

## Urn Experiments

Urn A contains 50 Red and 50 Yellow balls

Urn B contains 100 balls each of which is either Red or Yellow.

There are two acts:

1. A ball will be drawn at random from Urn A; win \$100 if the ball is Red and \$0 otherwise.
2. A ball will be drawn at random from Urn B; win \$100 if the ball is Red and \$0 otherwise.

Suppose the decision-maker has utility function  $u$  over money and uses the maximizing expected utility rule for known probabilities. Then the expected utility of act  $a_1$  is

$$E_{1/2}(u_{a_1}) = 1/2u(100) + 1/2u(0).$$

## How do we evaluate act $a_2$ ?

One argument based loosely on the principle of insufficient reason is to treat all probabilities of R and Y as equally likely and use the expected probability which is  $1/2$ .

This gives act  $a_2$  the same expected utility as act  $a_1$ .

- Does this make sense?
- Is it reasonable to use the principle of insufficient reason here?
- Is it reasonable to use any particular probability on the set of probabilities of R and Y?

Another alternative is to use a set of probabilities.

If use  $\mathcal{P}_S$  and maximin then  $\underline{E}_{\mathcal{P}_S}(u_{a_2}) = u(0)$ .

Alternatively, could use a restricted set of probabilities  $\mathcal{P}$  in which the probability of Red is between  $\underline{p}$  and  $\bar{p}$ .

Then maximin gives

$$\underline{E}_{\mathcal{P}}(u_{a_2}) = \underline{p}u(100) + (1 - \underline{p})u(0),$$

which is less than  $E_{1/2}(u_{a_1})$  if  $\underline{p} < 1/2$ .

We will see more on this idea later in the course.

## Portfolio Choice

There are two assets: cash and a risky asset. The risky asset could be stock, Goldman Sachs debt, a mortgage portfolio or perhaps even a bank deposit or money market fund.

Cash always has a value of 1. The value of the risky asset can be either Low ( $L < 1$ ) or High ( $H > 1$ ).

There are two acts:

1. Hold cash
2. Hold the risky asset

Suppose the decision-maker has utility function  $u$  over money and uses the maximizing expected utility rule for known probabilities.

## Known Probability

The probability of High is  $p_H$ .

The expected utility of act  $a_1$  is

$$E_{p_L}(u_{a_1}) = u(1).$$

The expected utility of act  $a_2$  is

$$E_{p_L}(u_{a_2}) = p_H u(H) + (1 - p_H)u(L).$$

Chose the risky asset if

$$p_H[U(H) - u(1)] + (1 - p_H)[u(L) - u(1)] > 0$$

## Unknown Probability

What happens if instead the decision-maker's uncertainty can no longer be represented by single probability on payoffs on the risky asset?

Suppose the set of possible probabilities is  $\mathcal{P}$  in which the probability of High is between  $\underline{p}$  and  $\bar{p}$ .

Then maximin gives

$$\underline{E}_{\mathcal{P}}(u_{a_2}) = \underline{p}u(H) + (1 - \underline{p})u(L),$$

which is less than  $E_{p_H}(u_{a_1})$  if  $\underline{p}$  is low enough.

Sell the risky asset!