = \sum_{(i,C) \in \mathcal{D}} \left(\theta + Ax_C\right)^T x_i$$

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(concave)

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LCL negative log-likelihood (lower = better)

likelihood-ratio test vs MNL significance threshold (p < 0.001)

#### **Estimation**

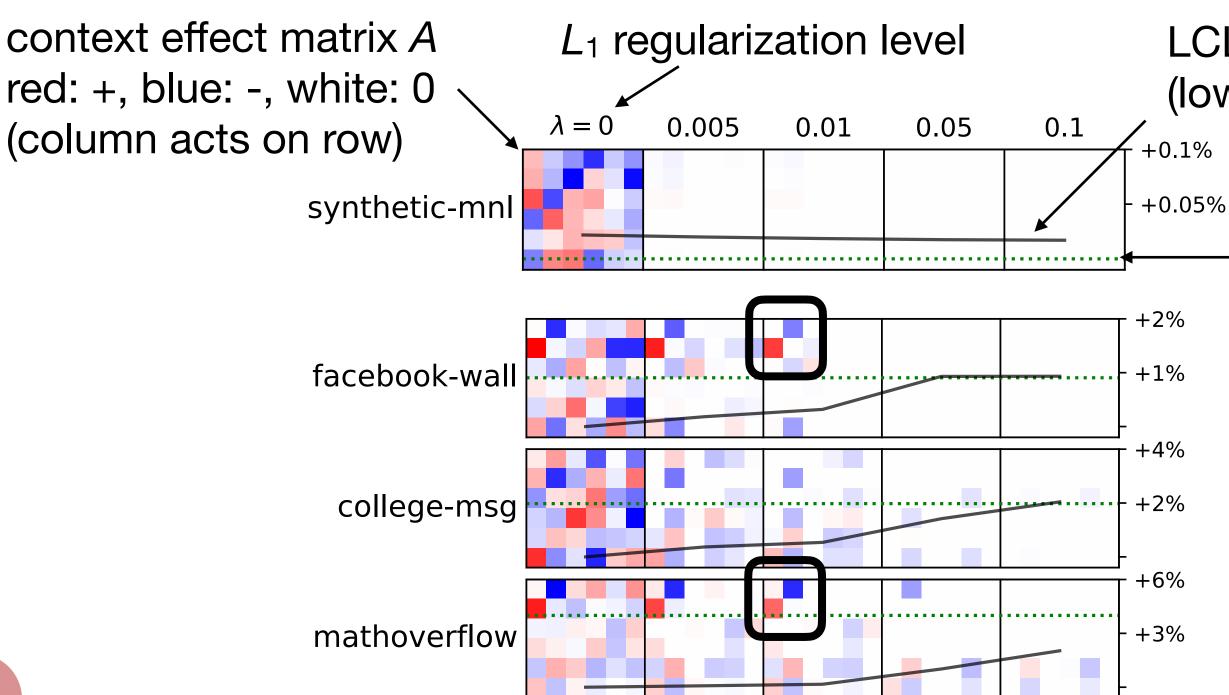
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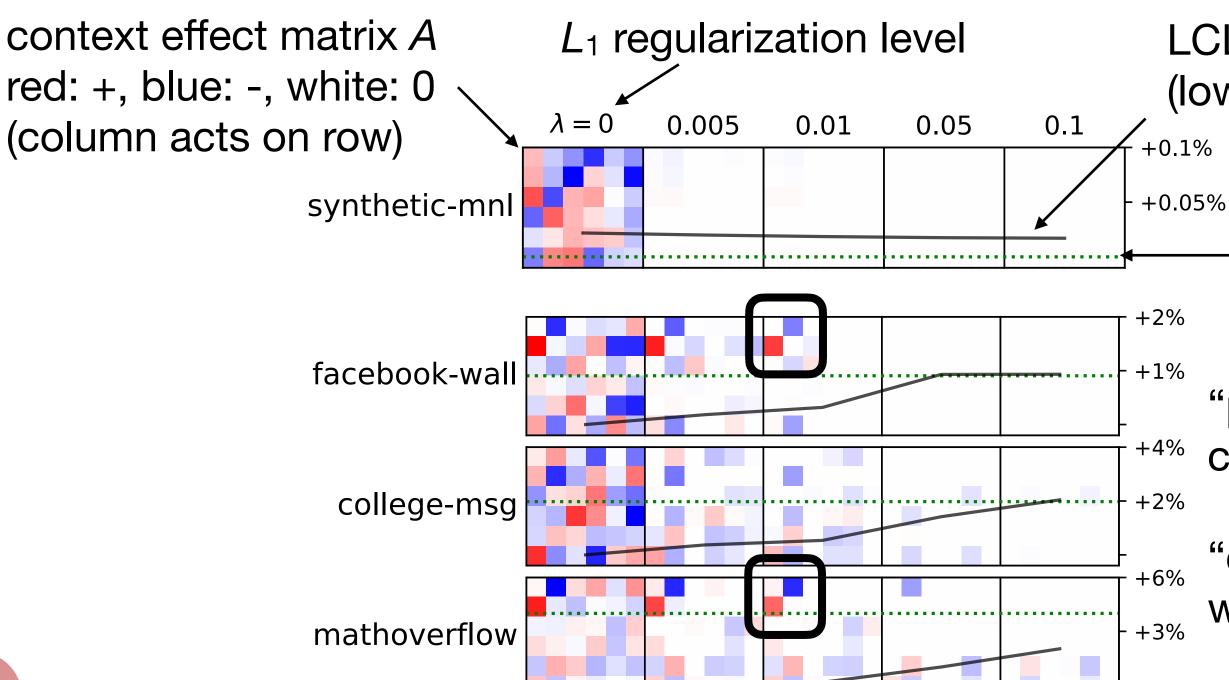
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LCL negative log-likelihood (lower = better)

likelihood-ratio test vs MNL significance threshold (*p* < 0.001)

"popularity matters less when choosing from close connections"

"close connections matter more when choosing from the popular"

#### **Estimation**

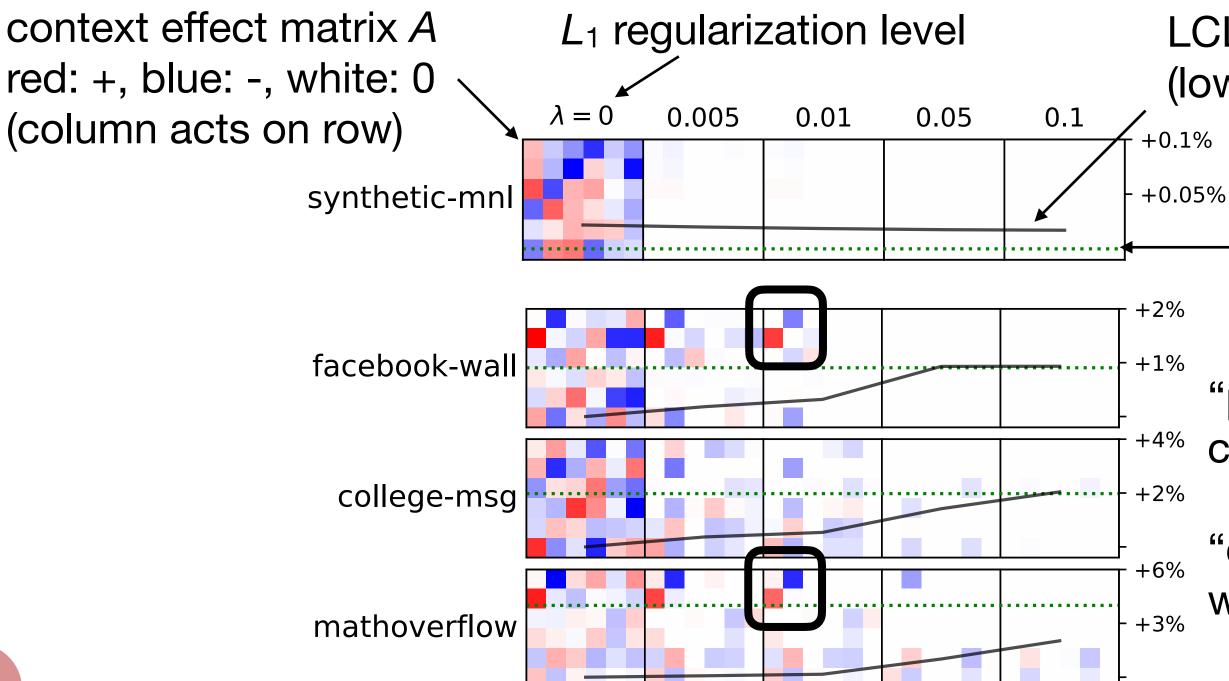
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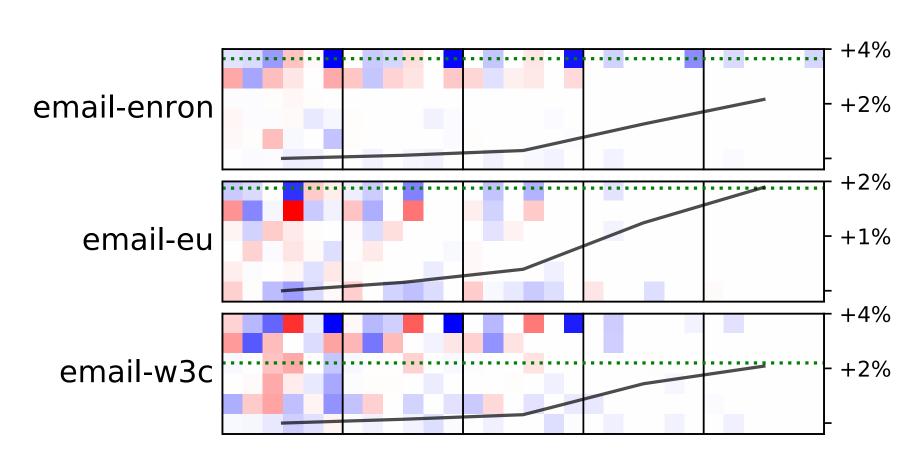
"popularity matters less when choosing from close connections"

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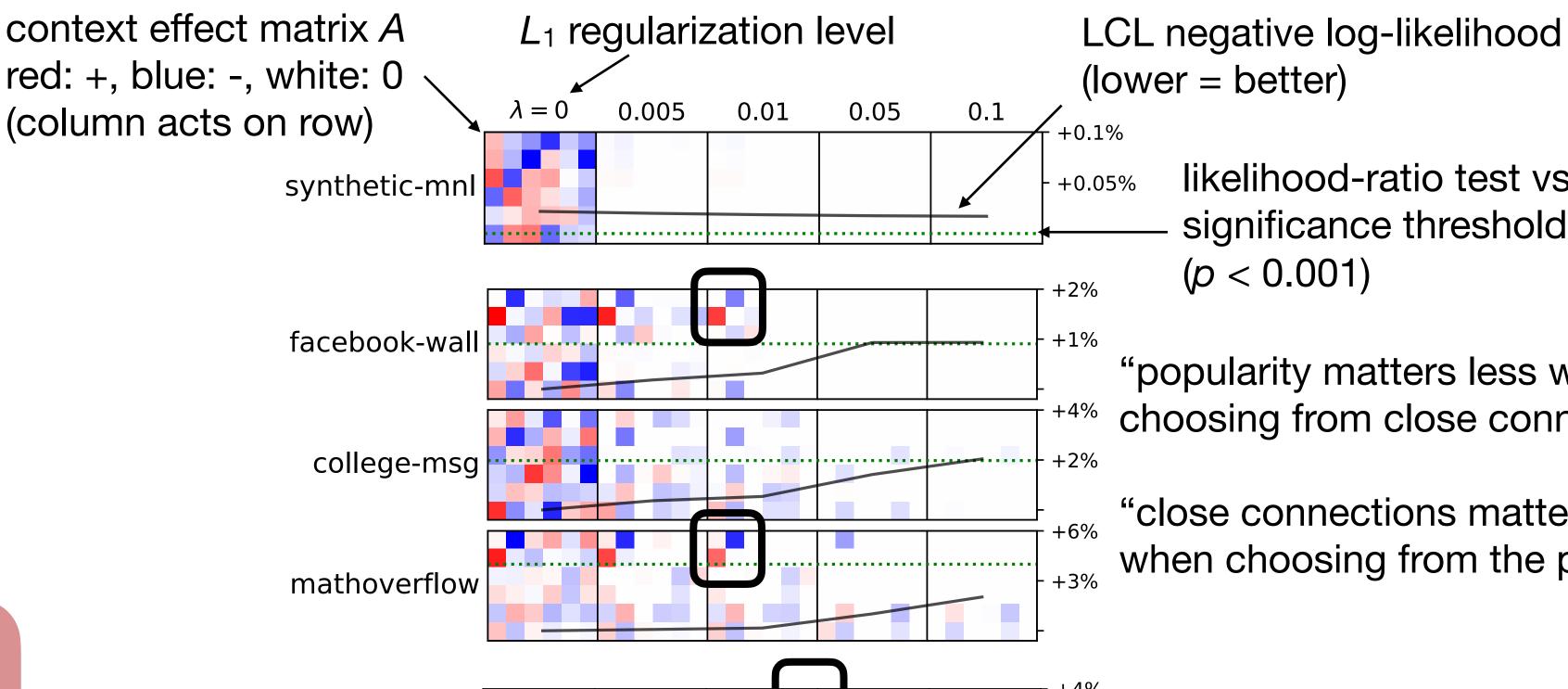
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(concave)



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(left-right, top-bottom)

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- shared neighbors
- reciprocal weight
- send recency
- receive recency
- reciprocal recency



"popularity matters less when choosing from close connections"

likelihood-ratio test vs MNL

significance threshold

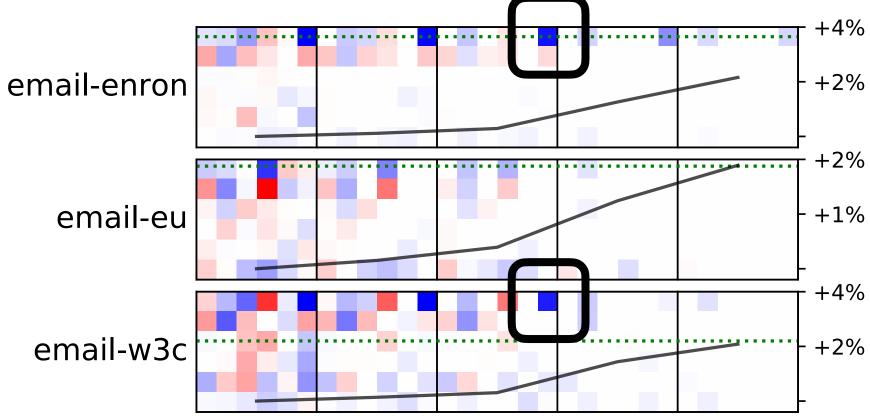
(p < 0.001)

"close connections matter more when choosing from the popular"

#### **Estimation**

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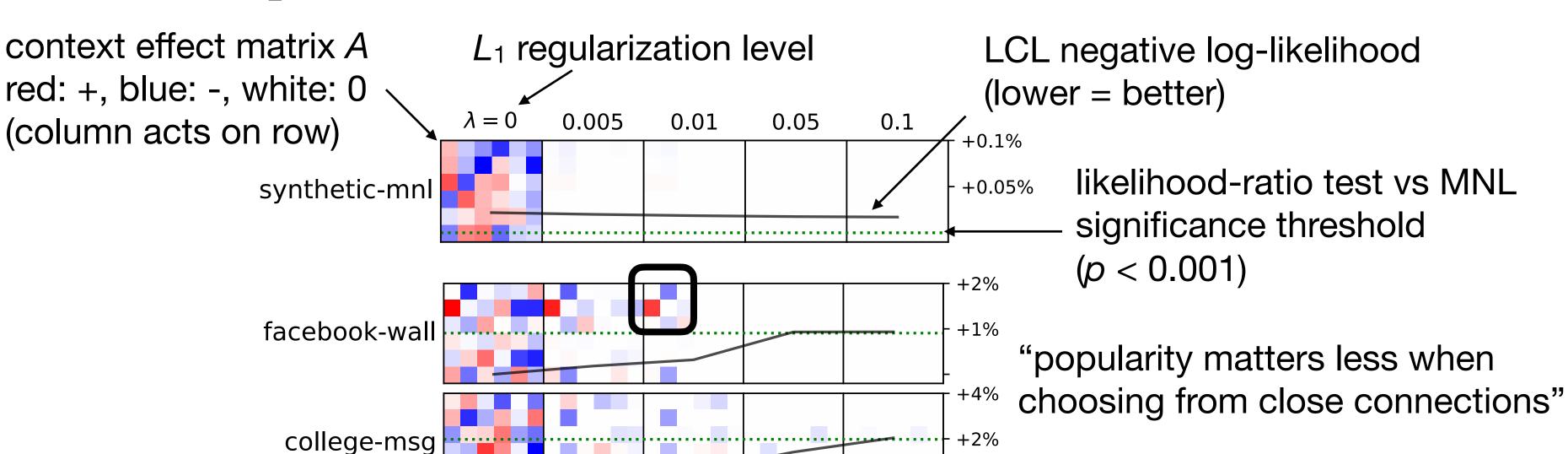


mathoverflow

#### **Node features**

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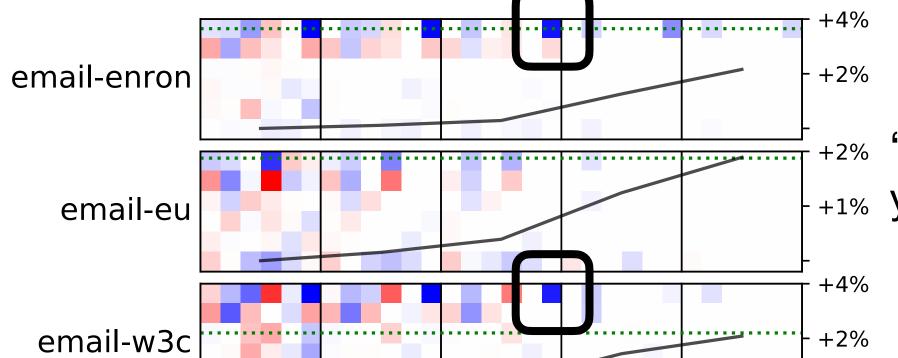


#### **Estimation**

MLE to infer LCL

$$\ell(\theta, A; \mathcal{D}) = \sum_{(i,C) \in \mathcal{D}} (\theta + Ax_C)^T x_i$$

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(concave)



"popularity matters less when your inbox is full of recent emails"

"close connections matter more

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Kiran Tomlinson and Austin R. Benson
Learning Interpretable Feature Context Effects in Discrete Choice
arXiv: 2009.03417, September 2020
bit.ly/lcl-paper

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LCL derivation from simple assumptions

 $\Pr(i, C) = \sum_{k=1}^{d} \pi_k \frac{\exp([B_k + A_k(x_C)_k]^T x_i)}{\sum_{j \in C} \exp([B_k + A_k(x_C)_k]^T x_j)}$ 

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- LCL derivation from simple assumptions
- More flexible model: decomposed LCL

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Theorem 1. A d-feature linear context logit is identifiable from a dataset  $\mathcal D$  if and only if

$$\operatorname{span}\left\{\begin{bmatrix} x_C \\ 1 \end{bmatrix} \otimes (x_i - x_C) \mid C \in C_{\mathcal{D}}, i \in C\right\} = \mathbb{R}^{d^2 + d}. \tag{6}$$

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Application to general choice data

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#### **Dataset**

**DISTRICT** 

**DISTRICT-SMART** 

SUSHI

**EXPEDIA** 

CAR-A

CAR-B

**CAR-ALT** 

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bit.ly/lcl-paper

- LCL derivation from simple assumptions
- More flexible model: decomposed LCL
- LCL identifiability condition
- Application to general choice data
- Accounting for context improves prediction

$$\Pr(i, C) = \sum_{k=1}^{d} \pi_k \frac{\exp([B_k + A_k(x_C)_k]^T x_i)}{\sum_{j \in C} \exp([B_k + A_k(x_C)_k]^T x_j)}$$

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Dataset
DISTRICT
DISTRICT-SMART
SUSHI
EXPEDIA
CAR-A
CAR-B
CAR-ALT

	MNL	LCL
DISTRICT	.3680 (.4823)	.3327 (.4712)
DISTRICT-SMART	.4006 (.4900)	.3894 (.4876)
EXPEDIA	.3859 (.2954)	.3696* (.2926)
SUSHI	.2727 (.2751)	.2741 (.2771)
CAR-A	.3570 (.4791)	<b>.3514</b> (.4774)
CAR-B	.3326 (.4711)	.3326 (.4711)
CAR-ALT	.2944 (.2875)	<b>.2650</b> * (.2804)
SYNTHETIC-MNL	.1513 (.1865)	.1512 (.1864)
SYNTHETIC-LCL	.1360 (.1684)	<b>.1357</b> * (.1683)
WIKI-TALK	.2946 (.2916)	<b>.2666</b> * (.2773)
REDDIT-HYPERLINK	.2859 (.2611)	.2761* (.2606)
BITCOIN-ALPHA	.2724 (.3246)	.2591* (.3178)
BITCOIN-OTC	.1891 (.2756)	.1529* (.2468)
SMS-A	.2825 (.3250)	<b>.2661</b> * (.3193)
SMS-B	.3045 (.3419)	<b>.2848</b> * (.3273)
SMS-C	.3115 (.3455)	<b>.3070</b> (.3477)
EMAIL-ENRON	.1265 (.2068)	.1244* (.2115)
EMAIL-EU	.2683 (.3021)	.2665 (.3037)
email-w3c	.1332 (.2070)	.1210* (.1845)
FACEBOOK-WALL	.2176 (.2895)	.2109* (.2871)
COLLEGE-MSG	.1850 (.2726)	<b>.1723</b> * (.2655)
MATHOVERFLOW	.1385 (.2503)	.1153* (.2200)

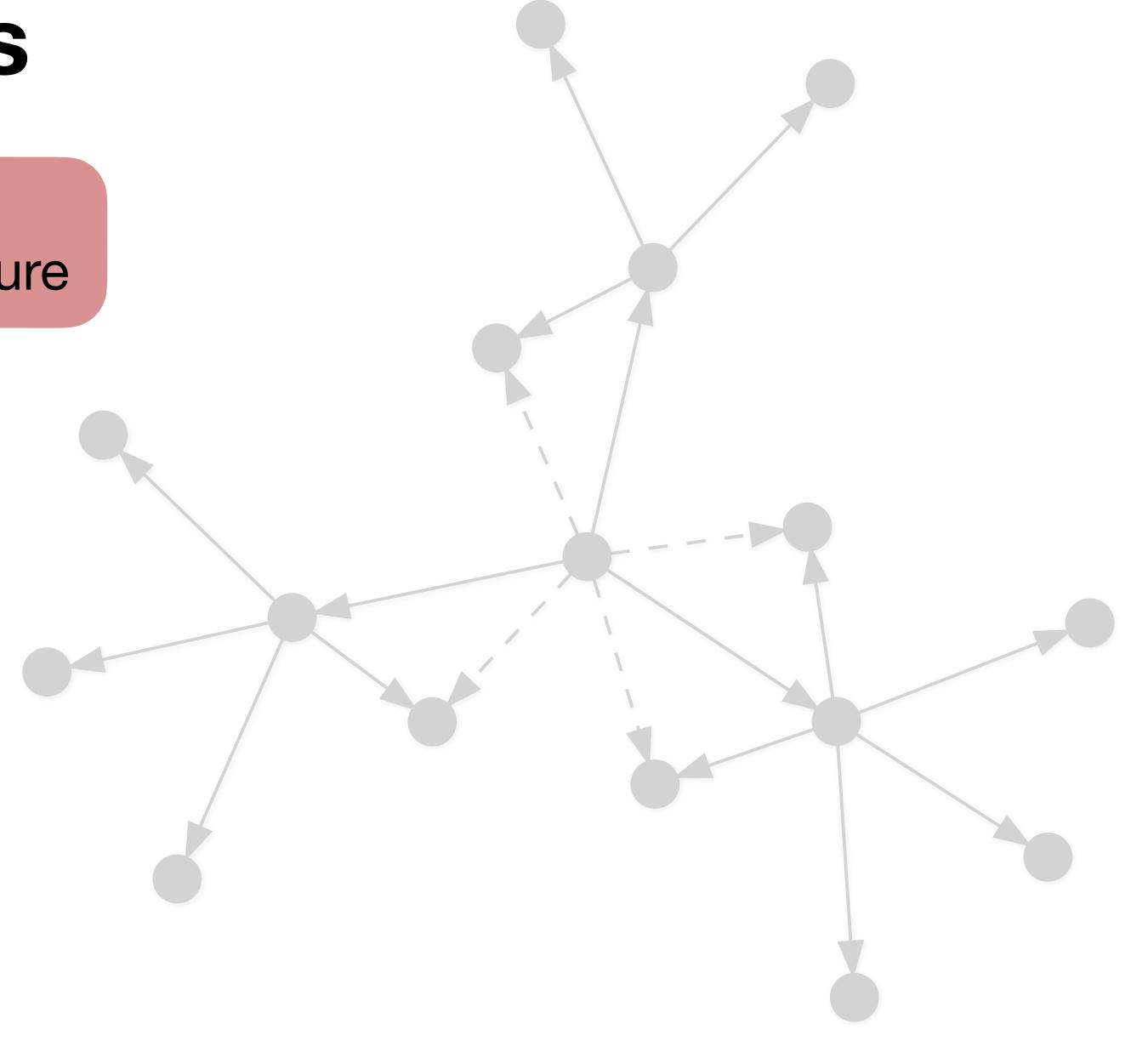
# Concluding thoughts

### **Key takeaway**

Context effects matter in triadic closure

### Challenges

Features correlate
Causal context effects?
Handling nonlinearity?
Global edge formation modes?
Missing timestamps?



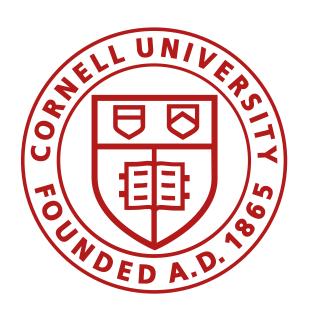
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# Thank you!

More questions or ideas? Email me: kt@cs.cornell.edu Slides: bit.ly/lcl-slides
Preprint: bit.ly/lcl-paper
Code: bit.ly/lcl-code
Data: bit.ly/lcl-data

Acknowledgments
Funding from NSF, ARO

Thanks to Johan Ugander and Jan Overgoor