

# On Random Sampling Auctions for Digital Goods

Saeed Alaei   Azarakhsh Malekian   Aravind Srinivasan

# Outline

- 1 Introduction
- 2 Basic Lowerbound on RSOP revenue
- 3 An upperbound on RSOP revenue

# Problem Definition

- Originally proposed by Goldberg & Hartline.
- We have a single type of good with unlimited supply
- There are  $n$  bidders with bids  $v_1 \geq \dots \geq v_n$ .
- We want a revenue-maximizing incentive compatible auction.
- We have no prior information on distributions.
- Benchmark is the optimal uniform price auction:

$$\max_{\lambda \geq 0} \lambda \cdot v_\lambda$$

# Random Sampling Optimal Price Auction

- The mechanism:
  - Partition the bids to two groups  $A$  and  $B$  uniformly at random.
  - Compute the optimal uniform price in each group and offer it to the other group.

# Random Sampling Optimal Price Auction

- The mechanism:
  - Partition the bids to two groups  $A$  and  $B$  uniformly at random.
  - Compute the optimal uniform price in each group and offer it to the other group.
- RSOP is incentive compatible.

# Random Sampling Optimal Price Auction

- The mechanism:
  - Partition the bids to two groups  $A$  and  $B$  uniformly at random.
  - Compute the optimal uniform price in each group and offer it to the other group.
- RSOP is incentive compatible.

## Conjecture

*The revenue of RSOP is at least  $\frac{1}{4}OPT$ . i.e. RSOP is 4-competitive.*

# RSOP Example

- Suppose the bids are  $\{7, 6, 5, 1\}$ .
- After random partitioning of the bids,  $A = \{6, 1\}$  and  $B = \{7, 5\}$ .
- We offer 6 to  $B$  and 5 to  $A$ .
- we get a revenue of 11 while OPT is 15.

## Conjecture

*The worst case performance of RSOP is when bids are  $\{1, \frac{1}{2}\}$ .*

# Previous/Present Results

- Goldberg & Hartline (2001) :  $\frac{OPT}{RSOP} < 7600$
- Feige et al (2005) :  $\frac{OPT}{RSOP} < 15$
- Our result (2008) :  $\frac{OPT}{RSOP} < 4.68$



# Previous/Present Results

- Goldberg & Hartline (2001) :  $\frac{OPT}{RSOP} < 7600$
- Feige et al (2005) :  $\frac{OPT}{RSOP} < 15$
- Our result (2008) :  $\frac{OPT}{RSOP} < 4.68$

## Theorem

*The competitive ratio of RSOP is ( $\lambda$  is the index of the winning bid in  $OPT$ ) (e.g. in  $\{7, 6, 5, 1\}$ ,  $\lambda = 3$ ):*

$$\begin{cases} < 4.68 & \lambda < 6 \\ < 4 & \lambda > 6 \\ < 3.3 & \lambda \rightarrow \infty \end{cases} \quad (1)$$

# Assumptions

- We have an infinite number of bids (i.e.  $n = \infty$ ), by adding 0's.

# Assumptions

- We have an infinite number of bids (i.e.  $n = \infty$ ), by adding 0's.
- $OPT = 1$ , by scaling all the bids.

# Assumptions

- We have an infinite number of bids (i.e.  $n = \infty$ ), by adding 0's.
- $OPT = 1$ , by scaling all the bids.
- $v_1$  is always in  $B$  and we only consider the revenue obtained from set  $B$ .

## A lowerbound on RSOP revenue when $\lambda > 10$

- A dynamic programming method for computing the lower bound given the  $\lambda$ .

## A lowerbound on RSOP revenue when $\lambda > 10$

- A dynamic programming method for computing the lower bound given the  $\lambda$ .
- A second method which is independent of  $\lambda$  but assumes it is large (i.e.  $> 5000$ ) and uses Chernoff bound.

# Random Partition

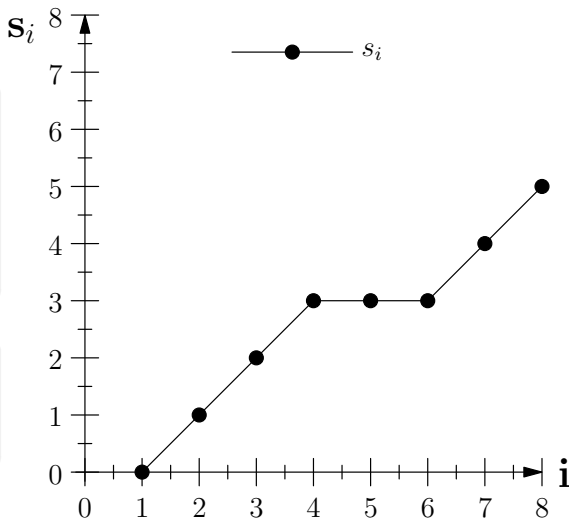
## Example

$$A = \{v_2, v_3, v_4\}$$

$$B = \{v_1, v_5, v_7\}$$

## Definition

$$S_i = \#\{v_j | v_j \in A, j \leq i\}$$



# Random Partition

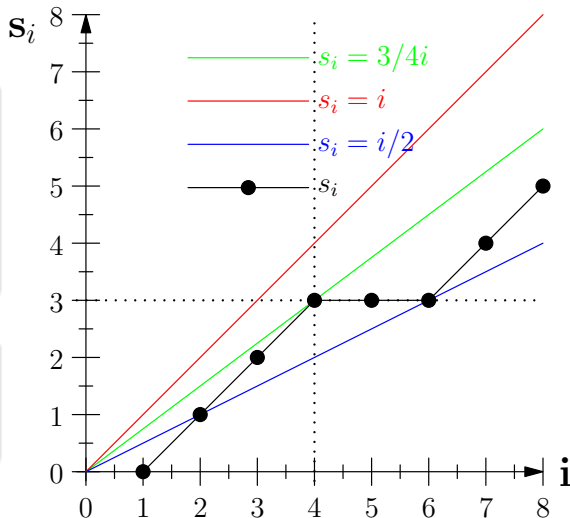
## Example

$$A = \{v_2, v_3, v_4\}$$

$$B = \{v_1, v_5, v_7\}$$

## Definition

$$S_i = \#\{v_j | v_j \in A, j \leq i\}$$





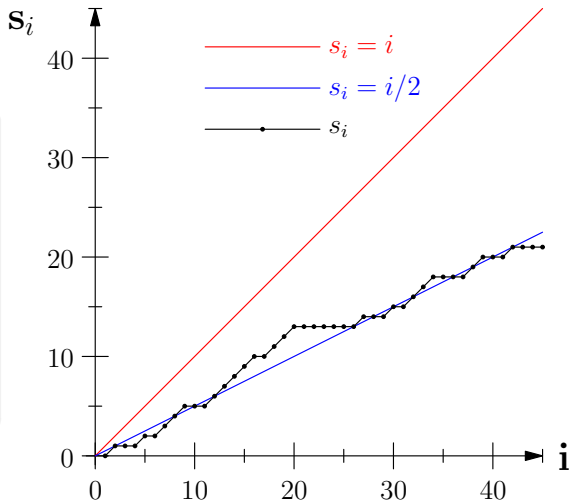
# Random Partition

## Observation

$$\lim_{i \rightarrow \infty} \frac{S_i}{i} \rightarrow \frac{1}{2}$$

or

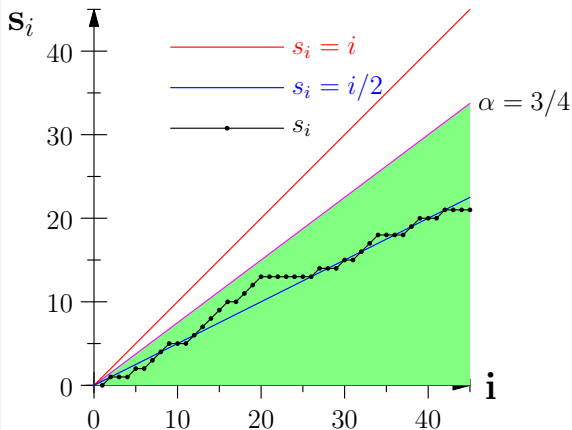
$$\lim_{i \rightarrow \infty} \Pr \left[ \frac{S_i}{i} < \frac{1}{2} - \epsilon \right] \rightarrow 0$$



# Worst Profit Ratio

## Observations

$$\forall j: \frac{s_j}{j} < \alpha$$

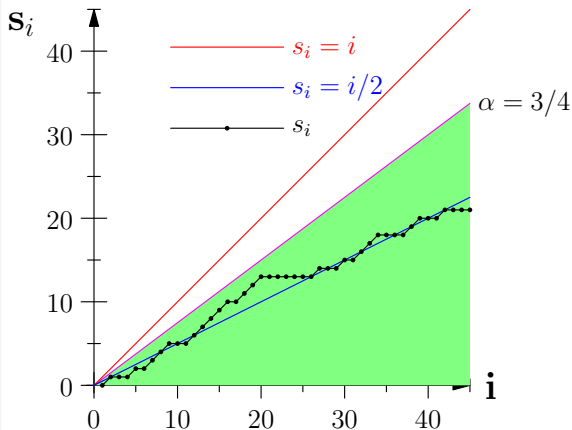


# Worst Profit Ratio

## Observations

$$\forall j: \frac{s_j}{j} < \alpha$$

$$\frac{\text{Prof}(B)}{\text{Prof}(A)} \geq \frac{1-\alpha}{\alpha}$$



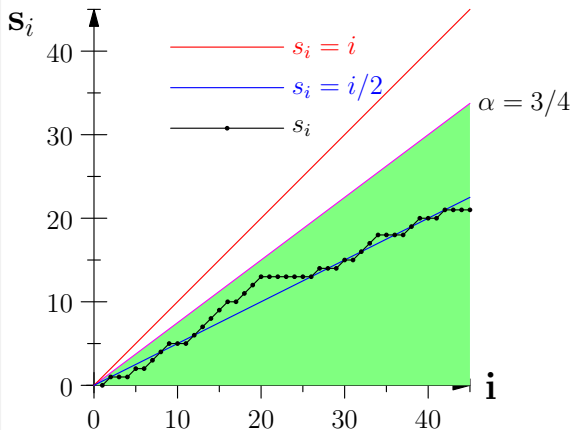
# Worst Profit Ratio

## Observations

$$\forall j: \frac{s_j}{j} < \alpha$$

$$\frac{\text{Prof}(B)}{\text{Prof}(A)} \geq \frac{1 - \alpha}{\alpha}$$

$$\text{Prof}(A) \geq \frac{s_\lambda}{\lambda}$$



# Worst Profit Ratio

## Observations

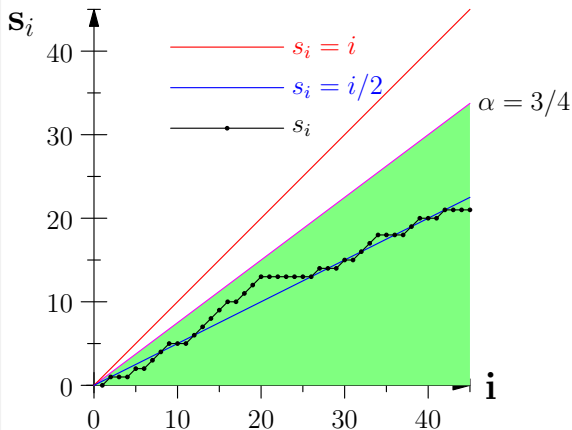
$$\forall j: \frac{S_j}{j} < \alpha$$

$$\frac{\text{Prof}(B)}{\text{Prof}(A)} \geq \frac{1 - \alpha}{\alpha}$$

$$\text{Prof}(A) \geq \frac{S_\lambda}{\lambda}$$

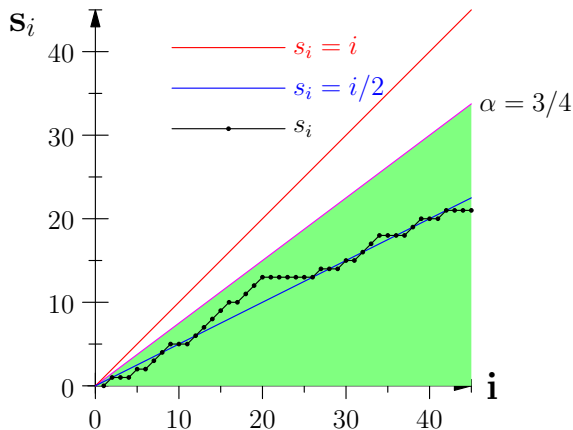
$$Z = \min_i \frac{i - S_i}{S_i}$$

$$\text{Prof}(B) \geq E[Z \frac{S_\lambda}{\lambda}]$$



$\alpha$ -EventDefinition ( $\mathcal{E}_\alpha$  event)

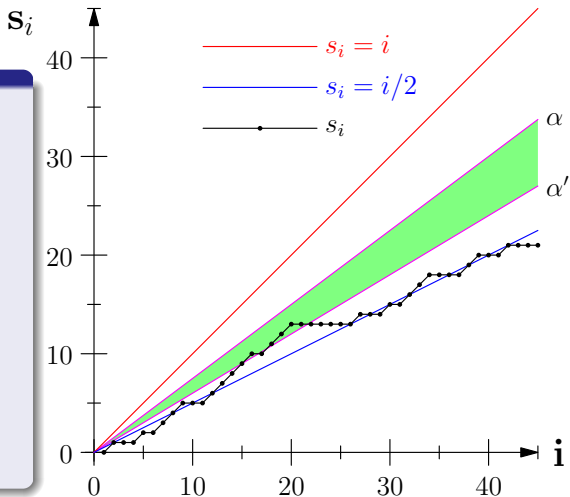
$$\mathcal{E}_\alpha : \forall j : \frac{s_j}{j} \leq \alpha$$



# $\alpha$ -Events

$$\mathcal{E}_{[\alpha', \alpha]} = \mathcal{E}_\alpha - \mathcal{E}_{\alpha'}$$

$$Z | \mathcal{E}_{[\alpha', \alpha]} \geq \frac{1 - \alpha}{\alpha}$$



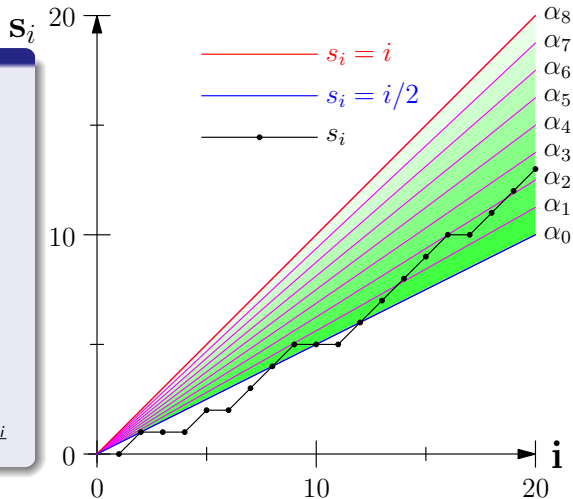
$\alpha$ -Events

$$\mathcal{E}_{[\alpha', \alpha]} = \mathcal{E}_\alpha - \mathcal{E}_{\alpha'}$$

$$Z | \mathcal{E}_{[\alpha', \alpha]} \geq \frac{1 - \alpha}{\alpha}$$

$$Z = \sum_i \Pr[\mathcal{E}_{[\alpha_i, \alpha_{i+1}]}] \frac{1 - \alpha_i}{\alpha_i}$$

$$Z = \sum_i (\Pr[\mathcal{E}_{\alpha_{i+1}}] - \Pr[\mathcal{E}_{\alpha_i}]) \frac{1 - \alpha_i}{\alpha_i}$$





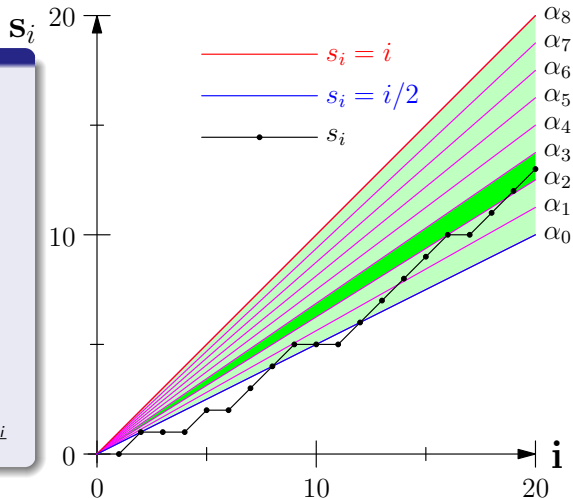
$\alpha$ -Events

$$\mathcal{E}_{[\alpha', \alpha]} = \mathcal{E}_\alpha - \mathcal{E}_{\alpha'}$$

$$Z | \mathcal{E}_{[\alpha', \alpha]} \geq \frac{1 - \alpha}{\alpha}$$

$$Z = \sum_i \Pr[\mathcal{E}_{[\alpha_i, \alpha_{i+1}]}] \frac{1 - \alpha_i}{\alpha_i}$$

$$Z = \sum_i (\Pr[\mathcal{E}_{\alpha_{i+1}}] - \Pr[\mathcal{E}_{\alpha_i}]) \frac{1 - \alpha_i}{\alpha_i}$$



# Computing $E[Z]$

## Lemma

*The worst ratio of profit of set  $B$  to profit of set  $B$  can be computed using the following:*

$$\begin{aligned} E[Z] &= \sum_i Pr[\mathcal{E}_{[\alpha_{i-1}, \alpha_i]}] \frac{1 - \alpha_i}{\alpha_i} \\ &= \sum_i (Pr[\mathcal{E}_{\alpha_i}] - Pr[\mathcal{E}_{\alpha_{i-1}}]) \frac{1 - \alpha_i}{\alpha_i} \end{aligned}$$

# The Dynamic Program for computing $P[\mathcal{E}_\alpha]$

## Definition

Let  $P_\alpha(k, j)$  be the probability that for any  $1 \leq i \leq k$ , at most  $\alpha$  fraction of the  $v_1, \dots, v_i$  are in  $A$  and exactly  $j$  of  $v_1, \dots, v_k$  are in  $A$ . Let  $P_\alpha(k) = \sum_{j=0}^k P_\alpha(k, j)$ , then  $Pr[\mathcal{E}_\alpha] = P_\alpha(\infty)$

## Dynamic Program for computing $P_\alpha(k, j)$

$$P_\alpha(k, j) = \begin{cases} 0 & j > \alpha k \\ 1 & j = k = 0 \\ 1/2 P_\alpha(k-1, j) & j = 0, k > 0 \\ 1/2 P_\alpha(k-1, j) + 1/2 P_\alpha(k-1, j-1) & 0 < j < \alpha k \end{cases}$$

## When $\lambda$ is large

### Claim

As  $\lambda$  increases, the correlation between  $S_\lambda/\lambda$  and  $Z$  decreases so we can separate them.

$$\begin{aligned} \text{Prof}(b) &\geq E \left[ \frac{S_\lambda}{\lambda} Z \right] \\ &\approx E \left[ \frac{S_\lambda}{\lambda} \right] E[Z] \\ &\approx \frac{1}{2} E[Z] \end{aligned}$$

We use a variant of Chernoff bound to bound the error caused by separating the two terms.

# The Dynamic Program for $E[\frac{S_\Delta}{\lambda}Z]$

## Definition

Let  $R_\alpha(k, j)$  the expected value of lowerbound for profit of set  $A$  conditioned and multiplied by the probability that for any  $1 \leq i \leq k$ , at most  $\alpha$  fraction of the  $v_1, \dots, v_i$  are in  $A$  and exactly  $j$  of  $v_1, \dots, v_k$  are in  $A$ .

## Dynamic Program for computing $R_\alpha(k, j)$

$$R_\alpha(k, j) = \begin{cases} 0 & j = 0 \text{ or } j > \alpha k \\ 1/2 R_\alpha(k-1, j) + 1/2 R_\alpha(k-1, j-1) & 0 < j \leq \alpha k \\ \frac{j}{\lambda} P_\alpha(k-1, j) & k = \lambda \end{cases}$$

# The Dynamic Program for $E[\frac{S_\lambda}{\lambda}Z]$ (Continued)

Dynamic Program for computing  $E\left[\frac{S_\lambda}{\lambda}Z \middle| \mathcal{E}_\alpha\right]$

$$R_\alpha(k) = \sum_{i=0}^j R_\alpha(k, j)$$

$$R_\alpha(\infty) = E\left[\frac{S_\lambda}{\lambda} \middle| \mathcal{E}_\alpha\right] Pr[\mathcal{E}_\alpha]$$

$$E\left[\frac{S_\lambda}{\lambda}Z\right] = \sum_i (R_{\alpha_i} - R_{\alpha_{i-1}}) \frac{1 - \alpha_i}{\alpha_i}$$

# An upperbound on the revenue of RSOP with large $\lambda$

## Theorem

*For any given  $\lambda$ , there is a set of bids with  $\lambda$  being the index of the winning price and such that RSOP does not get a revenue of more than  $3/8$ .*

# The equal revenue instances

## Definition

An **Equal Revenue Instance** with  $n$  bids consists of the bids  $\{1, \frac{1}{2}, \dots, \frac{1}{n}\}$ .



# The equal revenue instances

## Definition

An **Equal Revenue Instance** with  $n$  bids consists of the bids  $\{1, \frac{1}{2}, \dots, \frac{1}{n}\}$ .

## Observation

In an equal revenue instance, the price offered from each set is the worst price for the other set.

# The equal revenue instances, RSOP'

## Definition ( $RSOP'$ )

It is the same as RSOP except that when set  $A$  is empty, the price that is offered from  $A$  to  $B$  is  $v_n$  instead of 0. The difference between the revenue of RSOP and  $RSOP'$  is  $1/2^n$ .

## The equal revenue instances, RSOP'

### Definition ( $RSOP'$ )

It is the same as RSOP except that when set  $A$  is empty, the price that is offered from  $A$  to  $B$  is  $v_n$  instead of 0. The difference between the revenue of RSOP and  $RSOP'$  is  $1/2^n$ .

### Claim

The revenue of  $RSOP'$  on an equal revenue instance with  $n + 1$  bids is less than that with  $n$  bids. The proof is by induction.

## The equal revenue instances, RSOP'

### Definition ( $RSOP'$ )

It is the same as RSOP except that when set  $A$  is empty, the price that is offered from  $A$  to  $B$  is  $v_n$  instead of 0. The difference between the revenue of RSOP and  $RSOP'$  is  $1/2^n$ .

### Claim

The revenue of  $RSOP'$  on an equal revenue instance with  $n + 1$  bids is less than that with  $n$  bids. The proof is by induction.

### Fact

Revenue of RSOP for equal revenue instances with  $n \leq 10$  is at most  $\frac{1}{2.65}$ .

# Revenue

## RSOP revenue (basic lowerbound)

$\lambda$	$E[RSOP]$	Competitive-Ratio
2	0.125148	7.99
3	0.166930	5.99
4	0.192439	5.20
5	0.209222	4.78
6	0.221407	4.52
7	0.230605	4.34
8	0.237862	4.20
9	0.243764	4.10
10	0.248647	4.02
15	0.264398	3.78
20	0.273005	3.66
100	0.296993	3.37
500	0.302792	3.30
1000	0.303560	3.29
1500	0.303818	3.29
2000	0.303949	3.29

Based on dynamic programming up to  $n = 5000$  and then Chernoff bound.

## RSOP revenue (secondary lowerbound)

$\lambda$	$E[RSOP]$	Competitive-Ratio
2	0.2138	4.68
3	0.2178	4.59
4	0.238	4.20
5	0.243	4.11
6	0.2503	3.99
7	0.2545	3.93
8	0.2602	3.84
9	0.2627	3.81
10	0.2669	3.75

# Questions?

# Questions ?