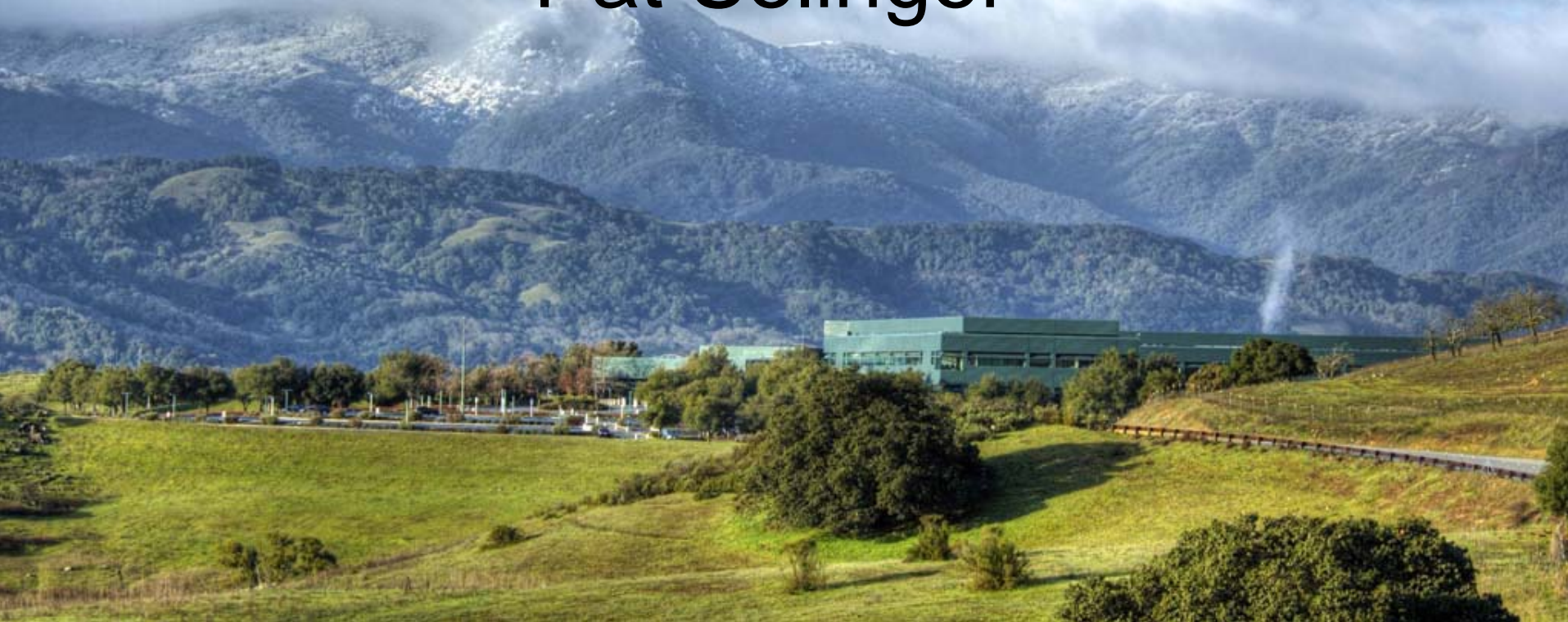


# New Researchers Session

## Pat Selinger



# About Pat



- IBM career for 30 yrs (22 R & 7 D)
- IBM Fellow (2<sup>nd</sup> woman Fellow)
- Invented System R cost-based query optimizer
- Created and led Database Technology Institute technology accelerator from R to D
- VP Technology and Architecture for Information Management (3000 Developers)
- VP Information and Interaction Strategy (Res)

## Lessons I Learned

# #1 Do What You Love

- You're going to spend a lot of time doing it!
- Choose a job with smart people you'd love to work with
- Don't focus on what your career is "supposed to be"
  - Tenure track
  - Management track



# Lessons I Learned

## #2 Take Care of People

- When you take care of people, the work gets done!
- Build partnerships
- Cherish relationships



Colleagues, customers



**Lessons I Learned  
#3 Leverage Food**

# Lessons I Learned

## #4 Mentor and be Mentored

- Help someone grow
- Ask anyone, try it out. Think dating, not marriage!
- More is better (schedule B, L, D)
- Find out what's really going on
- Get things done **FAST!**



Lessons I Learned  
#5 When you're comfortable,  
it's time to change

