

# Representations of Uncertainty

Goal: to find (and characterize) reasonable decision rule that deal with the Ellsberg paradox.

We've already seen one: a set  $\mathcal{P}$  of probabilities. Recall that

$$\underline{E}_{\mathcal{P}}(u_a) = \inf_{\text{Pr} \in \mathcal{P}} \{E_{\text{Pr}}(u_a) : \text{Pr} \in \mathcal{P}\}.$$

Thus, we get the rule MMEU (Maxmin Expected Utility):

$$a_1 \leq a_2 \text{ if } \underline{E}_{\mathcal{P}}(u_{a_1}) \leq \underline{E}_{\mathcal{P}}(u_{a_2}).$$

MMEU generalizes maximin (if  $\mathcal{P}$  consists of all probability measures) and expected utility (if  $\mathcal{P}$  consists of just one probability measure).

# Characterizing EU

Recall the Anscombe-Aumann framework:

- the objects of choice are horse lotteries.
  - functions from state space  $S$  (assume finite) to simple probability distributions (i.e. distributions with finite support) over  $Z$  (prizes)

Here were the axioms that characterized expected utility maximization:

- A1.  $\succ$  is a preference relation on  $H$  (horse lotteries)
- A2. (Continuity:) If  $f \succ g \succ h$ , then there exist  $\alpha, \beta \in (0, 1)$  such that  $\alpha f + (1 - \alpha)h \succ g \succ \beta f + (1 - \beta)h$ .
- A3. (Independence:) If  $f \succ g$ , then for all  $h$  and  $\alpha \in (0, 1]$ ,  $\alpha f + (1 - \alpha)h \succ \alpha g + (1 - \alpha)h$ .

If  $X \subseteq S$ , let  $f_X g$  be the act that agrees with  $f$  on  $X$  and with  $g$  on  $X^c$  (the complement of  $X$ ).

- A4. (Monotonicity:) If  $p$  and  $q$  are probabilities on prizes and  $s$  and  $s'$  are non-null states, then  $p_{\{s\}}f \succ q_{\{s\}}f$  iff  $p_{\{s'\}}f \succ q_{\{s'\}}f$ .
- A5. (Nondegeneracy:) There exist  $f$  and  $g$  such that  $f \succ g$ .

Key result:

**Theorem:** (Anscombe-Aumann) If A1–A5 hold, then there exist a utility  $u$  on prizes and a probability  $\text{Pr}$  on states such that  $\succ$  can be represented by expected utility.

- Can associate with each horse lottery  $h$  a random variable  $u_h$ :
  - $u_h(s)$  is the expected utility of the lottery  $h(s)$  on prizes (i.e.,  $u_h(s) = \sum_{z \in Z} h(s)(z)u(z)$ )
- $f \succ g$  iff  $E_{\text{Pr}}(u_f) > E_{\text{Pr}}(u_g)$ .

Moreover,  $\text{Pr}$  is unique and  $u$  is unique up to affine transformations.

Claim: A1 and A2 hold for MMEU, but A3 and A4 fail (see homework).

A3. (Independence:) If  $f \succ g$ , then for all  $h$  and  $\alpha \in (0, 1]$ ,  $\alpha f + (1 - \alpha)h \succ \alpha g + (1 - \alpha)h$ .

**Example:** Suppose that

- $S = \{s_1, s_2\}$
- $\mathcal{P} = \{\text{Pr}_1, \text{Pr}_2\}$ ;  $\text{Pr}_1(s_1) = 1/3$ ,  $\text{Pr}_2(s_1) = 2/3$
- $f = (4.2, 4.2)$  (i.e.  $f(s_1) = 4.2$ ;  $f(s_2) = 4.2$ ),  
 $g = (6, 3)$ ,  $h = (3, 6)$ .
- $\underline{E}(f) = 4.2$  and  $\underline{E}(g) = 4$ , so  $f \succ g$ .
- $f/2 + h/2 = (3.6, 5.1)$ ;  $g/2 + h/2 = (4.5, 4.5)$
- $\underline{E}(f/2 + h/2) = 4.1$  and  $\underline{E}(g/2 + h/2) = 4.5$ , so  
 $g/2 + h/2 \succ f/2 + h/2$ .

# Characterizing MMEU

[Gilboa and Schmeidler:] Independence doesn't hold; we replace it by:

A3'. (Certainty-Independence:) If  $f \succ g$ ,  $h$  is a constant function, and  $\alpha \in (0, 1]$ , then  $\alpha f + (1 - \alpha)h \succ \alpha g + (1 - \alpha)h$ .

- A3 just says “if ... then”; “iff” follows from other axioms.

Instead of A4, GS use:

A4'. (Monotonicity:) If  $f(s) \succeq g(s)$  for all  $s \in S$ , then  $f \succeq g$  (where  $f \succeq g$  if not( $g \succ f$ )).

- This doesn't quite mean that  $f$  beats  $g$  at every state. Think of  $f(s)$  as the constant horse lottery that returns  $f(s)$  at every state. It means the constant  $f(s)$  beats the constant  $g(s)$ .

One more property is needed:

A6. (Uncertainty Aversion:) If  $\alpha \in (0, 1)$  and  $f \approx g$ , then  $\alpha f + (1 - \alpha)g \succeq f$ .

- For EU, A6 holds with  $\approx$  (follows from A1–A3).
- Can have  $\alpha f + (1 - \alpha)g \succ f$  with MMEU
  - Consider previous example:  $g = (6, 3)$ ,  $h = (3, 6)$ .  
Then  $g \approx h$ , but  $g/2 + h/2 \succ g$
- A6 models hedging.

**Theorem:** (Gilboa-Schmeidler) If A1, A2, A3', A4', A5, and A6 hold, then there exist a utility  $u$  on prizes and a closed convex set  $\mathcal{P}$  of probability measures on states such that  $\succ$  can be represented by MMEU.

- $f \succ g$  iff  $\underline{E}_{\mathcal{P}}(u_f) > \underline{E}_{\mathcal{P}}(u_g)$

Moreover,  $\mathcal{P}$  is unique and  $u$  is unique up to affine transformations.

- All you really need are the extreme points in  $\mathcal{P}$ ; requiring that  $\mathcal{P}$  be closed and convex makes it unique.

# Other Representations of Uncertainty

Why is probability the “right” way to represent uncertainty?

- It’s not so good at representing ignorance.
- or extremely unlikely events.

Many alternatives considered in the literature:

- sets of probabilities
- non-additive probabilities
- belief functions
- lexicographic probabilities
- possibility measures
- ranking functions
- plausibility measures
- ...

Some of these approaches are closely related. We'll focus on sets of probabilities, non-additive probabilities, and belief functions.

- If want more, take CS 6766!



# Non-additive probabilities

A *non-additive probability* [Choquet, Schmeidler]  $\nu$  on  $S$  is a function mapping subsets of  $S$  to  $[0, 1]$  such that

N1.  $\nu(\emptyset) = 0$

N2.  $\nu(S) = 1$

N3. If  $E \subseteq F$ , then  $\nu(E) \leq \nu(F)$ .

These constraints are pretty minimal. For example, suppose  $S = \{s_1, s_2\}$  and

- $\nu_\alpha(\emptyset) = 0$
- $\nu_\alpha(s_1) = \nu_\alpha(s_2) = \alpha$
- $\nu(S) = 1$ .

Then  $\nu_\alpha$  is a nonadditive probability for each  $\alpha \in [0, 1]$ .

We may want more constraints ...

## Expectation with respect to a nonadditive probability

Suppose that  $f$  is a random variable with finite range.

- Suppose that the values of  $f$  are  $x_1 < \dots < x_n$ .

Then the expectation of  $f$  with respect to  $\nu$  is defined as follows [Choquet]:

$$E_\nu(f) = x_1 + (x_2 - x_1)\nu(f > x_1) + \dots + (x_n - x_{n-1})\nu(f > x_{n-1}).$$

Why is this the right definition of expectation?

- Some good news: it coincides with the standard definition if  $\nu$  is a probability measure.

But why not use the more obvious generalization of probabilistic expectation?

$$E'_\nu(f) = \sum_{s \in S} \nu(s) f(s)$$

Stay tuned ...

# Nonadditive Expected Utility

Nonadditive expected utility rule:

- Given a utility function  $u$  on prizes and a nonadditive probability  $\nu$  on states, then

$$f \succ g \text{ iff } E_\nu(u_f) > E_\nu(u_g)$$

# Comonotonic Independence

Acts  $f$  and  $g$  are *comonotonic* if there do not exist states  $s$  and  $t$  such that

$$f(s) \succ f(t) \text{ and } g(t) \succ g(s)$$

- $f$  and  $g$  are comonotonic if you can't be happier to be in state  $s$  than state  $t$  when doing  $f$  and be happier to be in state  $t$  than state  $s$  when doing  $g$ .
- If  $h$  is a constant act, then  $f$  and  $h$  are comonotonic for all acts  $f$  (since we never have  $h(s) \succ h(t)$ ).

A3''. (Comonotonic Independence:) If  $f$  and  $h$  and  $g$  and  $h$  are both comonotonic and  $f \succ g$ , then for all  $\alpha \in (0, 1]$ ,  $\alpha f + (1 - \alpha)h \succ \alpha g + (1 - \alpha)h$ .

Idea: comonotonic independence tries to avoid the kind of application of independence that gives Ellsberg's paradox.

- Note: A3'' is stronger than A3'.

# Representation Theorem

**Theorem:** (Schmeidler) If A1, A2, A3'', A4', and A5 hold, then there exist a utility  $u$  on prizes and a nonadditive probability  $\nu$  on states such that  $\succ$  can be represented by NEU.

- $f \succ g$  iff  $E_\nu(u_f) > E_\nu(u_g)$

Moreover,  $\nu$  is unique and  $u$  is unique up to affine transformations.

- Moving from additive probability to nonadditive probability results in weakening independence to comonotonic independence.

# Nonadditive Probability and Sets of Probabilities

Where might a nonadditive probability come from? One case:

- Given a set  $\mathcal{P}$  of probabilities, define  $\mathcal{P}_*$  to be the lower probability of  $\mathcal{P}$  and  $\mathcal{P}^*$  to be the upper probability:

$$\begin{aligned}\mathcal{P}_*(X) &= \inf_{\Pr \in \mathcal{P}} \Pr(X) \\ \mathcal{P}^*(X) &= \sup_{\Pr \in \mathcal{P}} \Pr(X).\end{aligned}$$

- $\mathcal{P}_*$  and  $\mathcal{P}^*$  are both nonadditive probabilities; moreover

$$\mathcal{P}^*(A) = 1 - \mathcal{P}_*(A^c)$$

Is every nonadditive probability  $\mathcal{P}_*$  (or  $\mathcal{P}^*$ ) for some set  $\mathcal{P}$  of probabilities?

- Simple counterexample: Let  $S = \{s_1, s_2\}$ .  
If  $\nu_1(s_1) = 2/3$ ,  $\nu_1(s_2) = 2/3$ , then  $\nu_1 \notin \mathcal{P}_*$ .  
If  $\nu_2(s_1) = 1/3$ ,  $\nu_2(s_2) = 1/3$ , then  $\nu_2 \notin \mathcal{P}^*$ .

Some properties of  $\mathcal{P}_*$  and  $\mathcal{P}^*$ :

$$\mathcal{P}^*(A) + \mathcal{P}^*(B) \geq \mathcal{P}^*(A \cup B) \text{ if } A \cap B = \emptyset$$

$$\mathcal{P}_*(A) + \mathcal{P}_*(B) \leq \mathcal{P}_*(A \cup B) \text{ if } A \cap B = \emptyset$$

$$\begin{aligned} \mathcal{P}_*(A) + \mathcal{P}_*(B) &\leq \mathcal{P}_*(A \cap B) + \mathcal{P}^*(A \cup B) \\ &\leq \mathcal{P}^*(A) + \mathcal{P}^*(B) \end{aligned}$$

(There are other properties too.)

# Motivating the funny notion of expectation

Suppose that

- $S = \{s_1, s_2\}$
- $\mathcal{P} = \{\text{Pr}_1, \text{Pr}_2\}$ ,
- $\text{Pr}_1(s_1) = 1, \text{Pr}_2(s_2) = 1$ .

Thus, “

- $\mathcal{P}_*(s_1) = \mathcal{P}_*(s_2) = 0, \mathcal{P}^*(s_1) = \mathcal{P}^*(s_2) = 1$ .

Let  $f$  be the constant function 2.

- Using the “obvious” definition of expectation,
  - $E'_{\mathcal{P}_*}(f) = 2 \text{Pr}_*(s_1) + 2 \text{Pr}_*(s_2) = 0$ .
  - $E'_{\mathcal{P}^*}(f) = 2 \text{Pr}^*(s_1) + 2 \text{Pr}^*(s_2) = 4$ .
- The good news:  $E_{\mathcal{P}_*}(f) = E_{\mathcal{P}^*}(f) = 2$ .

$E'$  given “wrong” answer;  $E$  gives the right answer.

- The expected value of the constant function 2 should be 2!