# A Discrete Choice Model for Subset Selection

## Austin R. Benson, Ravi Kumar, and Andrew Tomkins

arb@cs.cornell.edu, ravi.k53@gmail.com, atomkins@gmail.com Code & data  $\rightarrow$  https://github.com/arbenson/discrete-subset-choice  $\square$ 



## **Overview: singleton vs. subset choice**

Given a set of alternatives to choose from, how do people choose?

- *If choosing just one thing* (buying a car, picking a restaurant, etc.), there are lots of good ML techniques (logistic regression, your favorite deep net, etc.)
- If choosing a subset of the alternatives (what to buy after browsing Amazon, constructing a playlist on Spotify, etc.), there aren't as many tools.

We provide an interpretable and computationally feasible model for subset selection based on random utility maximization.

## **Basic concept of the model**

You are throwing a small party and want to provide some snacks. Large set of snack options and want to choose a couple.

## Findings with "universal choice datasets"

### Universal choice datasets: the set of available alternatives is always the same.

- **Bakery.** Sets of things purchased at a bakery.
- Walmartitems. Sets of items bought at Walmart.
- WalmartDepts. Sets of departments from which items were purchased at Walmart.
- **Kosark.** Sets of hyperlinks visited during a session on a Hungarian news portal.
- Instacart. Sets of items in In
- LastfmGenres. Sets of genres of music listened to in a listening session on Last.fm.

#### Dataset # items # choices $z_1$ $Z_3$ $Z_4 Z_5$ $Z_2$ Bakery 0.05 0.20 0.37 0.25 0.13 50 67,488 WalmartItems 183 16,698 0.51 0.45 0.03 0.01 0.00

The  $z_k$  are the faction of choices that are size-k sets.

WalmartDepts 66 0.31 0.29 0.17 0.13 0.10 119.526 2,605 Kosarak 505.217 0.27 0.30 0.23 0.14 0.07 9,544 Instacart 806.662 0.19 0.21 0.21 0.21 0.19 643,982 0.52 0.21 0.12 0.08 0.06 LastfmGenres 413

#### Learning model parameters.

{tortilla chips, potato chips, cookies, pretzels, guacamole, celery, nut mix, hummus, meatballs, cupcakes, pigs in blankets, cupcakes, potato skins, chicken wings, taquitos, pineapple, ...}



### Simplest case: choices are size-2 subsets.

A person makes a selection based on random utility  $U_{ii}$  of sets  $\{i, j\}$ .

Set of special subsets

**Theorem.** Given a budget constraint on the number of special subsets (size of *H*), it is NP-hard to find the set will maximize likelihood (and it is also not a submodular optimization problem).

Theorem. Given H, there is a *closed form* for the model parameters that maximize likelihood.

Let  $p_{ij}^D = N_{ij} / \sum_{\{k,l\}} N_{kl}$  be the empirical prob. of observing set  $\{i, j\}$  in the data. Then the MLE is:

(i) the  $p_i$ 's are proportional to the number of times item *i* is selected in any set  $\{i, j\} \notin H$ . In other words,  $p_i \propto \sum_{j:\{i, j\} \notin H} N_{ij}$ ;

(iii) given  $p \& \gamma$ , q is set to match the empirical distribution of  $\{i, j\}$ :  $\gamma p_i p_j + q_{ij} = p_{ij}^D$ .

Algorithm. Use heuristic to find H, then use theorem to set model parameters. Finding. Just a few corrections lead to a substantial gain in likelihood.





The  $\varepsilon_{ii}$  are i.i.d. errors (per person, per choice) sampled from a Gumbel distribution.

A "rational agent" that chooses the set with largest utility chooses {*i*, *j*} from a set of alternatives C containing *i* and *j* with probability

$$p_{ij}$$
 $\sum_{\{k,l\}\subset C} p_{kl}$ 

$$p_{ij} = \begin{cases} \gamma p_i p_j & \{i, j\} \notin H \\ \gamma p_i p_j + q_{ij} & \{i, j\} \in H, \end{cases}$$
$$\sum_i p_i = 1, \ p_i \ge 0, \ \gamma \ge 0, \ p_{ij} \ge 0, \ \sum_{\{i, j\} \subset U} p_{ij} = 1 \end{cases}$$

### **Generalizing to larger sets.**

A person makes a selection based on random utility  $U_{iik}$  of sets  $\{i, j, k\}$ . **Key concept.** Base item utilities (the  $V_i$ ) are the same regardless of size of set.

 $U_{ijk} = \begin{cases} V_i + V_j + V_k + \varepsilon_{ijk} & \{i, j, k\} \notin H \\ V_i + V_j + V_k + W_{ijk} + \varepsilon_{ijk} & \{i, j, k\} \in H, \end{cases}$ 

Suppose that  $H = \{\{i, j, k\}, \{i, j, k\}\},$  then

### In practice, most correction probabilities $q_{ii}$ are positive.



0311146.	LastfmGenres dataset
Bakery WalmartItems WalmartDepts LastfmGenres Kosarak Instacart	<b>Most positive</b> {indie, indie} {rock, indie} {hip_hop, hip_hop} {indie, indie, indie} {rock, rock, rock}
	<b>Most negative</b> {indie, metal} {indie, progressive_metal} {rock, rock, electronic} {indie, industrial}

metal, electronic}

Number of corrections

## Findings with "variable choice datasets"

Variable choice datasets: the set of available alternatives may be different for every subset choice. The z<sub>c</sub> are the faction of

#### **Two datasets from YOOCHOOSE (Yc)**

- **Ycitems.** Subsets of items purchased from those viewed in a browsing session on an e-commerce web site
- **YcCats.** Subsets of item categories purchased from those viewed in a browsing session on an e-commerce web site

K = K = K = K = K = K = K = K = K = K =		
choices that are size- <i>k</i> sets.		
	Ycltems	YcCats
# items	2,975	20
# choices	156,039	134,057
$Z_1$	0.16	0.26
$Z_2$	0.20	0.31
$Z_3$	0.23	0.23
$Z_4$	0.22	0.12
$Z_5$	0.18	0.08

Pr (choose  $\{i, j\}$  | size-2 choice)  $\propto \gamma_2 p_i p_j + q_{ij}$ Pr (choose  $\{i, j, k\}$  | size-3 choice)  $\propto \gamma_3 p_i p_i p_k + q_{iik}$ 

#### Putting everything together.

Use a mixture model and condition on size of selected subset.

Pr (select S | alternatives C)  $= \frac{Z_k}{Z_1 + \dots + Z_{|C|}} \cdot \Pr(\text{select } S \mid C, \text{size-k selection}),$ 

 $z_k \ge 0, k = 1, \dots, n, \quad \sum_{k=1}^n z_k = 1, \quad n = \text{size of largest choice set}$ 

**Observation.** Likelihood of  $z_k$  is concave with a linear constraints  $\rightarrow$  easy to learn.

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#### Learning model parameters.

**Observations.** (i) Still NP-hard to find best *H*; (ii) No closed form; but... (iii) Given H, likelihood is a concave with linear constraints  $\rightarrow$  easy to learn.

