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- need to soldvile sign-ups.

Asymmetric language synchronization in social interaction

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People tend to adopt the behaviors of their interlocutors...

...but participants can entrain to different degrees.

Asymmetric conversational synchrony can tell us a lot about user relationships.

Preview of Part II: Adaptation to a group and long-term engagement

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Conversational synchrony

People tend to adopt the behaviors of their interlocutors.
[Giles et al. '91, Chartrand & Bargh '99, inter alia]

Non-verbal	Posture [Condon and Ogston '67] Nodding [Hale and Burgoon '84]	
"Non-semantic"	Pause length [Jaffe and Feldstein '70] Backchannels [White '84]	= "lock-in" on
Language content	Words, esp. referring expressions [Brennan and Clark - '98, Nenkova et al. '08, Stoyanchev and Stent '09,] Word classes [Niederhoffer and Pennebaker '02] Degree of self-disclosure [Derlenga et al. '73]	certain vocas"

· note the dates : lots of prior work has ben in small-scale set/lab settings.

Preview of Part I: Pairwise adaptation and power

Who's in charge?



Isn't all this obvious?

Paraphrasing Stuart Shieber:

Your goal is not to convince your audience that you are brilliant, but that your solution is trivial.

It takes a certain strength of character to take that

But if people think your findings are obvious, they must also believe that you are correct.

- Lis cussion of how to present things as "clear"
whost making than seem "trivial"
. make people aware of the constarting pothix
. ask a g, split the crowl's answer

=> answer can't have been obviours.

COB.

1

In class, we talked about strategies for presenting things in a way to make them "obvious" without having your audience think the work is *trivial*.

- * make your audience aware of the counter-hypotheses
- * ask your audience what they think the outcome will be; for an interesting question, the audience should be divided, which "proves" that the eventual answer can't be obvious.
- admit that there are easy/obvious cases, but also show harder ones.

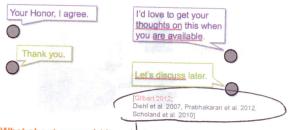
Echoes of Power:

Language effects
& power differences
in social interaction

Cristian Danescu-Niculescu-Mizil, Lillian Lee, Bo Pang, & Jon Kleinberg WWW 2012



Language reveals power: "easy" cases



What about general (domain-independent) signals?

here we talked about why so much work on Enron - the allure of annotated data (here, the org chart)

Why word classes instead of words?

Function-class matching: unconscious & frequent [Miederhoffer and Pennebaker 2002]



Who has the (conversational) lead?

Communicative behaviors are "patterned and coordinated, like a dance" [Nedemoffer and Pannetosaer 2002]



Function-class matching: unconscious & frequent

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Measuring immediate influence

How much does speaker x_1 immediately trigger x_2 's use of function-word class e?

= how much does x_2 coordinate to x_1 on c?

Pr $(x_2 \text{ uses } c \mid x_1 \text{ uses } c, x_2 \text{ immediately replies})$

- Pr $(x_2 \text{ uses } c \mid x_2 \text{ immediately replies to } x_1)$

[Danescu-Niculescu-Mizil, Dumais, Gamon WWW 2011]

not always available for Reported as & (multiplied by 100) in the following small -data settings

Getting a more immediate measure wall be coul. But corplation itself isn't good enough to show influence

Supreme Court Oral Args: samples

Interruptions

MR. MILLER: Justice Stevens, and may it please the Court: These two contract cases concern whether the Government is liable in money densigns under the Contract Disputes Act and section 110 of the index Set Date. concom whether the Government is liable in money damages under the Contract Disputes Act and se when the Secretary task to fully pay a contract price for the — JUSTICE O'CONNOR: Would you mind explaining to us

Short interchanges with disfluencies, direct repetitions:

JUSTICE SCALIA: These are strange contracts, of course, aren't they? ...

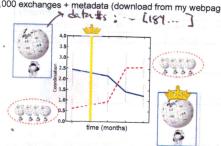
MR. SRINIVASAN: It does, Justice Scalia – Justice Souter. Excuse me. JUSTICE SOUTER: Thank you, but apologize to him. (Laughter.)

Status in US Supreme Court transcripts

50,000 exchanges + metadata (download from my webpage)

Att of users for a vall markers it total the fusers for "It we low status to high status high status to low status amount of data

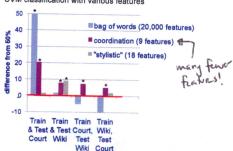
Status change in Wikipedia 240,000 exchanges + metadata (download from my webpage) * data #s: - [181 ...]



- the time lag is of interest .

- discussion of swing votes, the importance of oral arguments vs. the internal discussion afterwards, Clarence Thomas, - poshed the private analysis to Praga .

Evidence of domain independence



(could do better up mon sighisticate & als of curse)

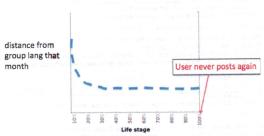
No country for old members:

User lifecycle & linguistic change in online communities

C. Danescu-Niculescu-Mizil, R. West, D. Jurafsky, J. Leskovec, & C. Potts Best paper award, WWW 2013

Discussion of fact that this is a active members and probably mor of a a true! community compand to, e.s.,

<u>Hypothesis</u>: a user starts out of sync, then synchronizes

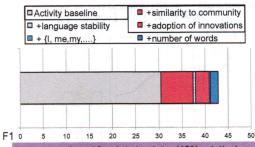


post at ith percent of all reviews posted

Actual lifecycle pattern



Predicting imminent exit



Language gives 12 point absolute (40% relative) improvement; synchronization is the lions' share.

4