# A Discrete Choice Model for Subset Selection 

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## Overview: singleton vs. subset choice

Given a set of alternatives to choose from, how do people choose?

- If choosing just one thing (buying a car, picking a restaurant, etc.), there are lots of good ML techniques (logistic regression, your favorite deep net, etc.)
- If choosing a subset of the alternatives (what to buy after browsing Amazon, constructing a playlist on Spotify, etc.), there aren't as many tools.

We provide an interpretable and computationally feasible model for subset selection based on random utility maximization.

## Basic concept of the model

You are throwing a small party and want to provide some snacks. Large set of snack options and want to choose a couple.
\{tortilla chips, potato chips, cookies, pretzels, guacamole, celery, nut mix, hummus, meatballs, cupcakes, pigs in blankets, cupcakes, potato skins, chicken wings, taquitos, pineapple, ...\}

Model 1 (Separable model).
Independent choices.
Easy computation, but not realistic.

Our model.
Model 2 (Full Model). All subsets as options. Harder computation, but Some "special subsets" as options + independent choices. Interpolate between computation and modeling power.


## Discrete choice model for subset selection

Simplest case: choices are size-2 subsets.
A person makes a selection based on random utility $U_{i j}$ of sets $\{i, j\}$

$$
U_{i j}=\left\{\begin{array}{ll}
V_{i}+V_{j}+\varepsilon_{i j} & \{i, j\} \notin H \\
V_{i}+V_{j}+W_{i j}+\varepsilon_{i j} & \{i, j\} \in H,
\end{array} \quad\right. \text { Set of special subsets }
$$

base item utilities corrective utility of subset
The $\varepsilon_{\mathrm{ij}}$ are i.i.d. errors (per person, per choice) sampled from a Gumbel distribution.
A "rational agent" that chooses the set with largest utility chooses $\{i, j\}$ from a set of alternatives $C$ containing $i$ and $j$ with probability

$$
\begin{array}{ll}
p_{i j} & p_{i j}= \begin{cases}\gamma p_{i} p_{j} & \{i, j\} \notin H \\
\gamma p_{i} p_{j}+q_{i j} & \{i, j\} \in H,\end{cases} \\
\{k, /\} \subset C
\end{array} p_{k l} \quad \sum_{p_{i}=1, p_{i} \geq 0, v \geq 0, p_{i j} \geq 0, \Gamma} .
$$

$$
\sum_{i} p_{i}=1, p_{i} \geq 0, r \geq 0, p_{i j} \geq 0, \sum_{\{i, j\} \subset U} p_{i j}=1
$$

Generalizing to larger sets.
A person makes a selection based on random utility $U_{i j k}$ of sets $\{i, j, k\}$
Key concept. Base item utilities (the $V_{i}$ ) are the same regardless of size of set

$$
U_{i j k}= \begin{cases}V_{i}+V_{j}+V_{k}+\varepsilon_{i j k} & \{i, j, k\} \notin H \\ V_{i}+V_{j}+V_{k}+W_{i j k}+\varepsilon_{i j k} & \{i, j, k\} \in H\end{cases}
$$

Suppose that $H=\{\{i, j, k\},\{i, j, k\}\}$, then $\operatorname{Pr}($ choose $\{i, j\} \mid$ size-2 choice $) \propto \gamma_{2} p_{i} p_{j}+q_{i j}$ $\operatorname{Pr}($ choose $\{i, j, k\} \mid$ size- 3 choice $) \propto \gamma_{3} p_{i} p_{j} p_{k}+q_{j j k}$

Putting everything together.

$$
\begin{aligned}
& \text { Use a mixture model and condition on size of selected subset. } \\
& \qquad \begin{array}{l}
\operatorname{Pr}(\text { select } S \mid \text { alternatives } C) \\
\quad=\frac{z_{k}}{z_{1}+\cdots+z_{|C|}} \cdot \operatorname{Pr}(\text { select } S \mid C \text {, size-k selection }), \\
\quad z_{k} \geq 0, k=1, \ldots, n, \quad \sum_{k=1}^{n} z_{k}=1, \quad n=\text { size of largest choice set }
\end{array}
\end{aligned}
$$

Observation. Likelihood of $z_{k}$ is concave with a linear constraints $\rightarrow$ easy to learn.

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## Findings with "universal choice datasets"

Universal choice datasets: the set of available alternatives is always the same.

- Bakery. Sets of things purchased at a bakery.
- Walmartltems. Sets of items bought at Walmart
- WalmartDepts. Sets of departments from which items were purchased at Walmart.
- Kosark. Sets of hyperlinks visited during a session on a Hungarian news portal.
- Instacart. Sets of items in In
- LastfmGenres. Sets of genres of music listened

The $z_{k}$ are the faction of choices that are size- $k$ sets. \begin{tabular}{lllllll}
\hline Dataset $\quad$ \# items \# choices \& $z_{1}$ \& $z_{2}$ \& $z_{3}$ \& $z_{4}$ \& $z_{5}$

 

\hline Bakery \& 50 \& 67,488 \& 0.05 \& 0.20 \& 0.37 \& 0.25 \& 0.13
\end{tabular} $\begin{array}{llllllll}\text { Walmartltems } & 183 & 16,698 & 0.51 & 0.45 & 0.03 & 0.01 & 0.00\end{array}$ $\begin{array}{llllllllll}\text { WalmartDepts } & 66 & 119,526 & 0.31 & 0.29 & 0.17 & 0.13 & 0.10\end{array}$

 $\begin{array}{lclllllllllllllll}\text { Lnstacart } & 9,544 & 804,662 & 0.19 & 0.21 & 0.21 & 0.21 & 0.19 \\ \text { LastfmGenres } & 413 & 643,982 & 0.52 & 0.21 & 0.12 & 0.08 & 0.06\end{array}$
to in a listening session on Last.fm

Learning model parameters.
Theorem. Given a budget constraint on the number of special subsets (size of $H$ ), it is NP-hard to find the set will maximize likelihood (and it is also not a submodular optimization problem)
Theorem. Given H , there is a closed form for the model parameters that maximize likelihood. Let $p_{i j}^{D}=N_{j i} / \sum_{\{k, \beta} N_{k \mid}$ be the empirical prob. of observing set $\{i, j\}$ in the data. Then the MLE is:
(i) the $p_{i}$ 's are proportional to the number of times item $i$ is selected in any set
$\{i, j\} \notin H$. In other words, $p_{i} \propto \sum_{j:\{i j\} \notin H} N_{i j} ;$
(ii) $\gamma=\left(1-\sum_{\{i,\} \in H} D_{i j}^{D}\right) /\left(\sum_{\{i j\} \notin H} p_{i j} p_{j}\right)$;
(iii) given $p \& \gamma, q$ is set to match the empirical distribution of $\{i, j\}: \gamma p_{i} p_{j}+q_{i j}=p_{i j}^{D}$.

Algorithm. Use heuristic to find H , then use theorem to set model parameters.
Finding. Just a few corrections lead to a substantial gain in likelihood.


Kosarak




In practice, most correction probabilities $q_{i j}$ are positive. In these cases, the model has a different interpretation as a mixture of two multinomial logits.

1. With probability $a=\sum_{\{i, j\} \in H} q_{i j}$ follow the "full model" restricted to H .
2. With probability $1-a$, follow the "separable model".


LastfmGenres datase Most positive \{indie, indie\}
\{rock, indie\} \{hip_hop, hip_hop\} \{indie, indie, indie\} \{rock, rock, rock\} Most negative \{indie, metal\} \{indie, progressive_metal \{rock, rock, electronic\} [indie, industrial]
\{metal, electronic\}

## Findings with "variable choice datasets"

Variable choice datasets: the set of available alternatives may be different for every subset choice.

Finding. Again, just a few corrections (small size of $H$ ) lead to a substantial gain in likelihood.

| The $z_{k}$ are the faction of    <br> choices that are size- $k$ sets.    <br> Ycltems   YcCats <br> \# items    <br> 2,975    <br> \# choices    156,039 |  |  |
| :--- | :---: | :---: |
| $z_{1}$ | 0.16 | 134,057 |
| $z_{2}$ | 0.20 | 0.26 |
| $z_{3}$ | 0.23 | 0.23 |
| $z_{4}$ | 0.22 | 0.12 |
| $z_{5}$ | 0.18 | 0.08 |

Learning model parameters.
Observations. (i) Still NP-hard to find best $H$; (ii) No closed form; but. (iii) Given $H$, likelihood is a concave with linear constraints $\rightarrow$ easy to learn

## Two datasets from YOOCHOOSE (Yc)

- Ycltems. Subsets of items purchased from those viewed in a browsing session on an e-commerce web site
- YcCats. Subsets of item categories purchased from those viewed in a browsing session on an e-commerce web site


