## **Redoing the Foundations of Decision Theory**

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### **Savage's Framework for Decision Theory**

Savage assumes that a decision maker (DM) starts with

- a set S of states
- a set O of outcomes
- a preference order ≽ on (*Savage*) acts functions from states to outcomes satisfying certain postulates
  - E.g. transitivity: if  $a_1 \succeq a_2$  and  $a_2 \succeq a_3$ , then  $a_1 \succeq a_3$ .

Savage proves that if a DM's preference order satisfies these postulates, then the DM is acting as if

- he has a probability Pr on states
- he has a utility function u on outcomes
- he is maximizing expected utility:

$$\begin{aligned} - a \succeq b \text{ iff } E_{\Pr}[u_a] \geq E_{\Pr}[u_b]. \\ - u_a(s) = u(a(s)): \text{ the utility of act } a \text{ in state } s \end{aligned}$$

# Are Savage Acts Reasonable?

Many problems have been pointed out with Savage's framework. We focus on one:

- How reasonable is it that a DM can completely specify the state space or the outcome space?
  - What are the states/outcomes if we're trying to decide whether to attack Iraq?
- What are the acts if we can't specify the state/outcome space?

A related problem: even if we can specify the states/outcomes, there are probably a lot of them.

• How reasonable is it for a DM to have a preference order on  $|O|^{|S|}$  acts?

### **Acts as Programs**

Claim: people don't think of acts as functions:

- We don't think of the state space and the outcomes when we contemplate the act "Buy 100 shares of IBM"!
- We may think of a procedure:
  - Call the stock broker, place the order, ...

An alternative:

- Instead of taking acts to be functions from states to outcomes, acts are syntactic objects
  - essentially, acts are *programs* that the DM can run.

## **The Setting**

Savage assumes that a DM is given a state space and an outcome space. We assume that the DM has

- a set  $A_0$  of primitive programs
  - Buy 100 shares of IBM
  - Attack Iraq
- a set  $T_0$  of primitive tests (i.e., formulas)
  - The price/earnings ratio is at least 7
  - The moon is in the seventh house
- a theory AX
  - Some axioms that describe relations between tests
  - E.g.,  $t_1 \Leftrightarrow t_2 \wedge t_3$

Two obvious questions (to a computer scientist!):

- What is the programming language?
- What is the semantics of a program?

### **The Programming Language**

We focus on two programming constructs:

- if ... then ... else
  - If  $a_1$  and  $a_2$  are programs, and t is a test, then if t then  $a_1$  else  $a_2$  is a program
  - if moon in seventh house then buy 100 shares IBM
  - Once we allow tests, we need a language in which to express them
- randomization:
  - If  $a_1$  and  $a_2$  are programs and  $r \in [0, 1]$ , then  $ra_1 + (1 r)a_2$  is a program
    - With probability r perform  $a_1$ ; with probability 1 r, perform  $a_2$
  - People probably don't use randomized acts
    - We use them only to compare our results to others in the literature

## **Programming Language: Syntax**

We start with

- a set  $A_0$  of primitive acts
  - Buy 100 shares of IBM
  - Attack Iraq
- A set  $T_0$  of primitive tests (propositions)
  - The price/earnings ratio is at least 7
  - The moon is in the seventh house

Form more complicated propositions by closing off under conjunction and negation:

• If  $t_1$  and  $t_2$  are propositions, so are  $t_1 \wedge t_2$  and  $\neg t_1$ 

Form more complicated acts by closing off under if ... then

- ... else and (possibly) randomization.
  - Given  $\mathcal{A}_0$  and  $T_0$ ,
    - let  $\mathcal{A}$  consist of all acts that can be formed using only the **if** ... **then** ... **else** construct;
    - let A<sup>+</sup> consist of all acts that can be formed using
      if ... then ... else and randomization

# **Programming Language: Semantics**

Finding appropriate semantics for programming language is a major research topic:

• What should a program *mean*?

In this paper, we consider *input-output* semantics:

- A program defines a function from states to outcomes (or probability measures on outcomes if randomization is allowed)
  - a Savage act (Anscombe-Aumann horse lottery)
- The state and outcome spaces are now subjective.
  - Different agents can model them differently

### **Semantics: Formal Details**

Given a state space S and an outcome space O, we want to view acts as function from S to O. We first need

• a program interpretation  $\rho_{SO}$  that associates with each primitive program in  $\mathcal{A}_0$  a function from S to O

We want to extend  $\rho_{SO}$  to a function that associates with each program in  $\mathcal{A}$  a function from S to O:

• How do we deal with if t then  $a_1$  else  $a_2$ ?

– if t is true, it's the function  $\rho_{SO}(a_1)$ 

– if t is false, it's the function  $\rho_{SO}(a_2)$ 

But how do we determine if t is true?

We need a *test interpretation*  $\pi_S$  that associates with each primitive proposition in  $T_0$  an event (a subset of S)

$$\pi_S: T_0 \to 2^S$$

- Then can extend  $\pi_S$  in the obvious way to all tests
  - $t_1 \wedge t_2$  is true iff both  $t_1$  and  $t_2$  are true
  - $\neg t$  is true if t isn't true

Given S, O,  $\rho_{SO}$ ,  $\pi_S$ , we can extend  $\rho_{SO}$  (by the obvious induction) to if ... then ... else:

 $\rho_{SO}(\text{if } t \text{ then } a_1 \text{ else } a_2)(s) = \begin{cases} \rho_{SO}(a_1)(s) \text{ if } s \in \pi_S(t) \\ \rho_{SO}(a_2)(s) \text{ if } s \notin \pi_S(t) \end{cases}$ 

If we have randomization, then

$$\rho_{SO}^+:\mathcal{A}^+\to (S\to\Delta(O))$$

 $\bullet \ \Delta(O)$  consists of all distributions on O

### Where We're Headed

We prove the following type of theorem:

If a DM has a preference order on programs satisfying appropriate postulates, then there exist

- a state space S,
- a probability  $\Pr$  on S,
- an outcome space *O*,
- a utility function u on O,
- a program interpretation  $\rho_{SO}$ ,
- a test interpretation  $\pi_S$

such that  $a \succeq b$  iff  $E_{\Pr}[u_{\rho_{SO}(a)}] \geq E_{\Pr}[u_{\rho_{SO}(b)}].$ 

- This is a Savage-like result
  - The postulates are variants of standard postulates
  - The DM has to put a preference order only on "reasonable" acts

But now S and O are subjective, just like Pr and u!

## **The Benefits of the Approach**

We have replaced Savage acts by programs and prove Savage-type theorems. So what have we gained?

- Acts are easier for a DM to contemplate
  - No need to construct a state space/outcome space
  - Just think about what you can do
- Different agents can have completely different conceptions of the world
  - We might agree on the primitive acts but have completely different state spaces
    - You might make decision on stock trading based on price/earnings ratio, while I use astrology (and might not even understand the notion of p/e ratio)
    - "Agreeing to disagree" results (which assume a common state space) disappear
    - (Un)awareness becomes particularly important
- Can deal with unanticipated events, novel concepts:
  - Updating  $\neq$  conditioning

- To get our "Savage-like" theorem, we have a postulate that guarantees that all programs that act the same as functions are equivalent
  - But what if the DM can't tell that two equivalent programs are equivalent?
    - For rich programming languages, equivalence is undecidable
    - Even for our propositional programming language, it's co-NP hard (must test equivalence of propositional formulas)
  - We do not have to identify programs that act the same as functions
- We don't have to use input-output semantics
  - E.g., we can take the semantics of a program to be a sequence of states, followed by an outcome
    the "path" followed to get to the outcome
  - Two programs might have the same input-output semantics, but different "path" semantics

# **Framing Effects**

**Example:** [McNeill et al.] DMs are asked to choose between surgery or radiation therapy as a treatment for lung cancer. They are told that,

- Version 1: of 100 people having surgery, 90 alive after operation, 68 alive after 1 year, 34 alive after 5 years; with radiation, all live through the treatment, 77 alive after 1 year, 22 alive after 5 years
- Version 2: with surgery, 10 die after operation, 32 dead after one year, 66 dead after 5 years; with radiation, all live through the treatment, 23 dead after one year, 78 dead after 5 years.

Both versions equivalent, but

- In Version 1, 18% of DMs prefer radiation;
- in Version 2, 44% do

# **Framing in our Framework**

Primitive propositions:

- *RT*: 100 people have radiation therapy;
- S: 100 people have surgery;
- $L_0(k)$ : k/100 people live through operation (i = 0)
- $L_1(k)$ : k/100 are alive after one year
- $L_5(k)$ : k/100 are alive after five years
- $D_0(k)$ ,  $D_1(k)$ ,  $D_5(k)$  similar, with death

Primitive programs

- $a_S$ : perform surgery (primitive program)
- $a_R$ : perform radiation therapy

#### • Version 1: Which program does the DM prefer: $a_1 = \mathbf{if} t_1 \mathbf{then} a_S \mathbf{else} a$ , or $a_2 = \mathbf{if} t_1 \mathbf{then} a_R \mathbf{else} a$ ,

where a is an arbitrary program and

$$t_1 = (S \Rightarrow L_0(90) \land L_1(68) \land L_5(34)) \land (RT \Rightarrow L_0(100) \land L_1(77) \land L_5(22))$$

- Can similarly capture Version 2, with analogous test  $t_2$  and programs  $b_1$  and  $b_2$
- Perfectly consistent to have  $a_1 \succ a_2$  and  $b_2 \succ b_1$
- A DM does not have to identify  $t_1$  and  $t_2$ 
  - Preferences should change once  $t_1 \Leftrightarrow t_2$  is added to theory

### **The Cancellation Postulate**

Back to the Savage framework:

**Cancellation Postulate:** Given two sequences  $\langle a_1, \ldots, a_n \rangle$ and  $\langle b_1, \ldots, b_n \rangle$  of acts, suppose that for each state  $s \in S$ 

$$\{\{a_1(s),\ldots,a_n(s)\}\} = \{\{b_1(s),\ldots,b_n(s)\}\}.$$

•  $\{\{o, o, o, o', o'\}\}$  is a multiset

If  $a_i \succeq b_i$  for  $i = 1, \ldots, n-1$ , then  $b_n \succeq a_n$ .

Cancellation is surprising powerful. It implies

- Reflexivity
- Transitivity:
  - Suppose  $a \succeq b$  and  $b \succeq c$ . Take  $\langle a_1, a_2, a_3 \rangle = \langle a, b, c \rangle$  and  $\langle b_1, b_2, b_3 \rangle = \langle b, c, a \rangle$ .
- Event independence:
  - Suppose that  $T \subseteq S$  and  $f_Tg \succeq f'_Tg$ 
    - $f_T g$  is the act that agrees with f on T and g on S T.
  - Take  $\langle a_1, a_2 \rangle = \langle f_T g, f'_T g' \rangle$  and  $\langle b_1, b_2 \rangle = \langle f'_T g, f_T g' \rangle$ .
  - Conclusion:  $f_Tg' \succeq f'_Tg'$

### **Cancellation in Our Framework**

An act in our sense (i.e., a program) can be viewed as a function from truth assignments to primitive acts:

• E.g., consider if t then  $a_1$  else (if t' then  $a_2$  else  $a_3$ ):

$$- t \wedge t' \rightarrow a_1$$
  
-  $t \wedge \neg t' \rightarrow a_1$   
-  $\neg t \wedge t' \rightarrow a_2$   
-  $\neg t \wedge \neg t' \rightarrow a_3$ 

Similarly for every program.

Can rewrite the cancellation postulate using programs:

- replace "outcomes" by "primitive programs"
- replace "states" by "truth assignments"
  - i.e., replace  $a_i(s)$  by  $a_i(v)$ , where v is a truth assignment (valuation of primitive tests)

## **Program Equivalence**

When are two programs *equivalent*?

- That depends on the choice of semantics
- With input-output semantics (i.e., if programs represent functions from states to outcomes), two programs are equivalent if they determine the same functions *no matter what* S, O,  $\pi_S$ , and  $\rho_{SO}$  are.

#### **Example 1:** (if *t* then *a* else *b*) $\equiv$ (if $\neg t$ then *b* else *a*).

• These programs determine the same functions, no matter how t, a, and b are interpreted.

**Example 2:** If  $t \equiv t'$ , then

(if t then a else b)  $\equiv$  (if t' then a else b).

• But testing equivalence of propositional formulas is hard ...

**Lemma:** Cancellation  $\Rightarrow$  if  $a \equiv b$ , then  $a \sim b$ .

# **The Main Result**

**Theorem:** Given a partial order (reflexive and transitive)  $\succeq$  on acts satisfying Cancellation, there exist

- $\bullet$  a set S of states,
- a set  $\mathcal{P}$  of probability measures on S,
- a set O of outcomes,
- a utility function u on O,
- a program interpretation  $\rho_{SO}$ ,
- a test interpretation  $\pi_S$

such that

 $a \succeq b \text{ iff } E_{\Pr}[u_a] \ge E_{\Pr}[u_b] \text{ for all } \Pr \in \mathcal{P}$ 

•  $u_a$  is the random variable such that  $u_a(s) = u(\rho_{SO}(a)(s))$ 

Moreover, if  $\succeq$  is totally ordered, then  $\mathcal{P}$  can be taken to be a singleton.

• We can replace the set of probabilities + utility function with a single probability and a set of utility functions.

### Uniqueness

Savage gets uniqueness; we don't:

- S and O are not unique, but we can find a unique minimal  $S^*$  and  $O^*$
- In the totally ordered case,  $S^*$  can be taken to be a subset of the set of truth assignments.
- Not in the partially ordered case:
  - Even with no primitive propositions, suppose two primitive programs *a* and *b* are incomparable.
  - Need two states, two outcomes, and two probability measures to represent this

– Define

$$a(s_1) = o_1, \ a(s_2) = o_2$$
  
 $b(s_1) = o_2, \ b(s_2) = o_1$   
 $\Pr_1(s_1) = 1$   
 $\Pr_2(s_2) = 1$ 

- Can't hope to have a unique probability measure on  $S^*$ , even in the totally ordered case:
  - there aren't enough acts to determine it
  - If we just have  $a \succ \text{if } t \text{ then } a \text{ else } b \succ b$ , then many different probabilities will work

### **Adding Randomization**

If we allow randomization in programs, Cancellation gives us independence for rational coefficients:

**Lemma:** Cancellation implies  $f \succeq g$  iff for all rational  $\alpha \in [0, 1]$  and all  $h, \alpha f + (1 - \alpha)h \succeq \alpha g + (1 - \alpha)h$ .

Get independence for all coefficients by assuming an appropriate Archimedean axiom:

(a) If  $f \succ g \succ h$  then there exist  $0 < \alpha, \beta < 1$  such that

$$f \succ \alpha f + (1 - \alpha)h \succ g \succ \beta f + (1 - \beta)h \succ h.$$

(b) { $\alpha \in [0,1] : \alpha f + (1-\alpha)g \succeq \alpha f + (1-\alpha)h$ } is closed.

Get representation theorem for  $\mathcal{A}^+$  assuming Cancellation and the Archimedean postulate. Moreover, if the order is total, then the expected utility of acts is unique up to affine transformations.

• For any two representations, the expected utility of acts agree up to an affine transformation

# **Fixing the Outcome Space**

In some applications, it makes sense to assume a fixed, "objective" outcome space *O*.

• e.g., in financial applications, the outcome space can be \$

In this case, it seems reasonable to assume that, among the primitive acts, there are constant acts :

- For each  $o \in O$ , there is an act  $\overline{o}$ 
  - Semantically, given S,  $\overline{o}$  will be interpreted as the constant function on S that always returns o

We need (again, standard) postulates to guarantee that constant acts are really constant. E.g.:

 $\overline{o}_1 \succeq \overline{o}_2$  implies if t then  $\overline{o}_1$  else  $a \succeq$ if t then  $\overline{o}_2$  else a

Can again prove a representation theorem, if the language allows randomization. Moreover, we get uniqueness of the probability measure.

• Getting a representation theorem with a fixed outcome space and no randomization remains an open problem

# Updating

In the representation, can always take the state space to have the form  $AT_{AX} \times TOT(\succeq)$ :

- $AT_{AX}$  = all truth assignments to tests compatible with the axioms AX
- $TOT(\succeq)$  = total orders extending  $\succeq$

Updating proceeds by conditioning:

- Learn  $t \Rightarrow$  representation is  $\mathcal{P} \mid t$
- Learn  $a \succeq b$ : representation is  $\mathcal{P} \mid (\succeq \oplus (a, b))$

## **Non-classical DMs**

We have assumed that DMs obey all the axioms of propositional logic

•  $\pi_S(\neg t) = S - \pi_S(t)$  and  $\pi_S(t_1 \land t_2) = \pi_S(t_1) \cap \pi_S(t_2)$ .

But we don't have to assume this!

- Instead, write down explicitly what propositional properties hold
- We still get that Cancellation, and that  $a \equiv b$  implies  $a \sim b$
- But now this isn't so bad: intuitively, the logic is restricted so that if a ≡ b, then the DM can tell that a and b are equivalent, and so we should have a ~ b

# Conclusions

The theorems we have proved show only that this approach generalizes the classic Savage approach.

- The really interesting steps are now to use the approach to deal with issues that the classical approach can't deal with
  - conditioning on unanticipated events
  - (un)awareness

— . . .