



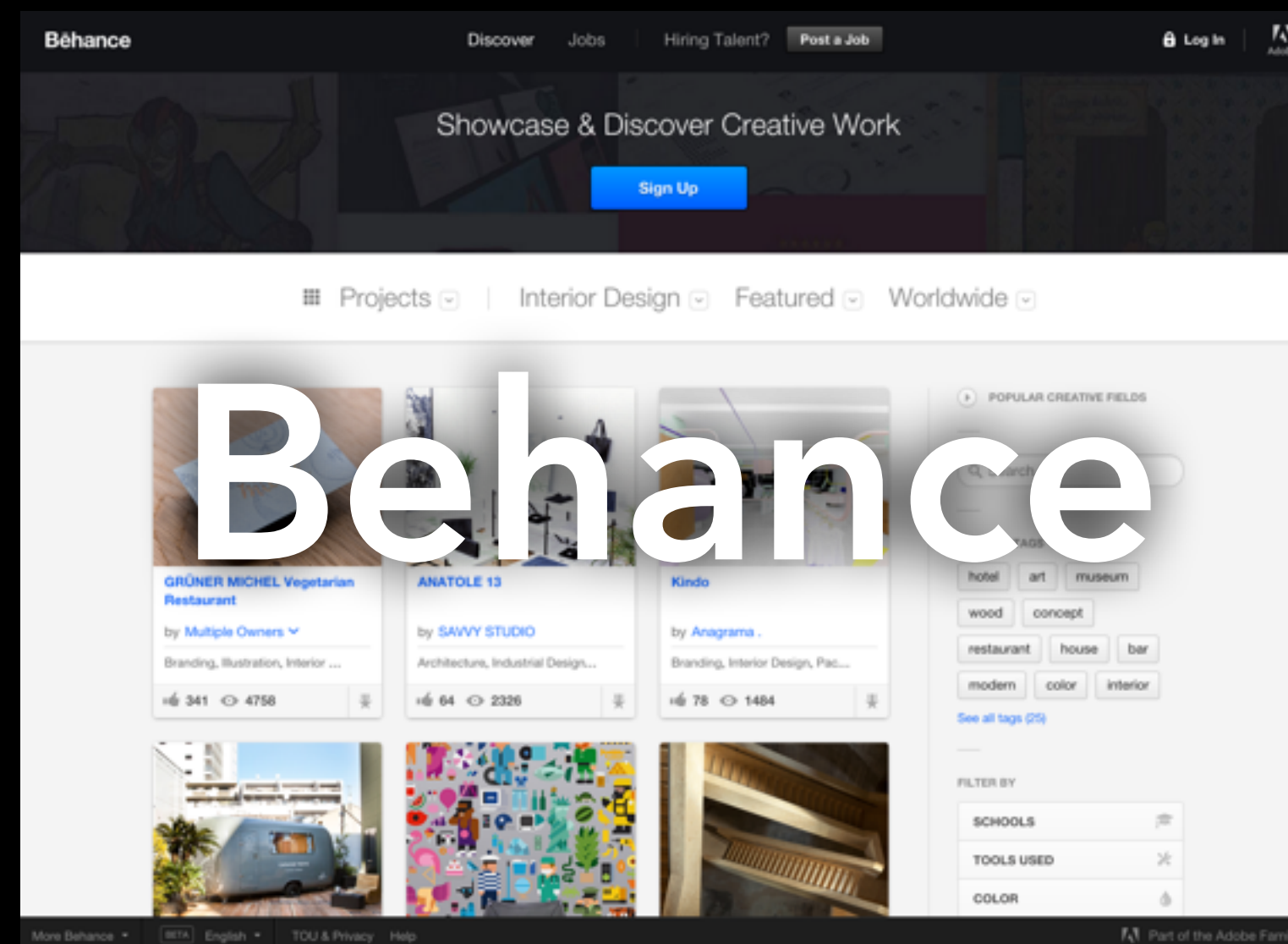
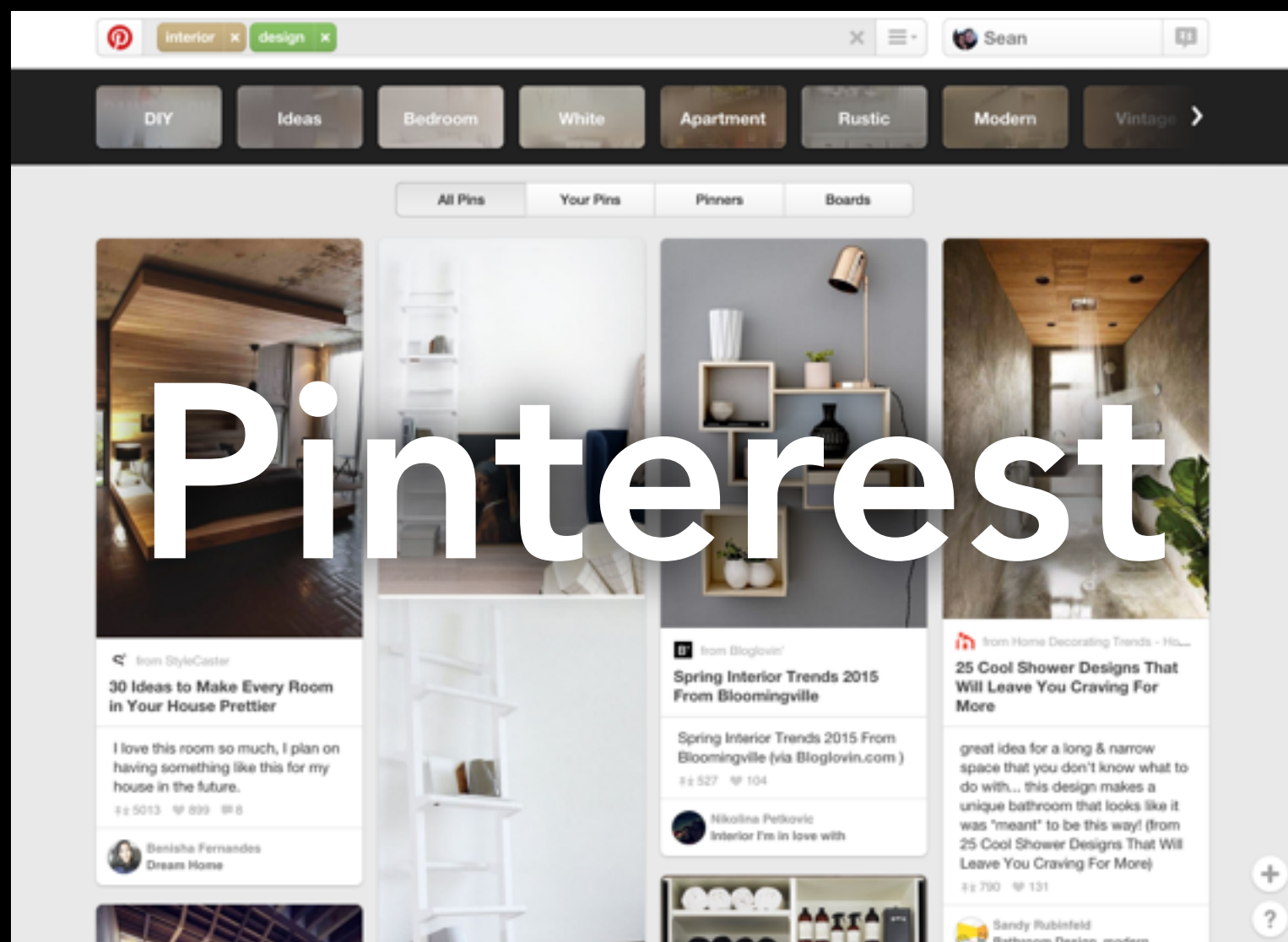
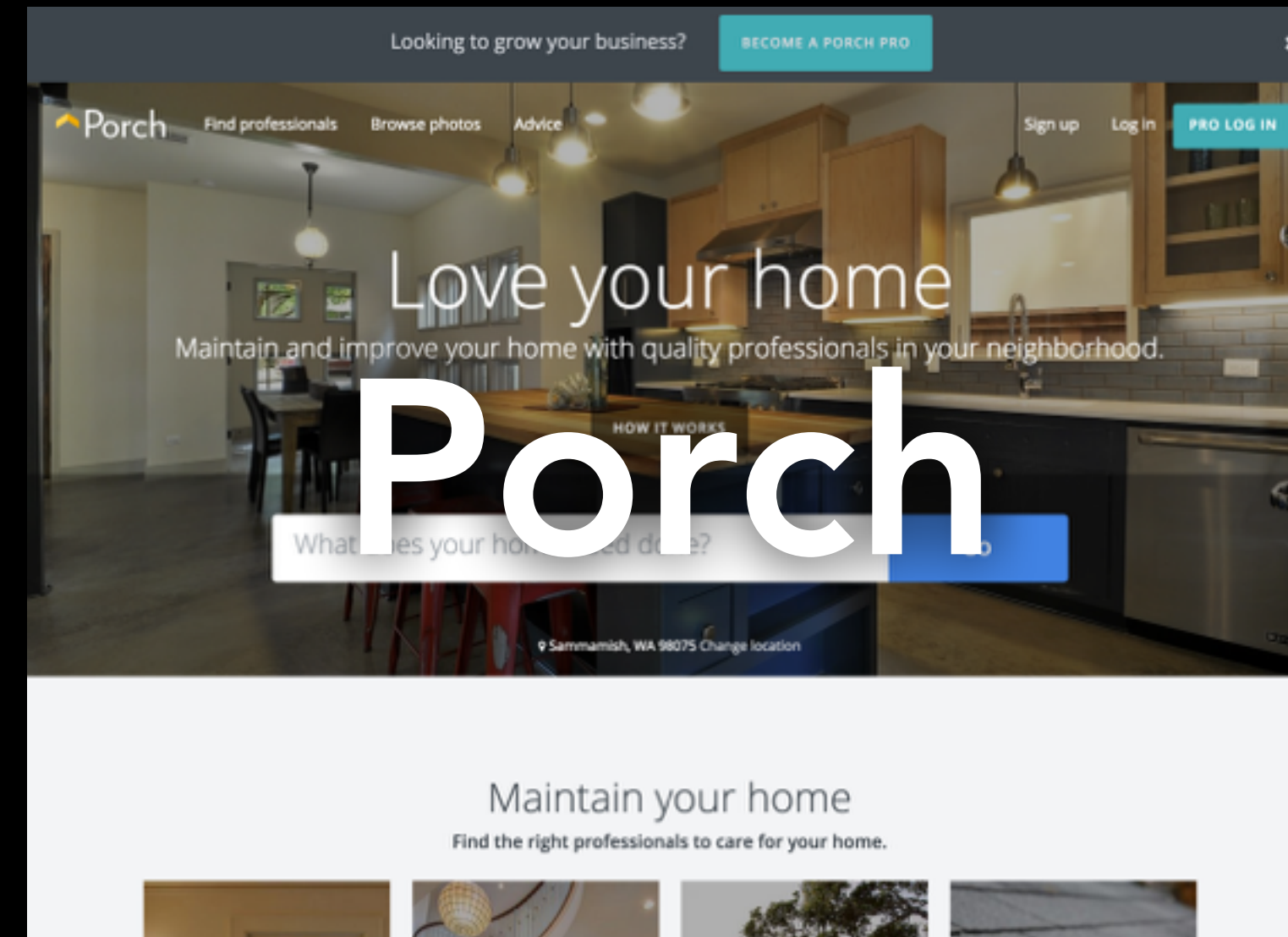
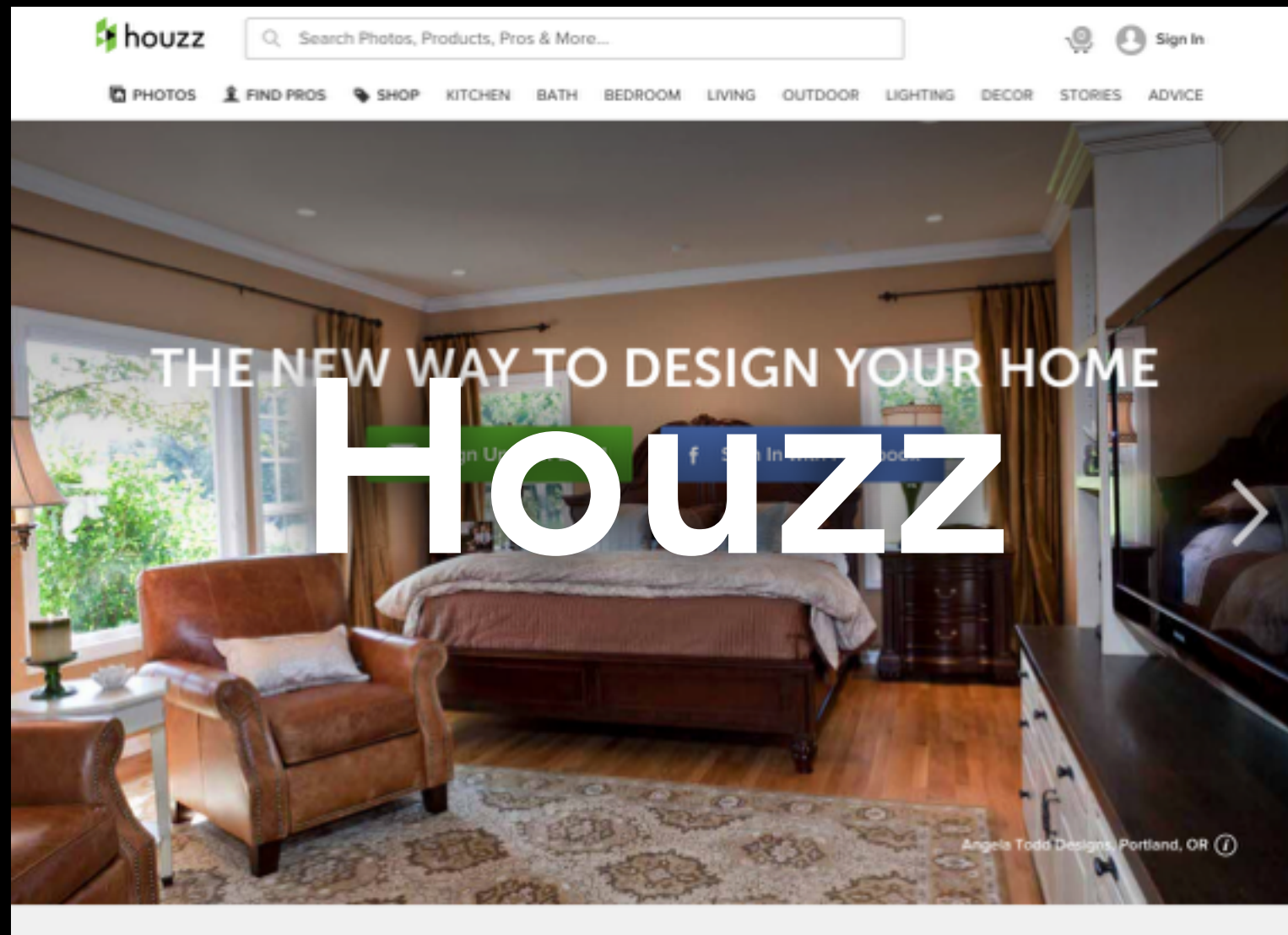
GROKSTYLE

We're looking for interns!

sbell@grokstyle.com

LEARNING VISUAL SIMILARITY
FOR PRODUCT DESIGN WITH
CONVOLUTIONAL NEURAL NETWORKS

SEAN BELL AND KAVITA BALA
CORNELL UNIVERSITY



Millions of users

THE PROBLEM

houzz Search Photos, Products, Pros & More... Your Houzz










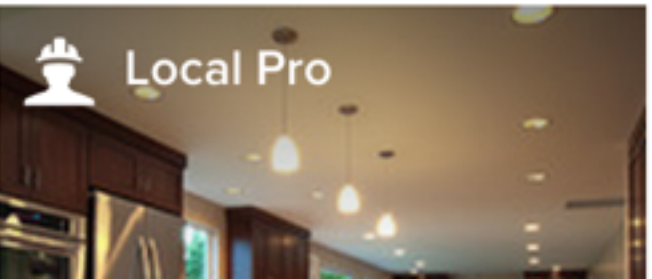
PHOTOS FIND PROS SHOP KITCHEN BATH BEDROOM LIVING OUTDOOR LIGHTING DECOR STORIES ADVICE

Room ▾ All Rooms

7,380,673 Home Design Photos **How to navigate?**

All Time Popular ▾ [Grid icons]

Page 1 of 173 >

 <p>San Jose Res 2 Fiorella Design</p>	 <p>Custom pantry Marie Newton, Closets Red...</p>	 <p>Port Credit Townhome Avalon Interiors</p>	 <p>Mid Century Modern Master Bathroom ID by Gwen</p>	 <p>Various Work Carolina Design Associates...</p>
				 <p>Local Pro</p>

Style ▾

- Contemporary
- Eclectic
- Modern
- Traditional
- More Styles...

Room ▾

- Kitchen
- Bath
- Bedroom
- Living
- Dining
- Outdoor
- Kids
- Home Office
- Storage & Closet
- Exterior
- More Rooms...

THE PROBLEM: "WHAT IS IT?"



Michelle Melwani_Mehra wrote:

What is the countertop? Thank you! >



kammererk wrote:

Can someone tell me the manufacturer/style of the range hood. Thanks. >



sjheff1 wrote:

What is the color of the subway tile you used in this kitchen? Thank You. >

Can we answer this automatically?

THE PROBLEM: "WHERE IS IT USED?"



Tundra 71" Dining Table W/ Extension,
Chocolate /CHOCOLATE

4 Questions | 808 Saves

\$1,560

Free Shipping!

Only 2 Left!

Quantity: 1

[Shipping Information >](#)

[Add to Cart](#)

[+ Save](#)



Product Description:

For the happy dining room, the Tundra extensible table is the perfect match. Featuring the possibility of exchanging the colors of its center piece, it's visual appeal is unmatched. Whatever the size of your diner party, this table can adapt. 4



leskap5 wrote:

great table can you reccomend chairs? >



Like



3 Comments



THE PROBLEM

(1) "What is this?"

(2) "Where is it used?"

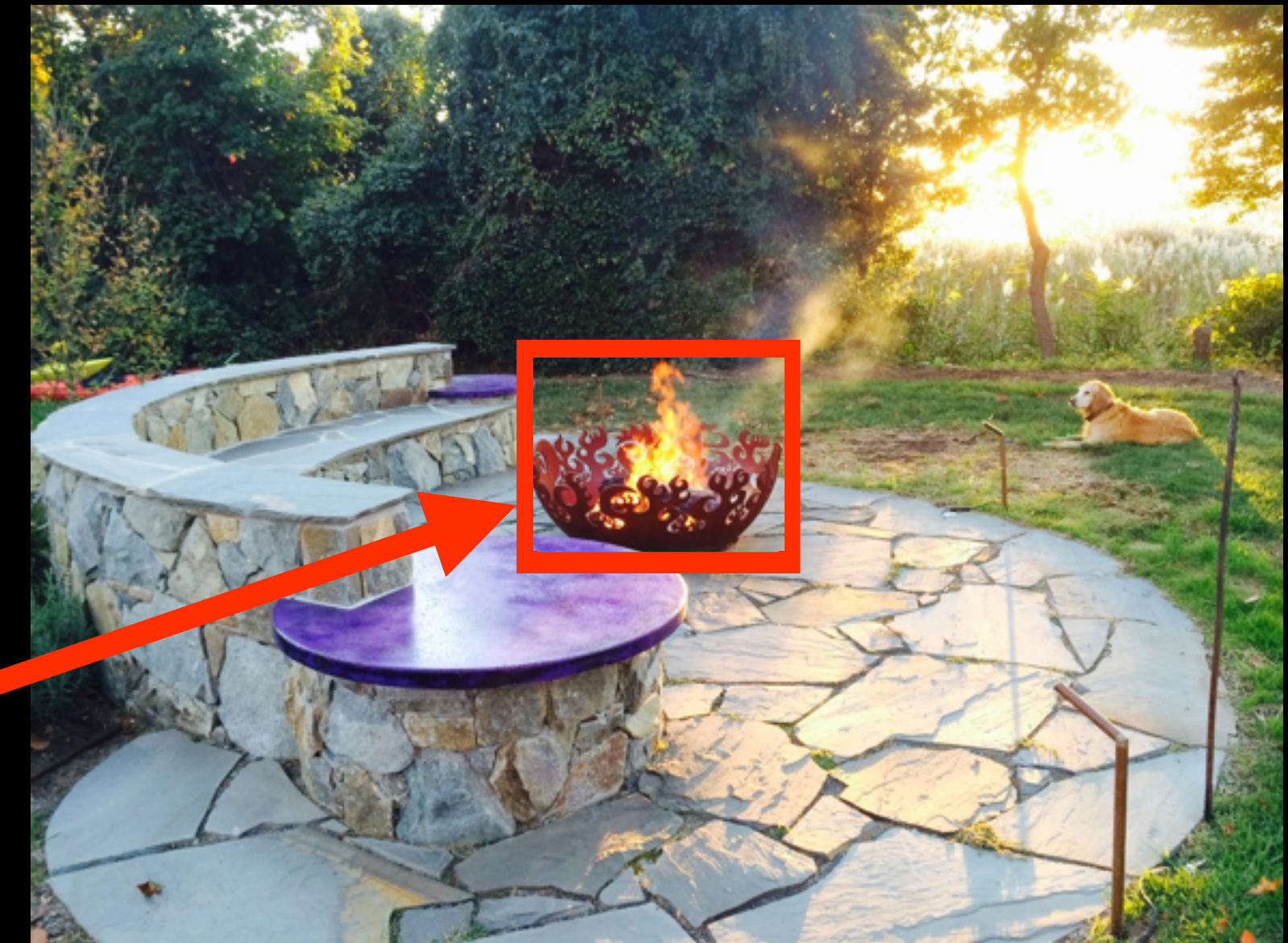


Name: "Great Bowl O'Fire
Sculptural Fire Bowl"
Category: Fire pit
Sold by: John T. Unger, LLC

THE PROBLEM

(1) "What is this?"

(2) "Where is it used?"



Name: "Great Bowl O'Fire
Sculptural Fire Bowl"

Category: Fire pit

Sold by: John T. Unger, LLC

Challenge: determine whether these are the same product
(different resolution, viewpoint, color, lighting, occlusions)

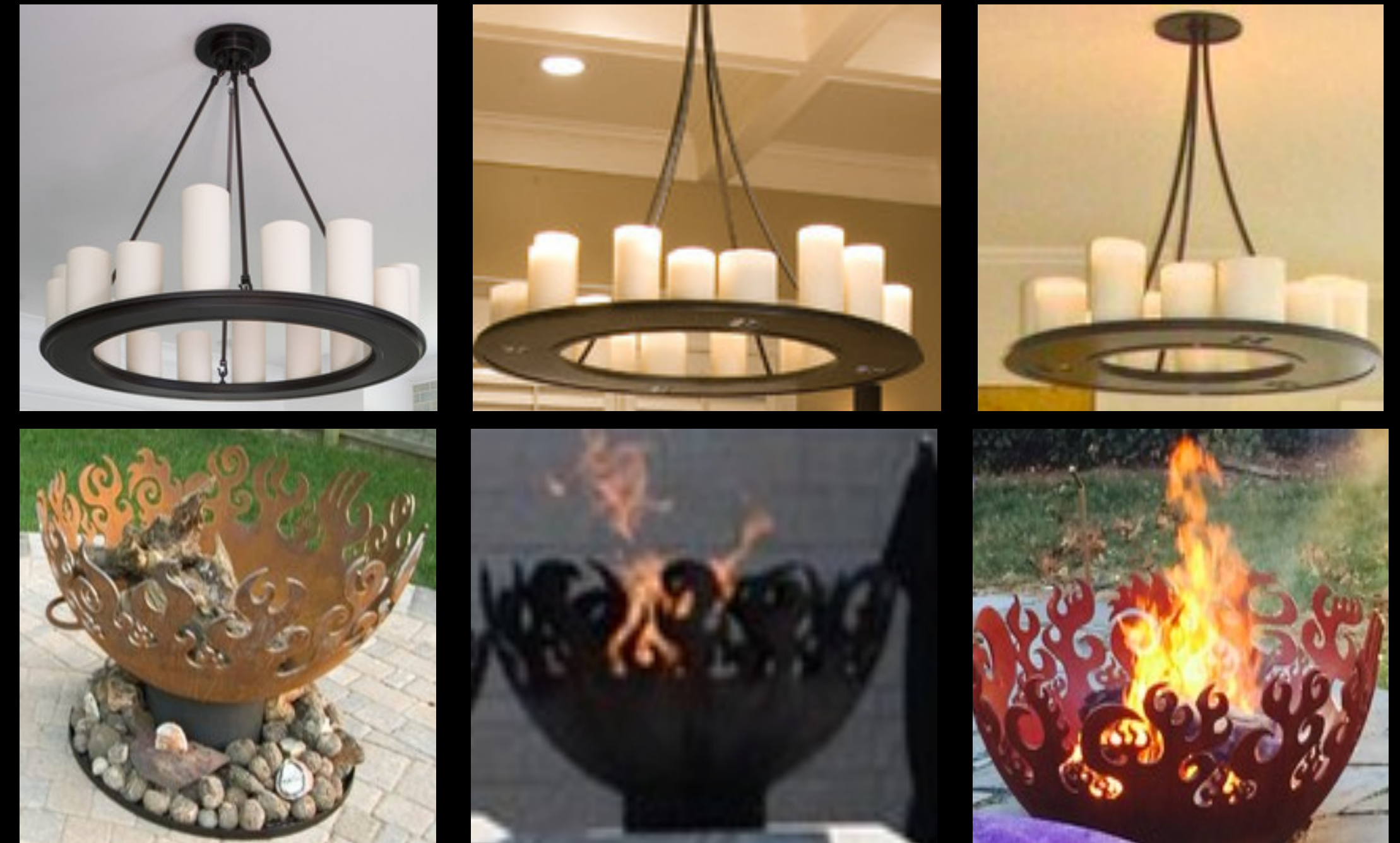
TWO KINDS OF IMAGES

Iconic



(From a product website)

In context

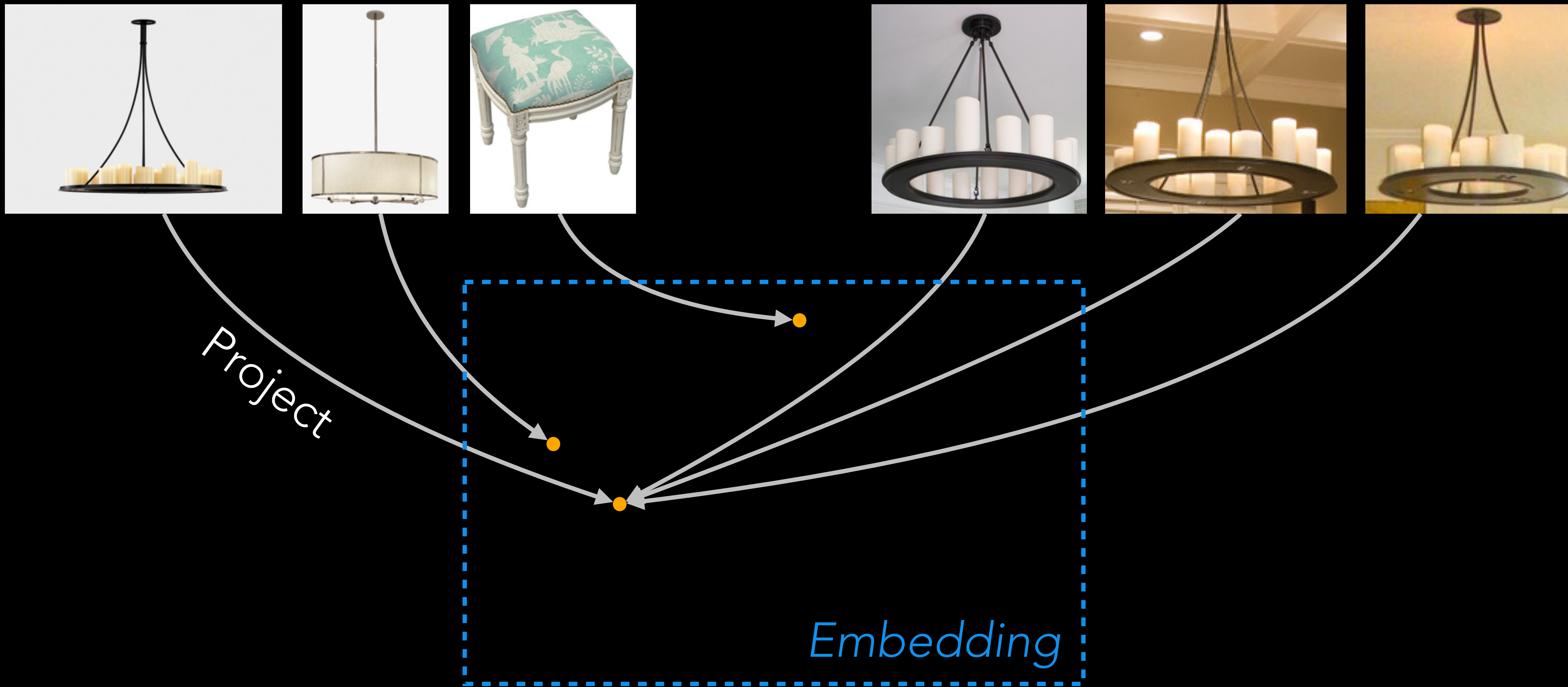


(Cropped from a scene photo)

PROJECTING INTO A JOINT EMBEDDING

Iconic

In context



SEARCH USING THE EMBEDDING

"What is it?"



Retrieve

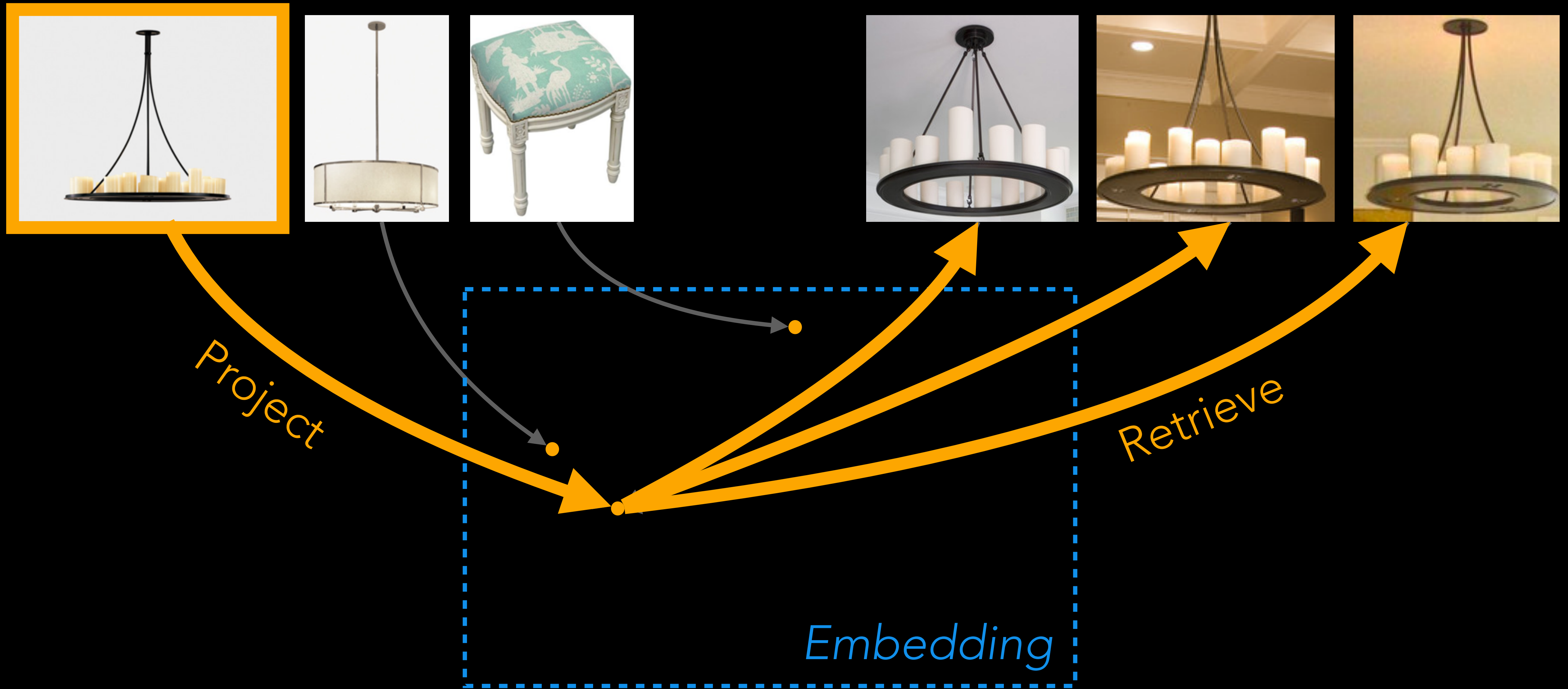
Project

Embedding

Name: Hemel Ring
Category: Hanging light
Sold by: Holly Hunt

SEARCH USING THE EMBEDDING

“Where is it used?”



APPROACH 1: DIRECTLY SOLVING FOR EMBEDDING

Learn the positions of all images directly from triplet judgements

[Agarwal 2007, Tamuz 2011, Kulis 2012, van der Maaten 2012, ...]

Need triplet judgements to project new items



Left

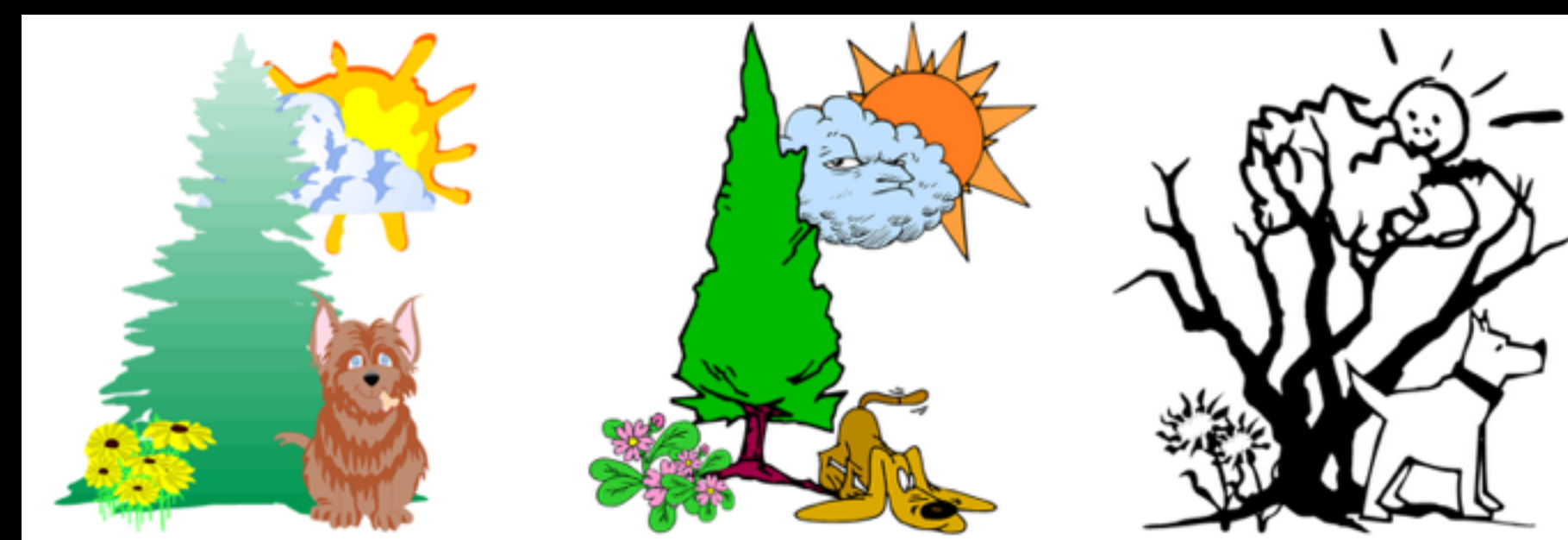
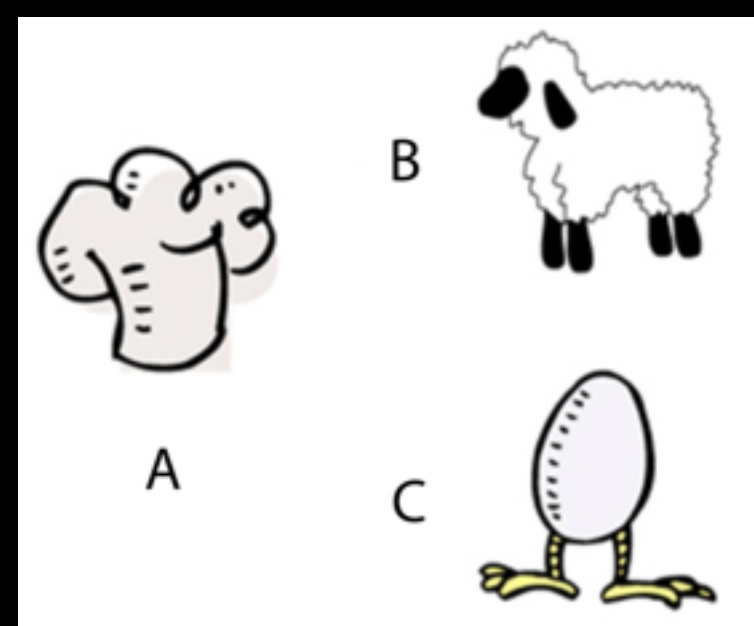
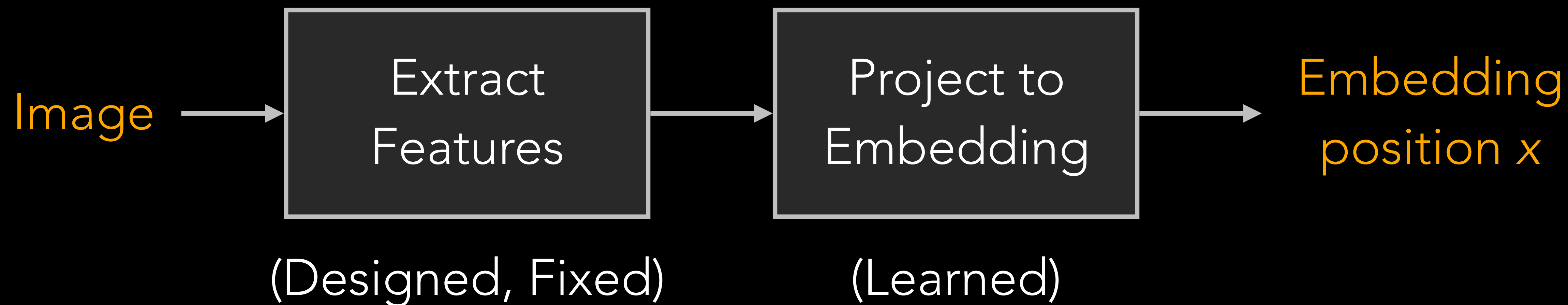
Right

Generalized Nonmetric
Multidimensional Scaling
[Agarwal et al 2007]

APPROACH 2: METRIC LEARNING

Learn a distance function over features

[Chechik 2010, Garces 2014, O'Donovan 2014, ...]

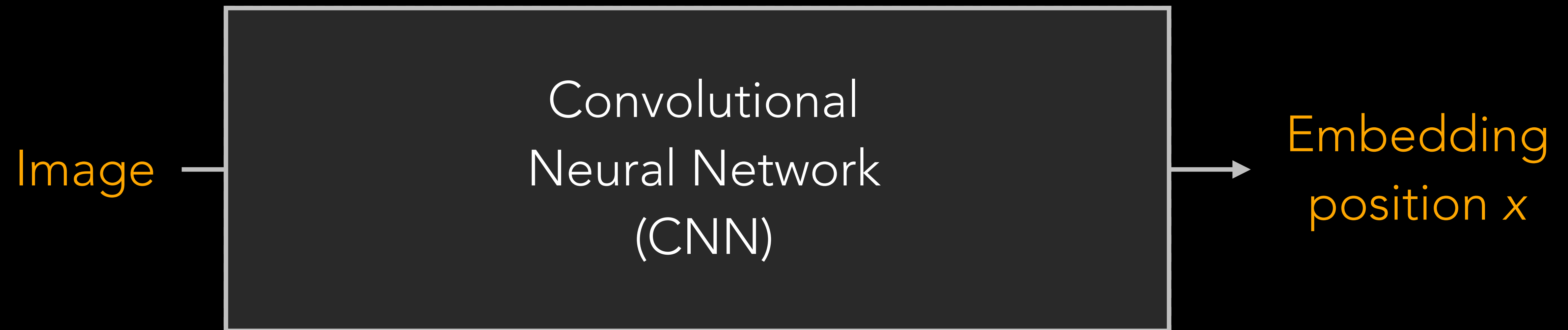


A Similarity Measure
for Illustration Style
[Garces 2014]

APPROACH 3: DEEP LEARNING (END-TO-END)

Learn end-to-end: a function from image to embedding

[Chopra 2005, Hadsell 2006, Wang 2014, ...]



DEEP LEARNING HAS TAKEN OVER

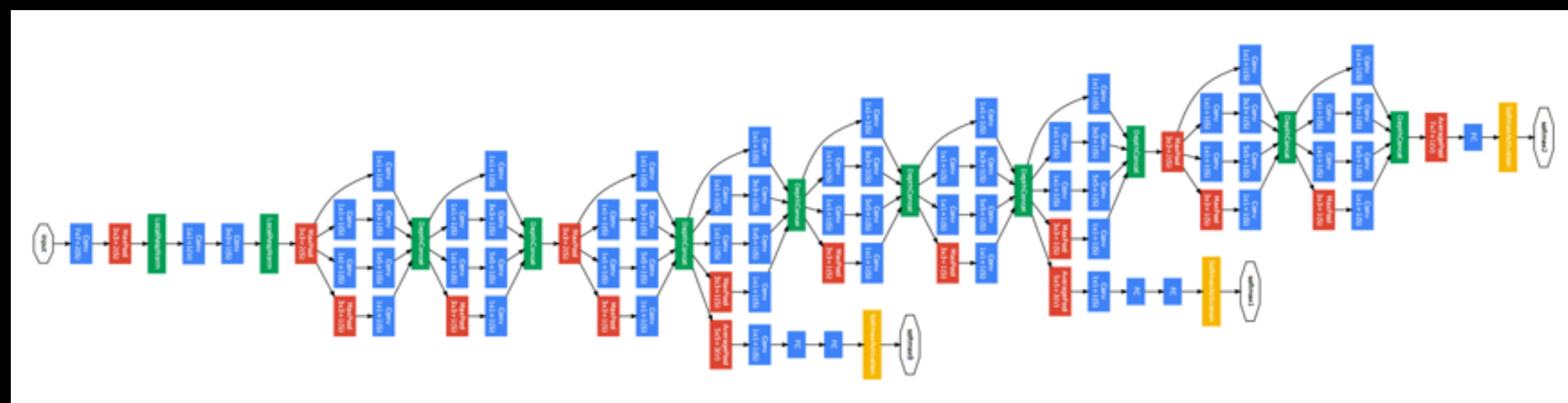
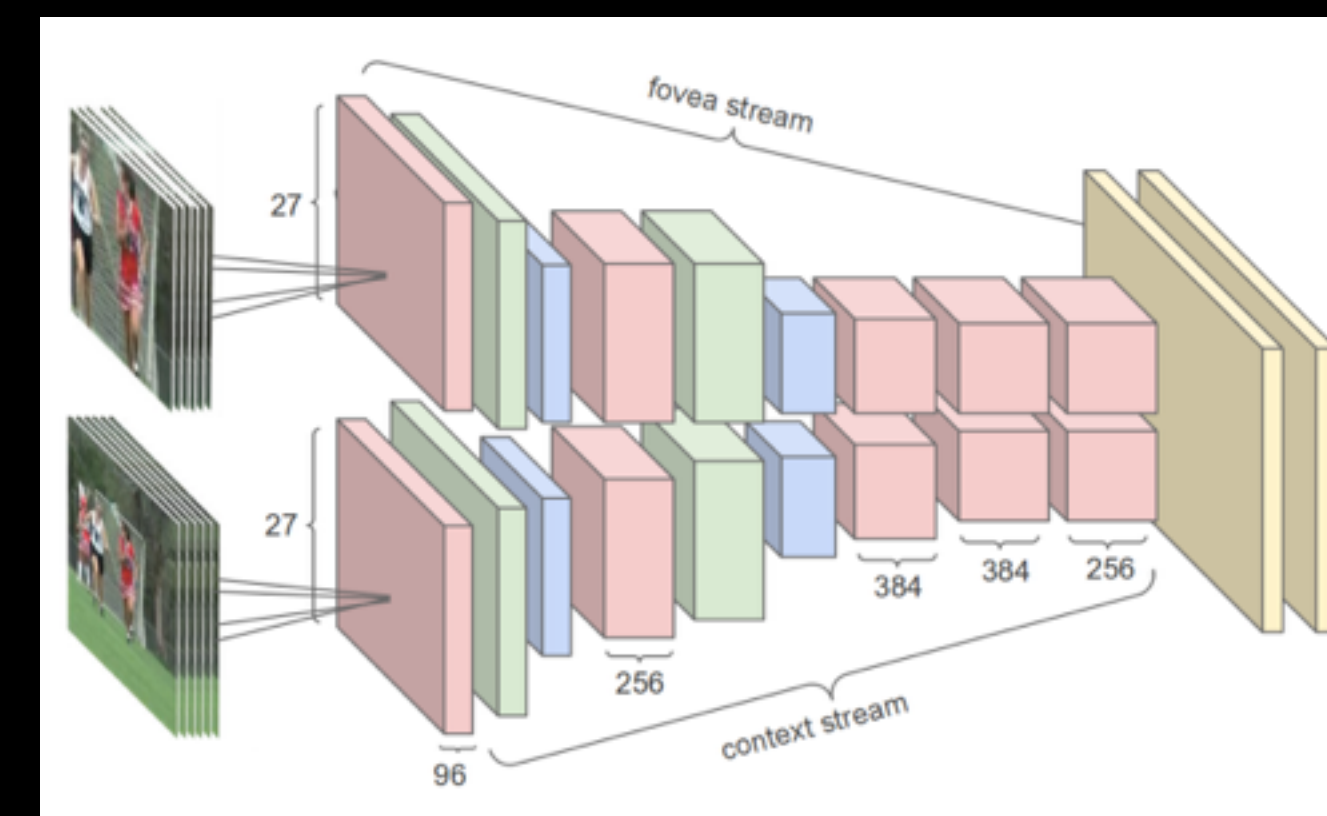
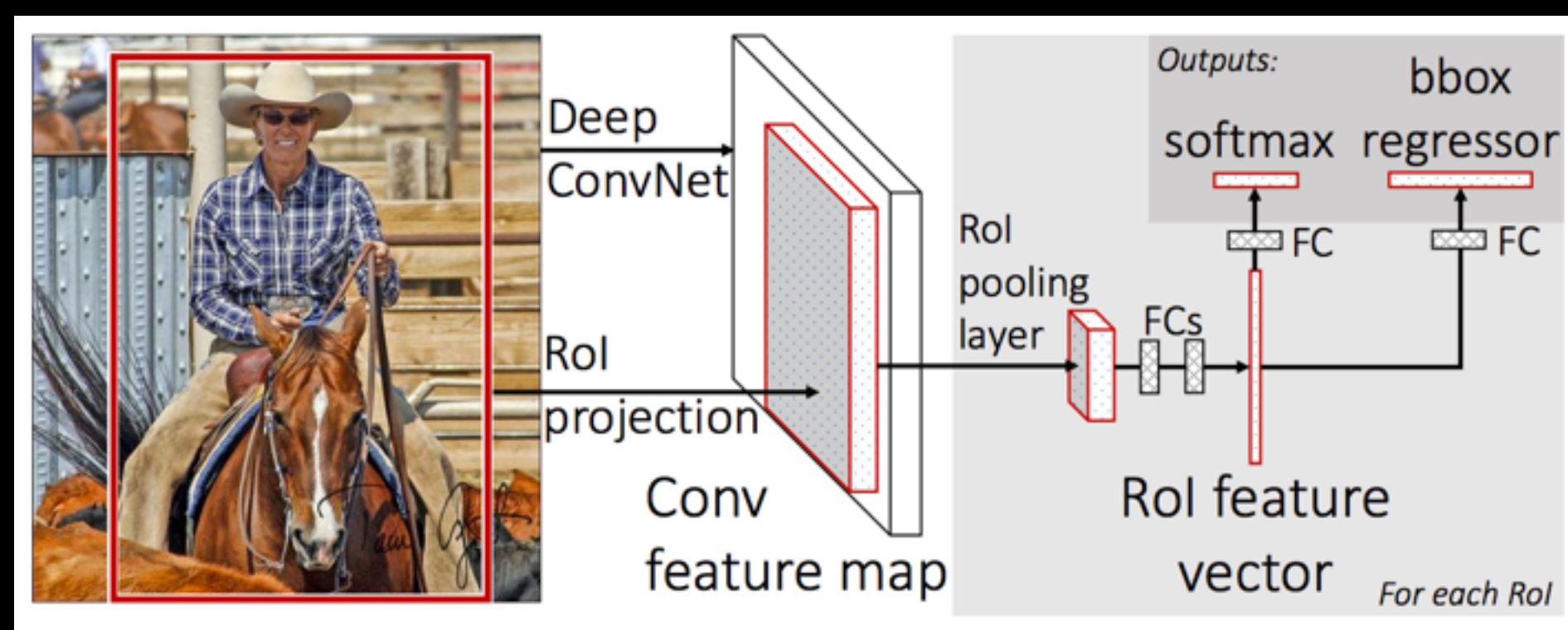


Image Classification [Szegedy 2014]



Video Classification [Karpathy 2014]



Object Detection [Girshick 2015]

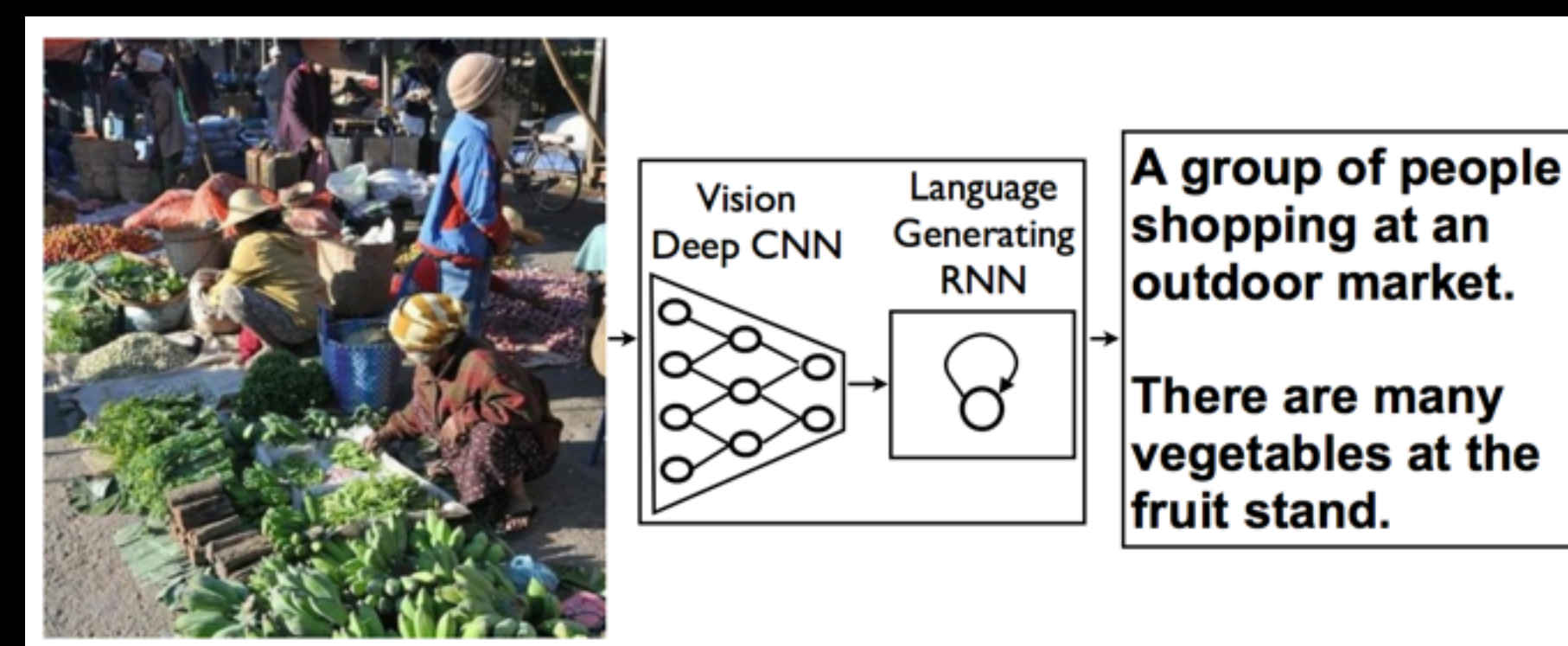
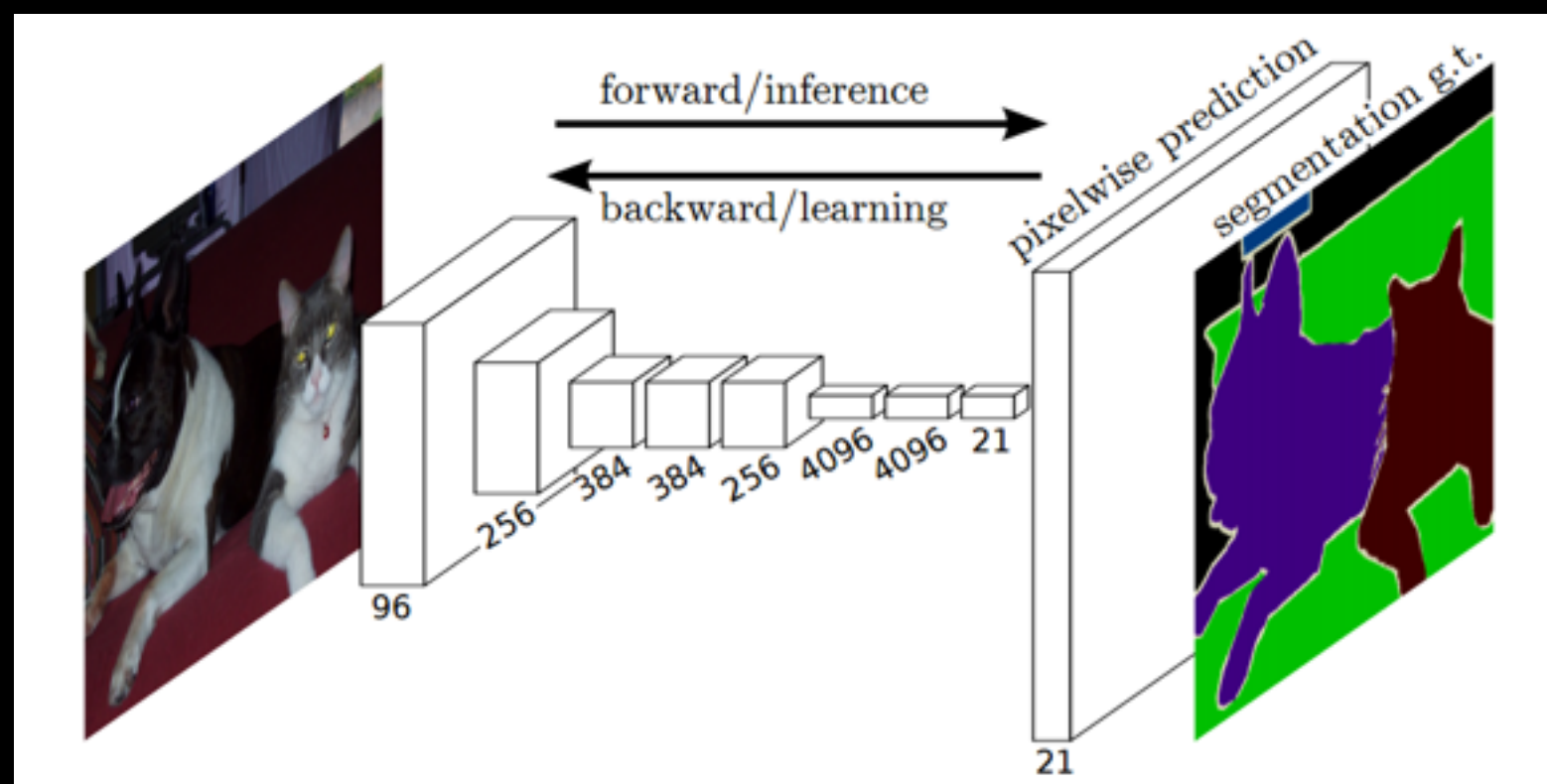
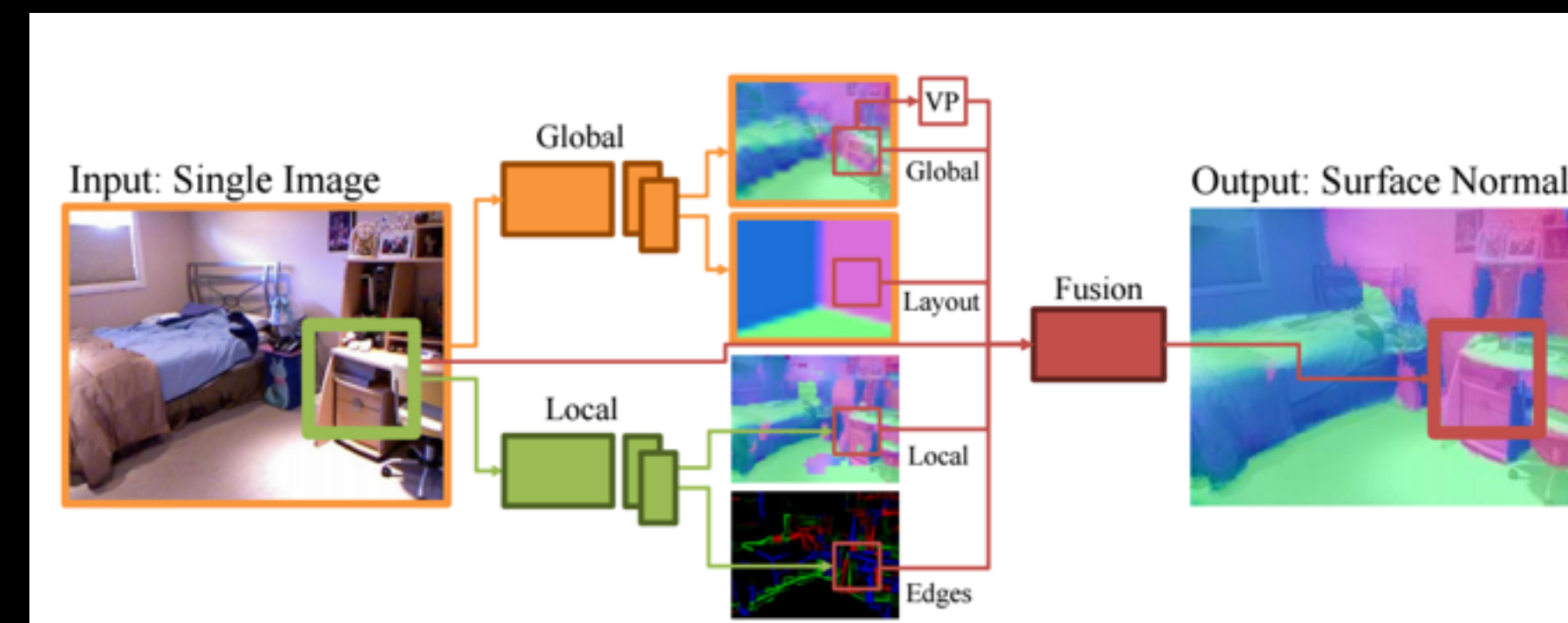


Image Captioning [Vinyals 2015]

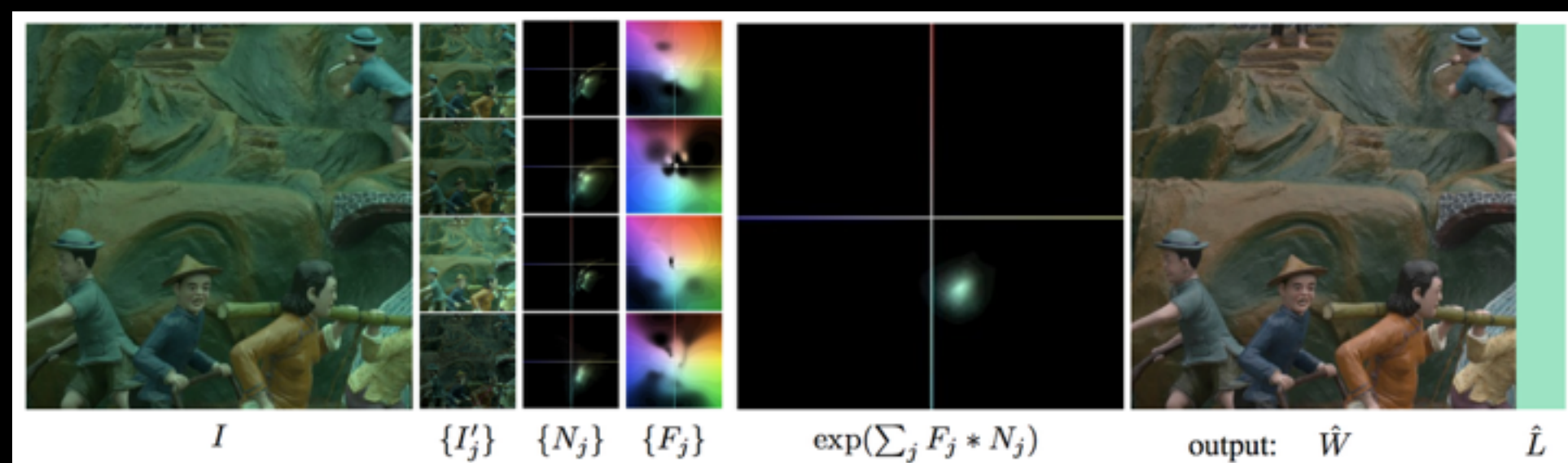
DEEP LEARNING HAS TAKEN OVER



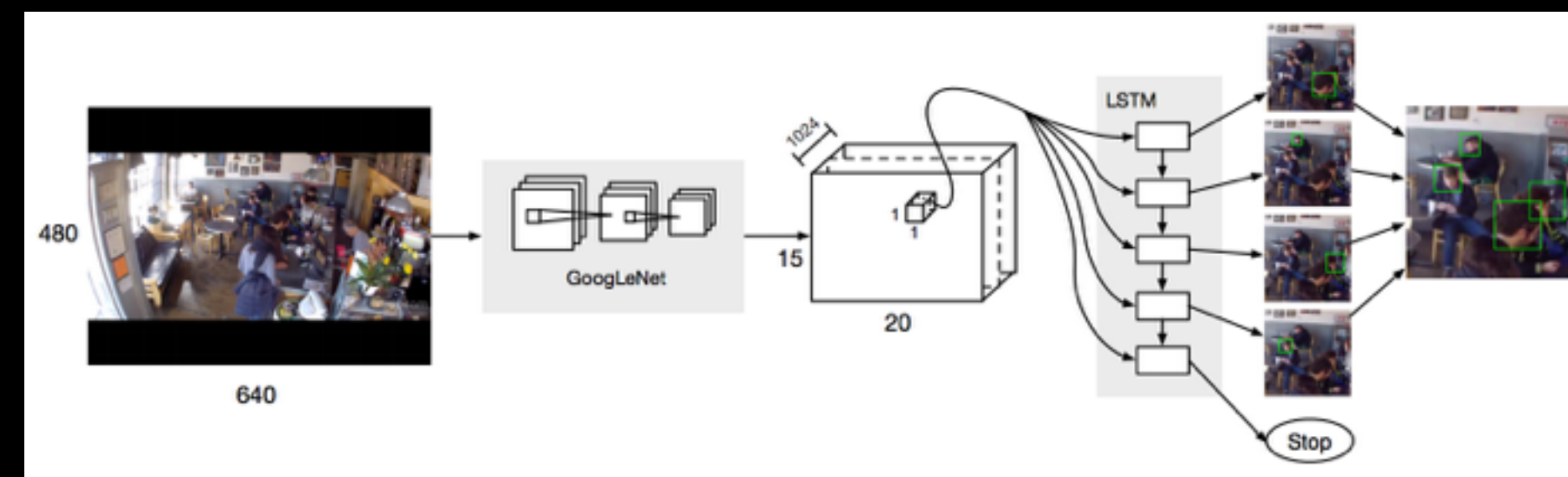
Semantic Segmentation
[Long 2014]



Surface Normals [Wang 2014]

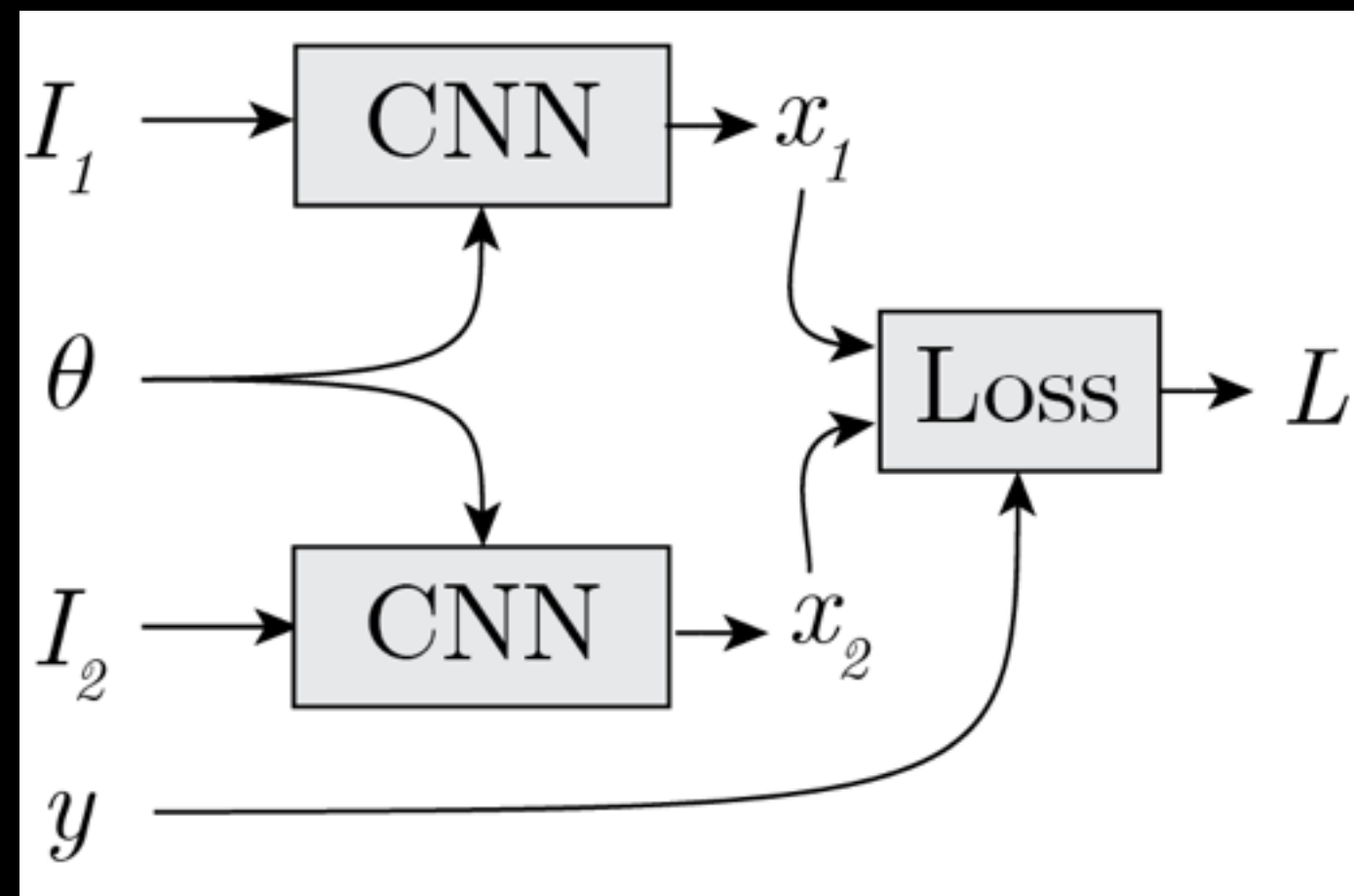


Color Constancy [Barron 2015]

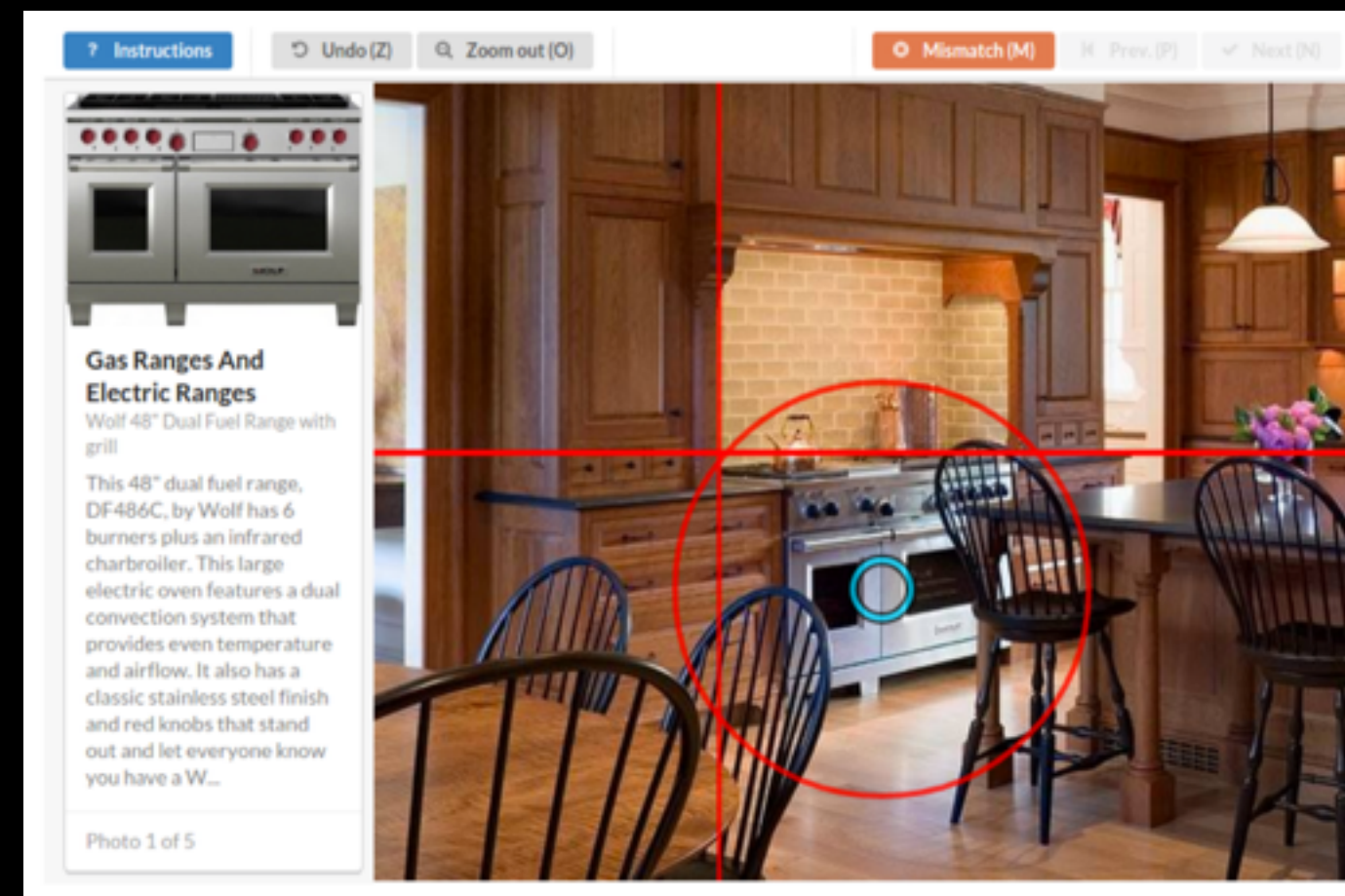


People Counting [Stewart 2015]

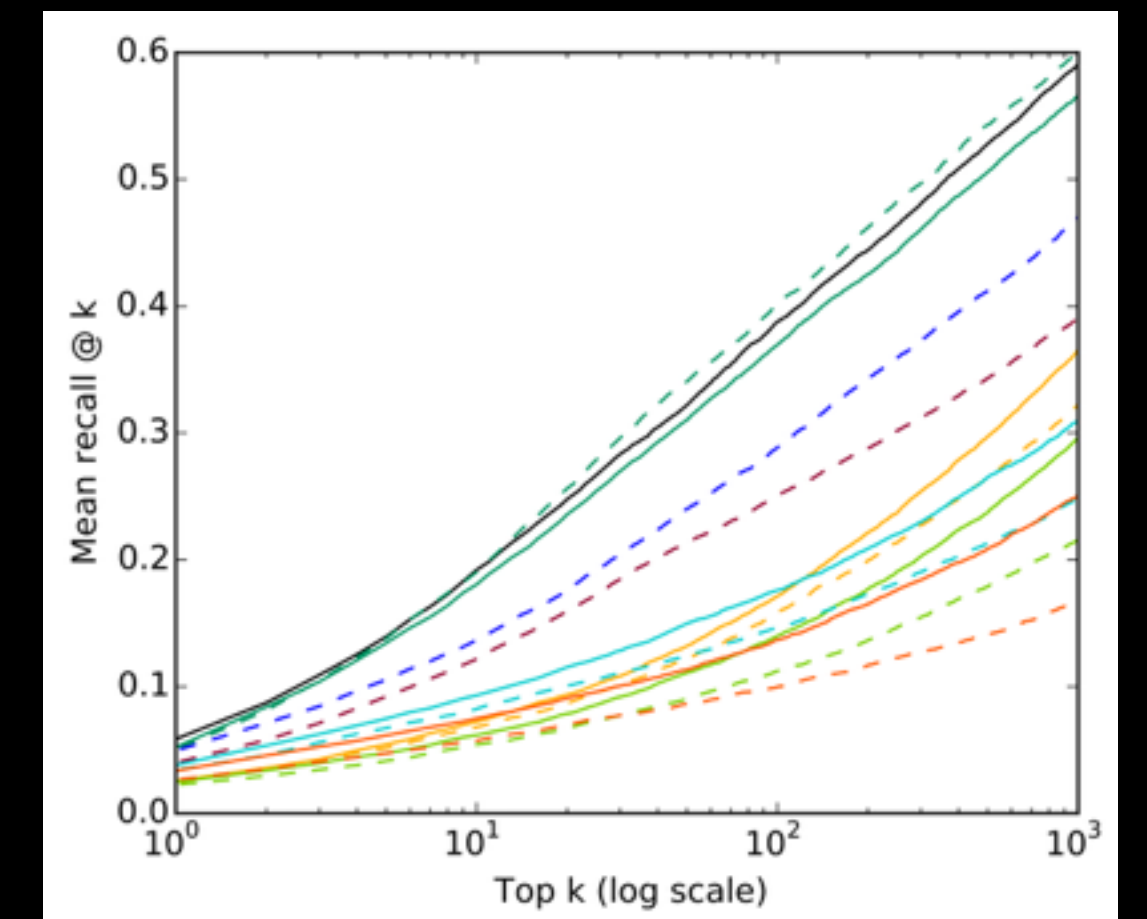
OVERVIEW



(1) Training the
CNN

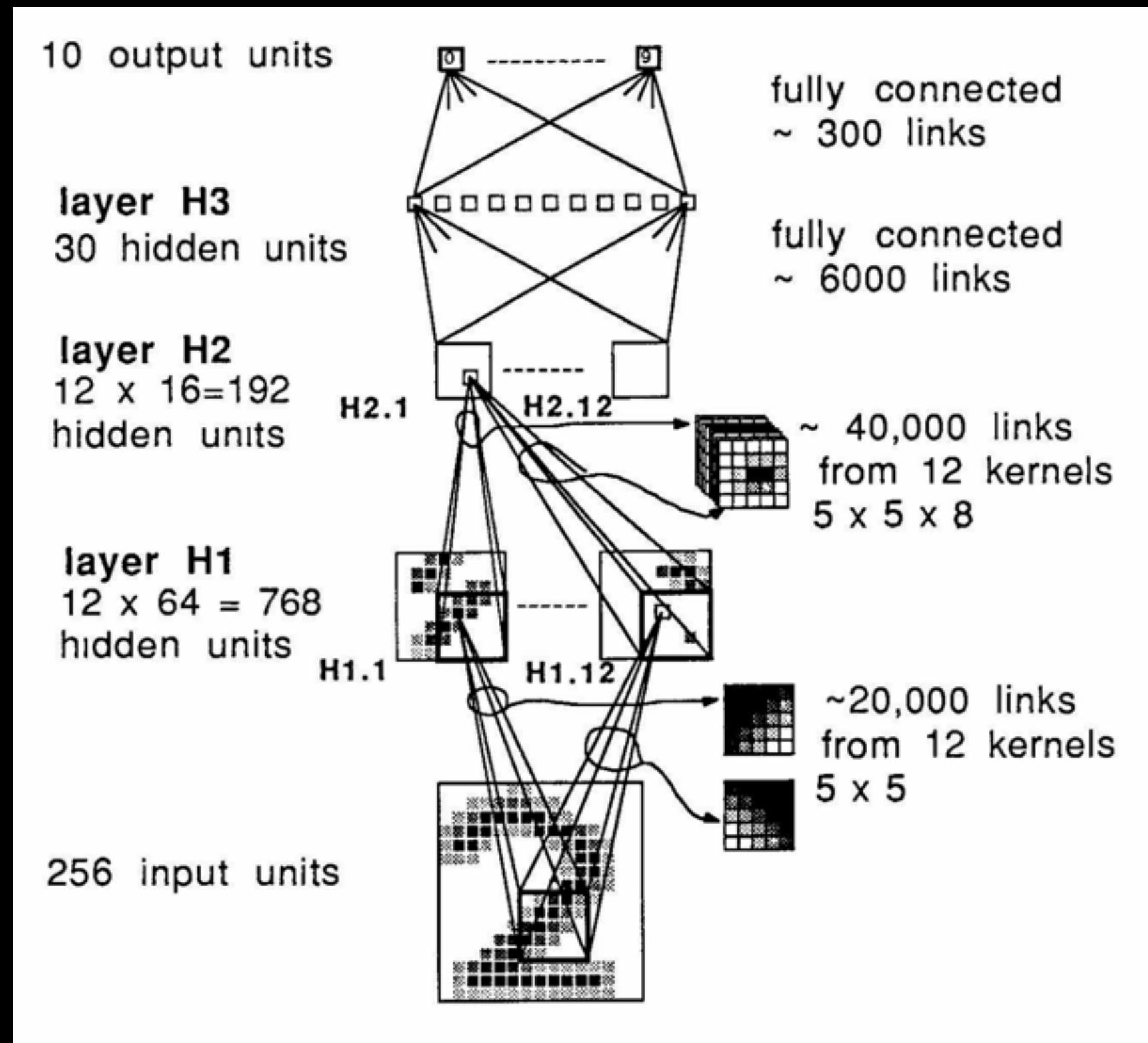


(2) Gathering
training data



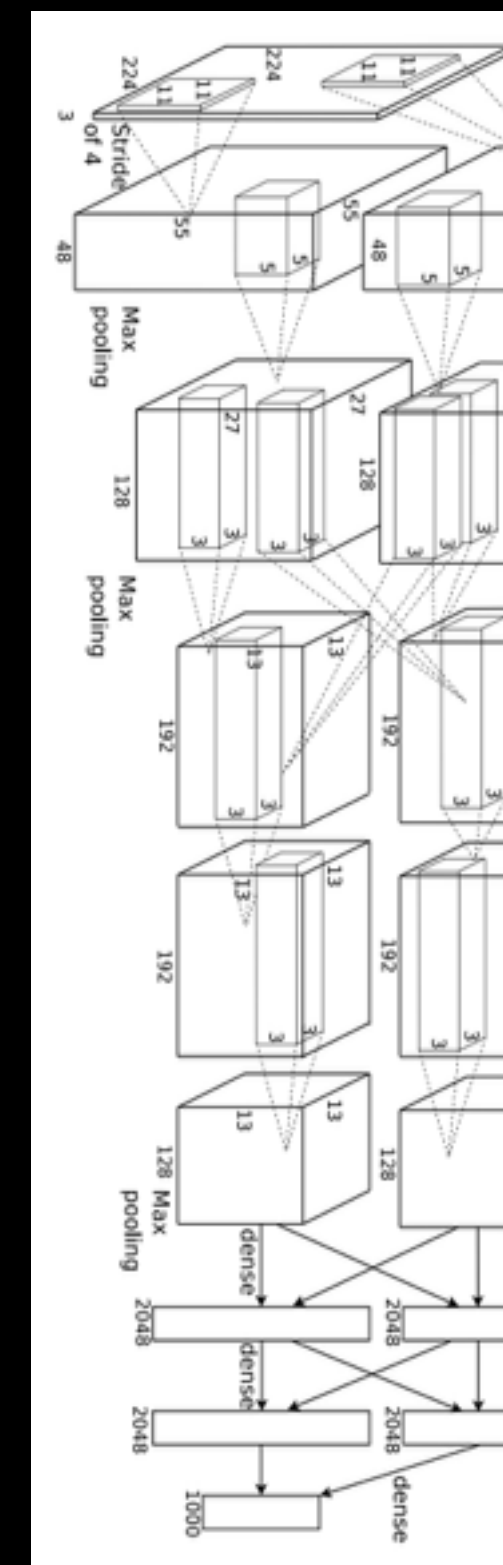
(3) Search
Results

CONVOLUTIONAL NEURAL NETWORKS (CNN)



“LeNet”

Backpropagation applied to
handwritten zip code recognition
[Lecun **1989**]



“AlexNet”

ImageNet Classification with Deep
Convolutional Neural Networks
[Krizhevsky **2012**]



“GoogLeNet”

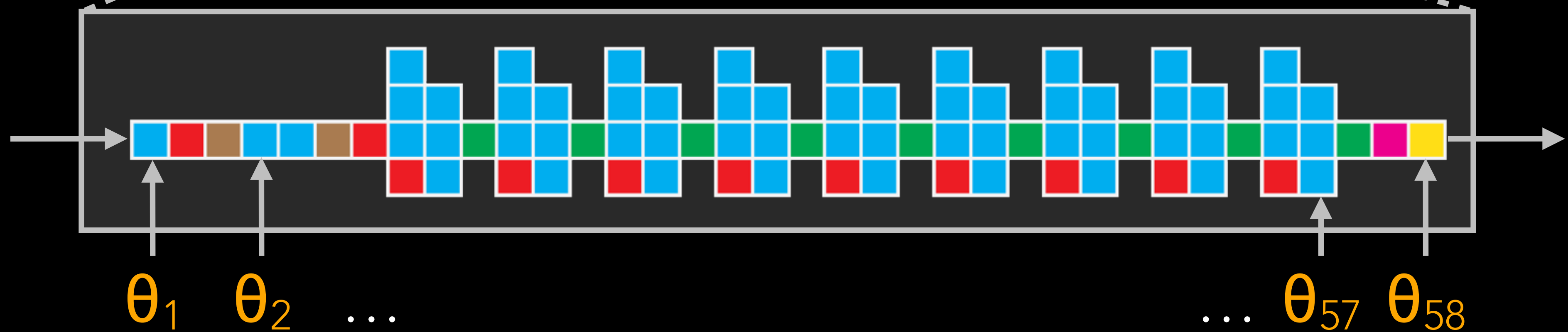
Going deeper with
convolutions
[Szegedy **2014**]

CONVOLUTIONAL NEURAL NETWORKS (CNN)



Embedding
position x
($256D$)

Parameters θ

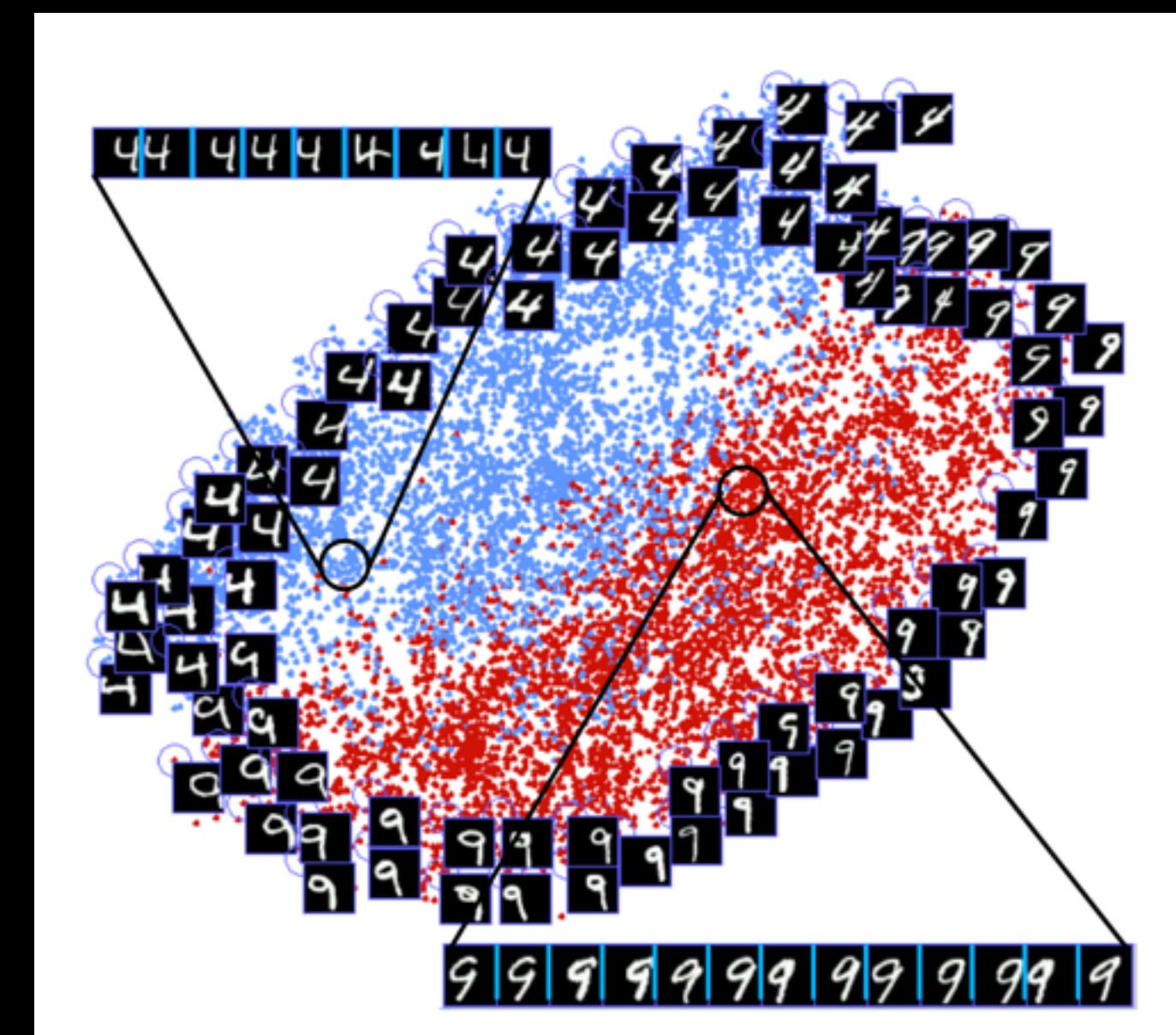
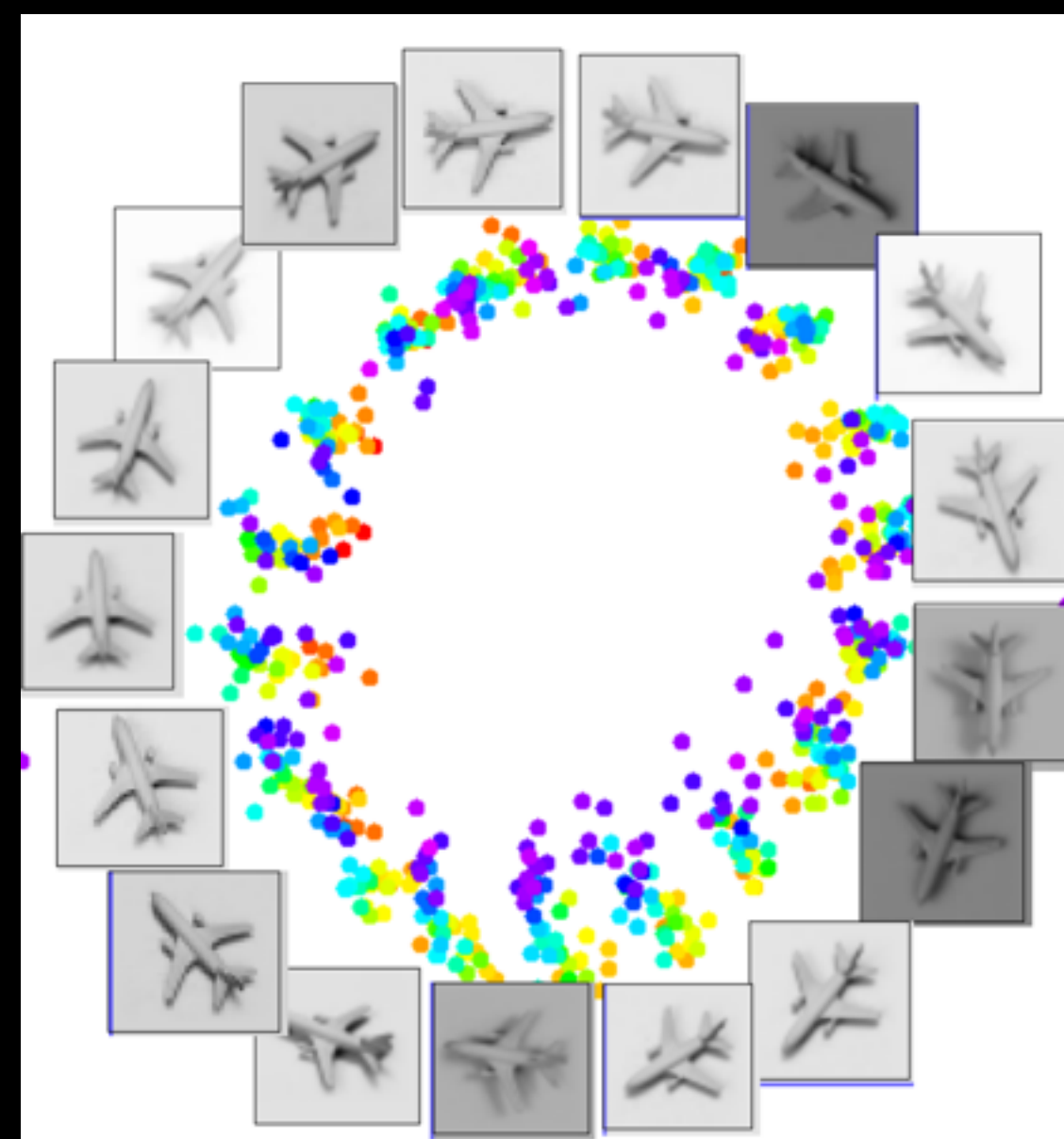
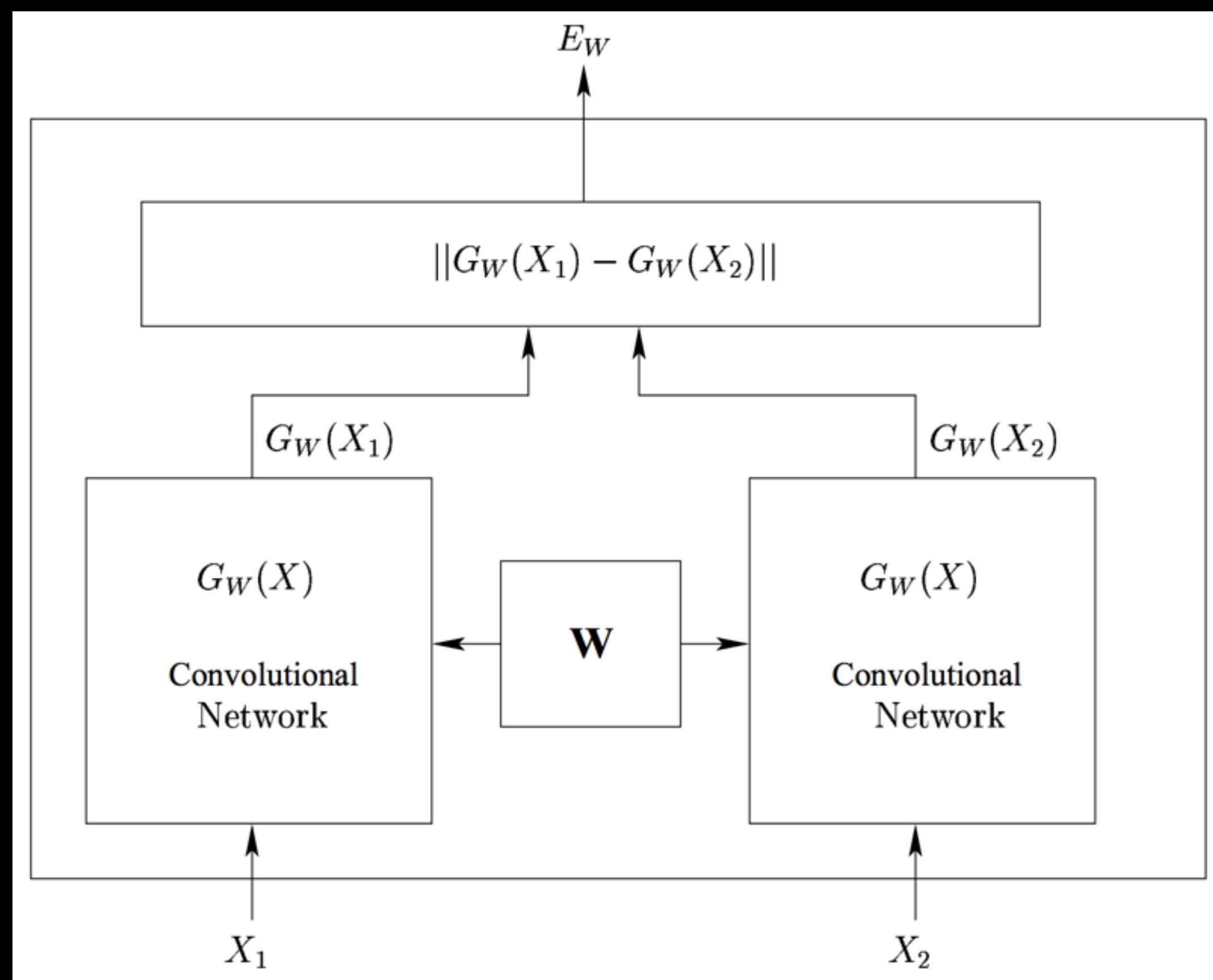


Legend

- Convolution
- Max pooling
- Average pooling
- Concatenate (along depth)
- Local response norm.
- Inner product

"GoogLeNet"
[Szegedy 2014]

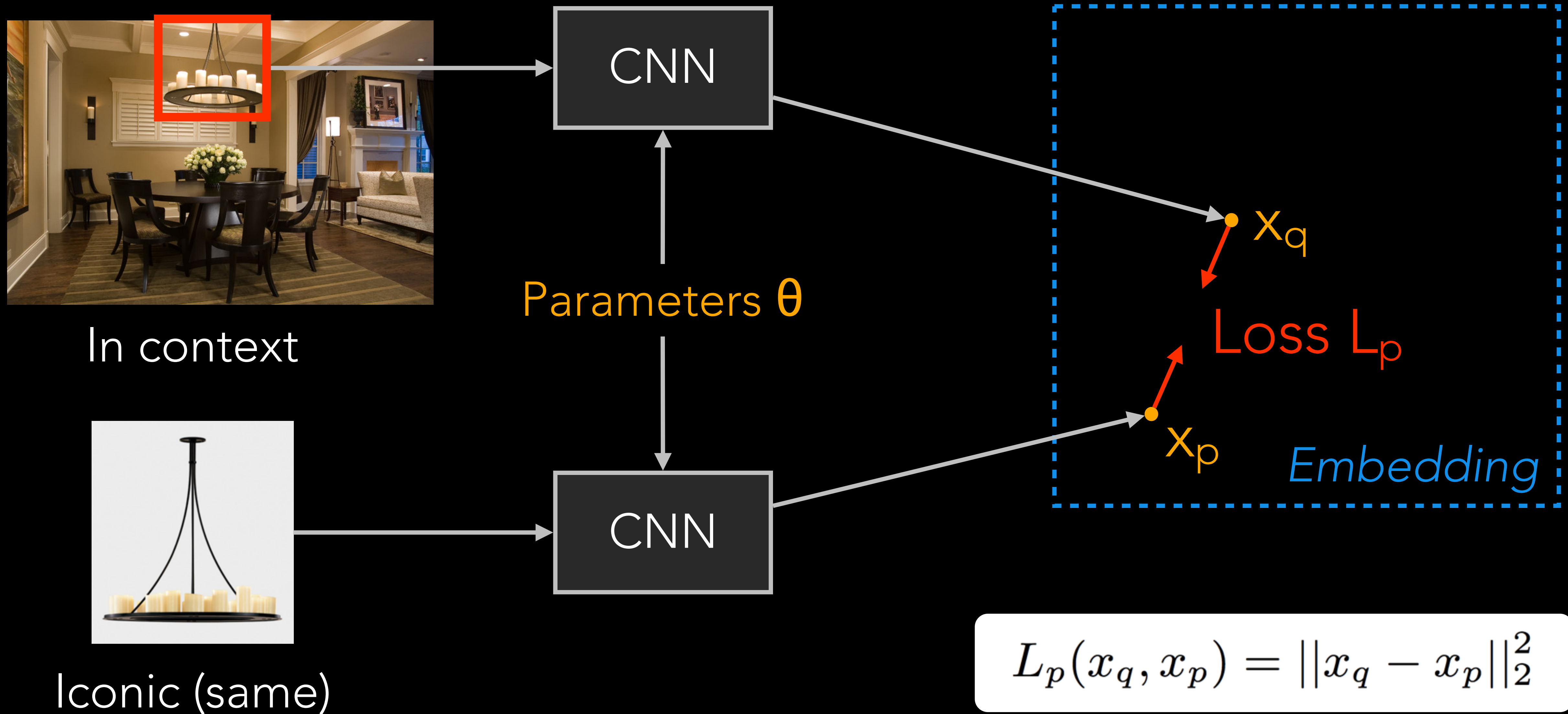
SIAMESE NETWORK AND CONTRASTIVE LOSS



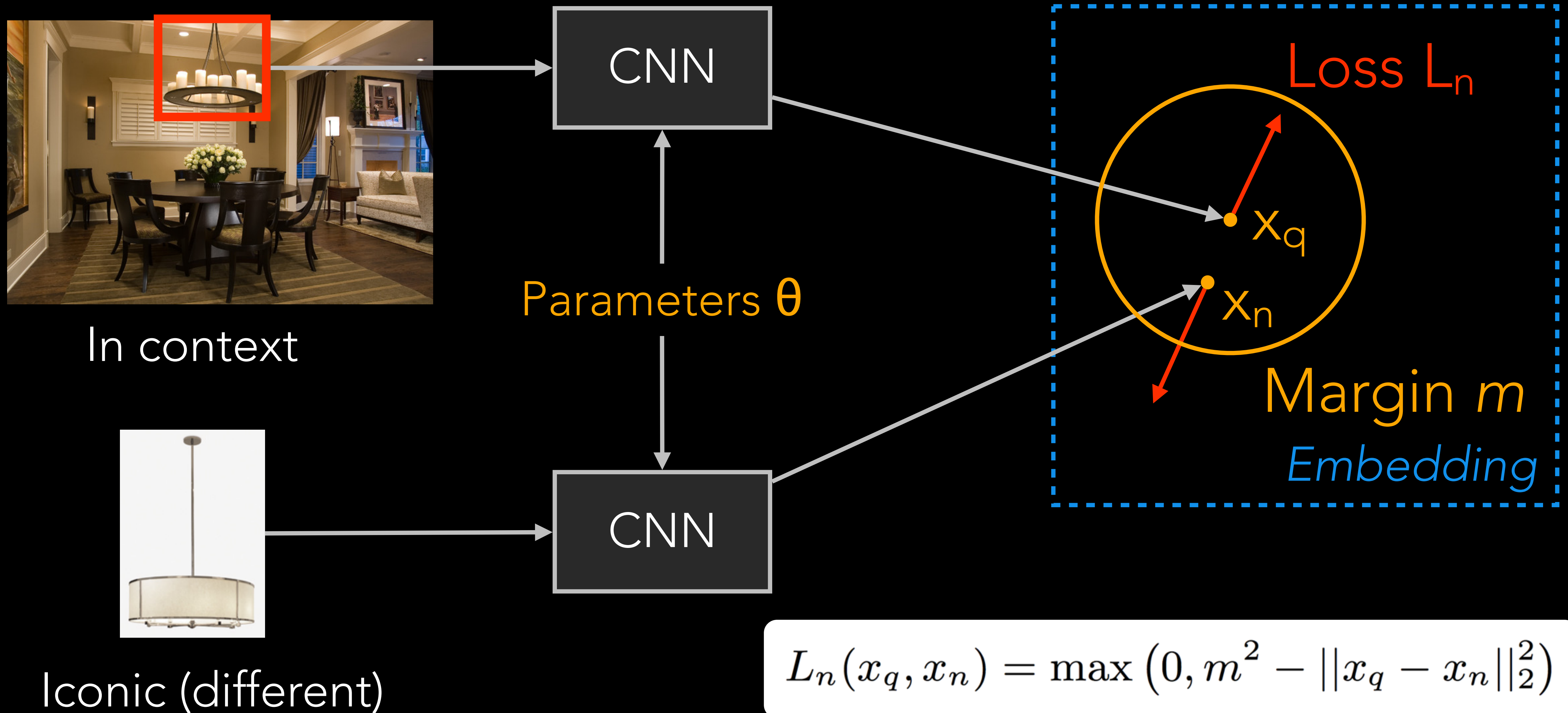
Siamese Architecture

[Chopra 2005, Hadsell 2006]

CONTRASTIVE LOSS: POSITIVE EXAMPLE



CONTRASTIVE LOSS: NEGATIVE EXAMPLE



CONTRASTIVE LOSS: ALL TOGETHER

$$L(\theta) = \underbrace{\sum_{(x_q, x_p)} L_p(x_q, x_p)}_{\text{Penalty for similar images that are far away}} + \underbrace{\sum_{(x_q, x_n)} L_n(x_q, x_n)}_{\text{Penalty for dissimilar images that are nearby}}$$

$$L_p(x_q, x_p) = ||x_q - x_p||_2^2$$

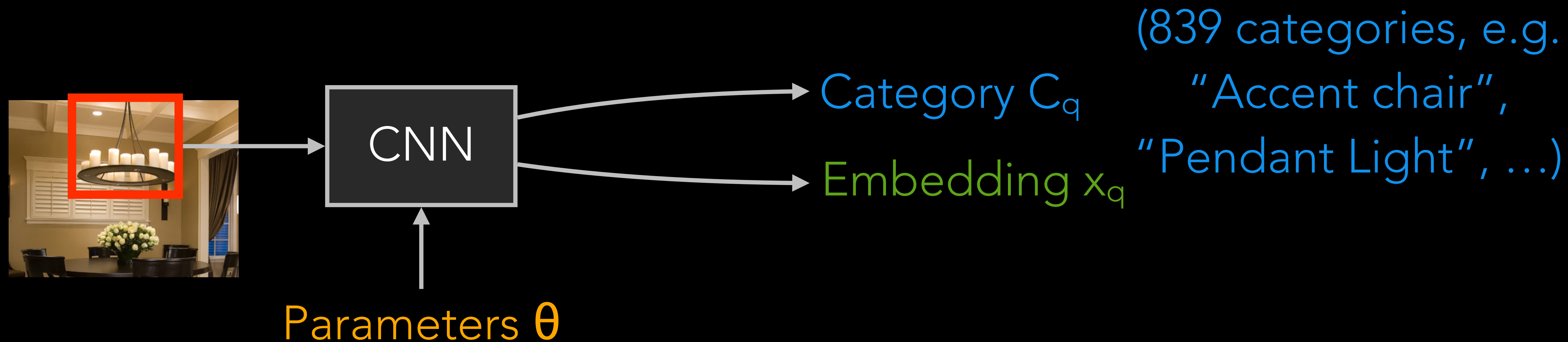
$$L_n(x_q, x_n) = \max(0, m^2 - ||x_q - x_n||_2^2)$$

Margin

Minimize $L(\theta)$ with stochastic gradient descent and momentum

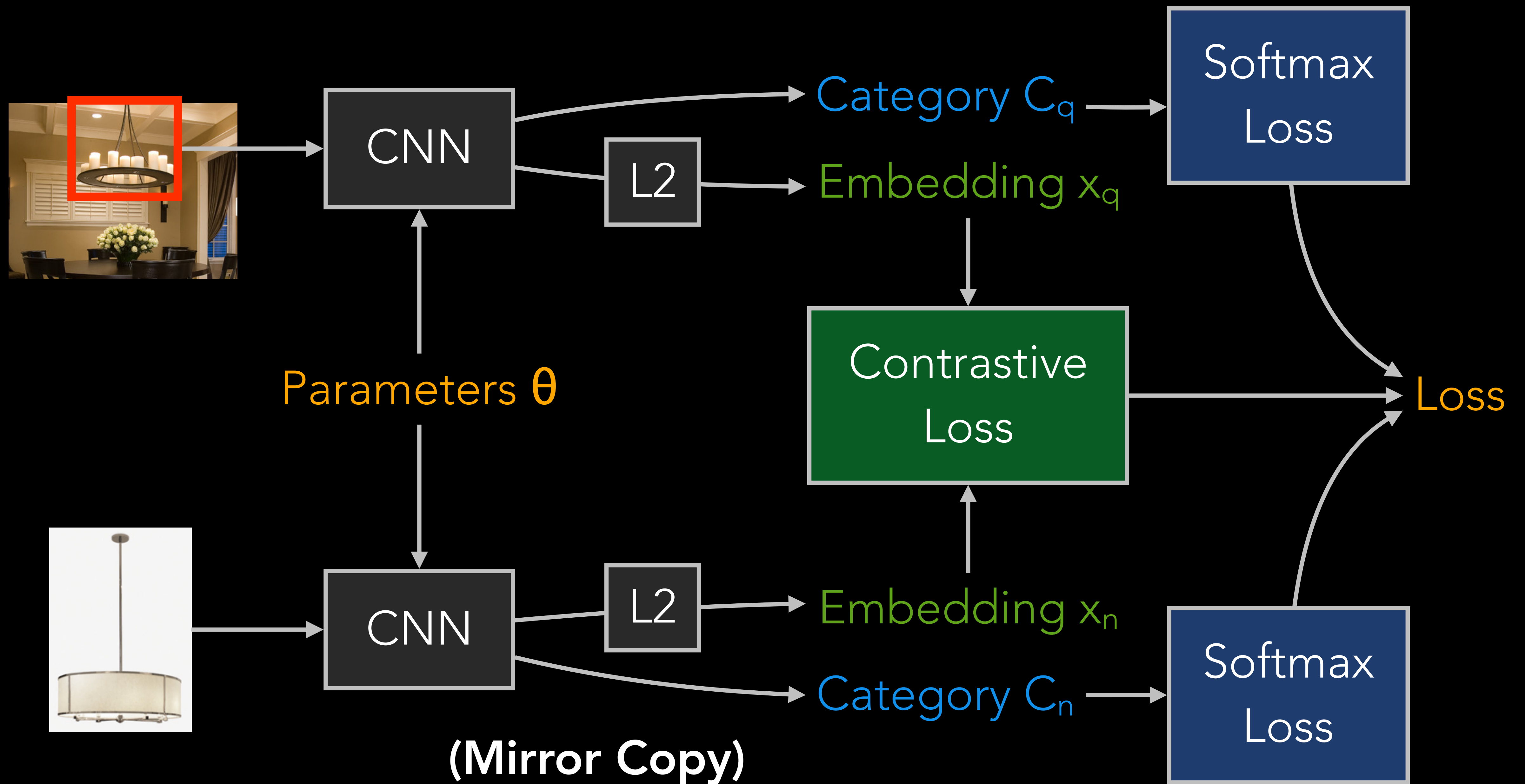
[Chopra 2005, Hadsell 2006]

TRAINING WITH OBJECT CATEGORY

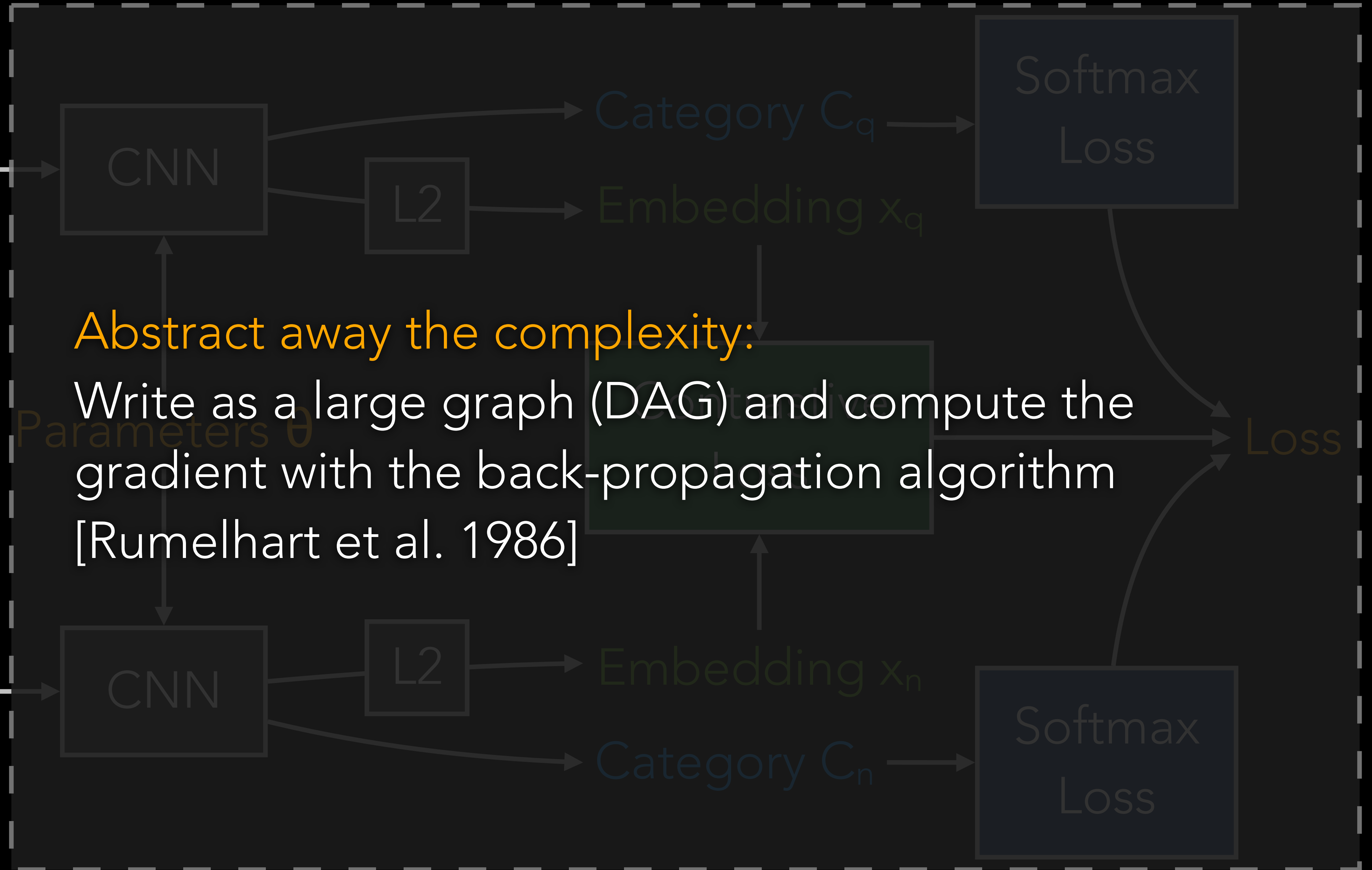


- Use object categories to train CNN: helps regularize the CNN representation
 - Why? We have 3M iconic images but only 100k products in context
 - Categories give an additional training signal to the remaining 2.9M iconic images

TRAINING: FULL SYSTEM



TRAINING: FULL SYSTEM



TRAINING PIPELINE



Image pairs



Stochastic
Gradient
Descent



θ
CNN Parameters

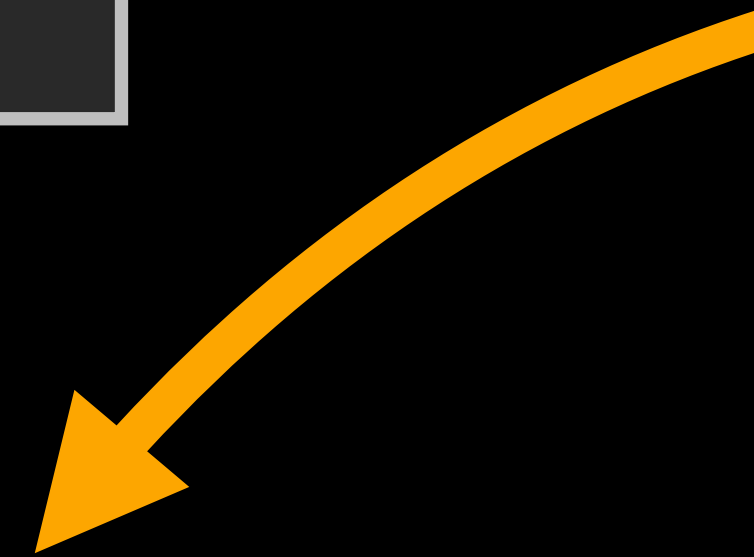


Image database

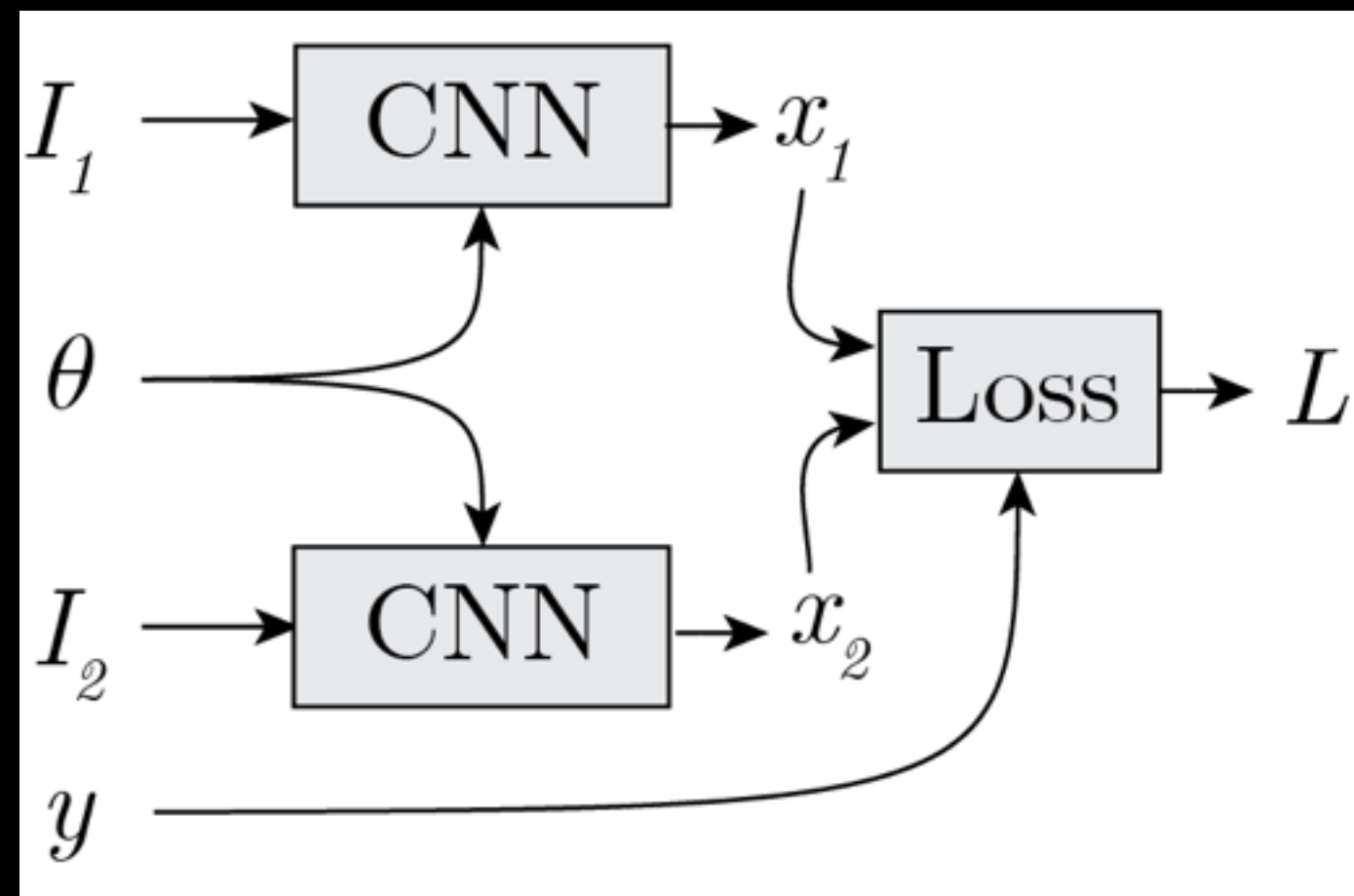


CNN

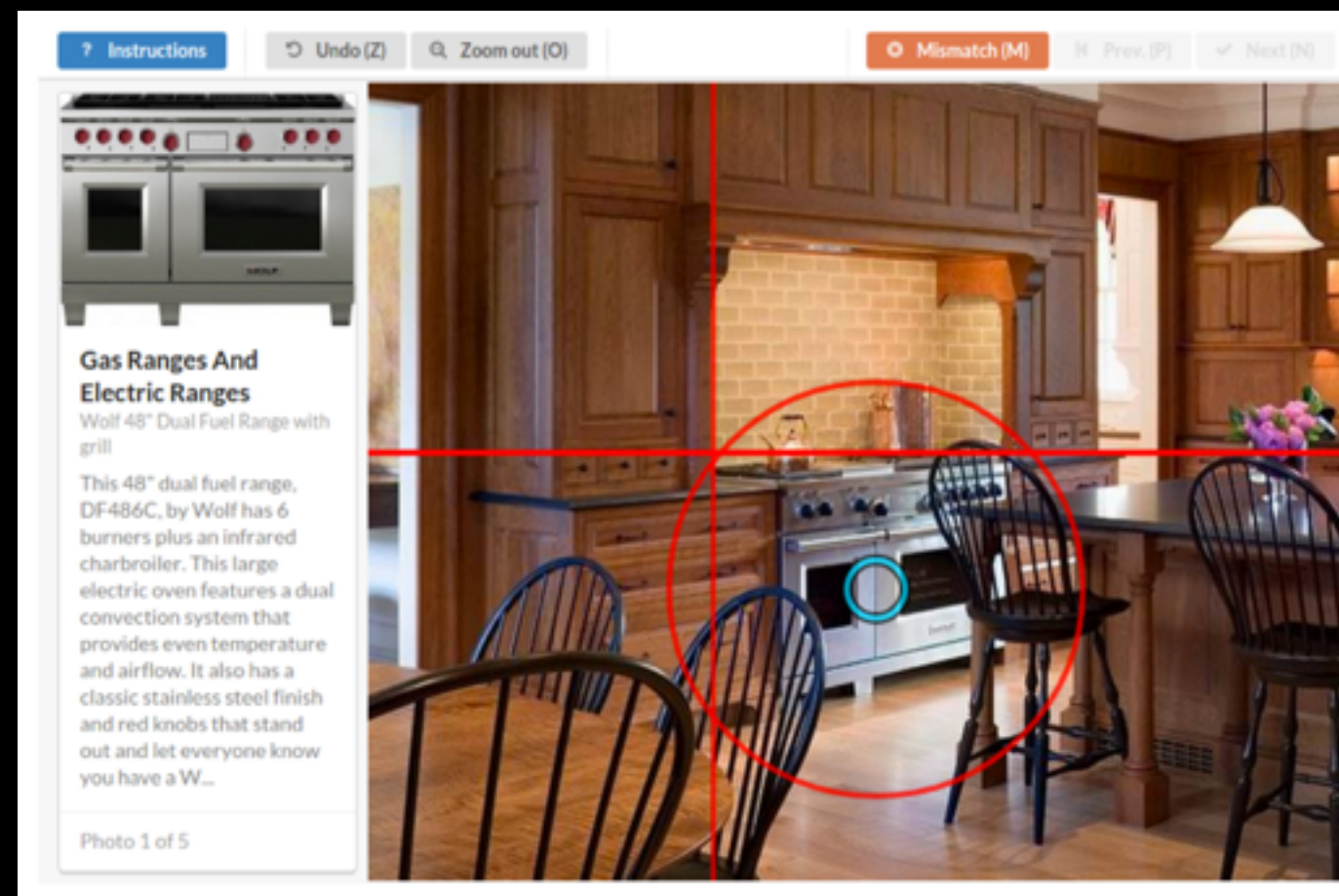


Embedding

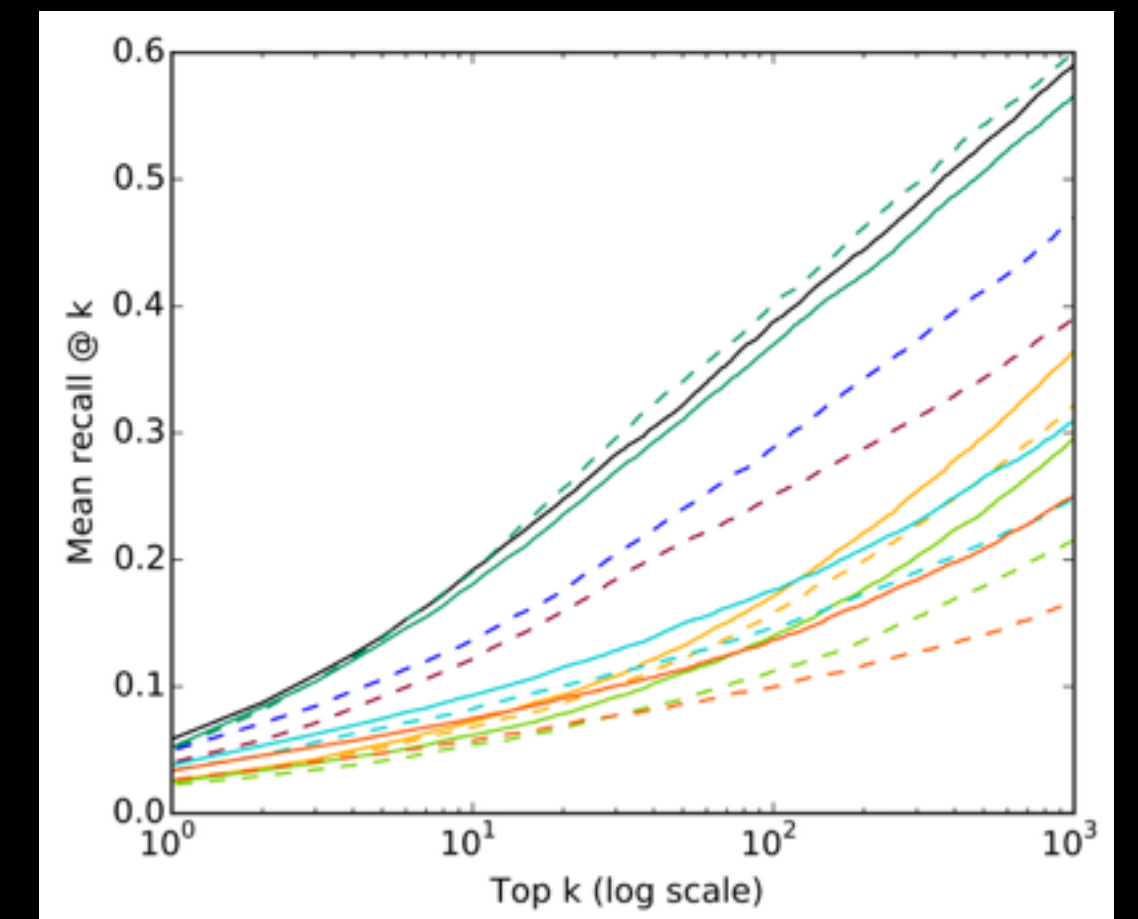
OVERVIEW



(1) Training the CNN



(2) Gathering training data



(3) Search Results

HOUZZ.COM PRODUCT TAGS



(a) Full scene

Some scenes (~2%) have product tags

HOUZZ.COM PRODUCT TAGS



(a) Full scene



(b) Iconic product images

Problem: what is the spatial extent of each tag?

SPATIAL EXTENT: CROWDSOURCING ON MECHANICAL TURK

- Users are shown the **iconic image** and **tag in context**
- Users draw a **bounding circle** to set the zoom level (1 click)
- Users draw a **bounding box** (4 clicks)
- Can label “**mismatch**”

The screenshot shows a web interface for crowdsourcing image tagging. At the top, there is a navigation bar with buttons for 'Instructions', 'Undo (Z)', 'Zoomout (O)', 'Mismatch (M)', 'Prev. (P)', and 'Next (N)'. The main content area is split into two panels. The left panel, titled 'Refrigerators And Freezers', shows a 'Sub-Zero Side-by-Side Refrigerator/Freezer' with a red bounding box around it. Below the image is a text description: 'This is really one of the go-to items for many of our clients, for good reason - they are wonderful looking and run for ever - quietly and without hassles. 42" - Rebekah Zaveloff | KitchenLab'. The right panel shows a kitchen scene with a blue bounding box around a refrigerator, labeled 'Tag in context'. The interface also includes a 'Photo 2 of 5' indicator at the bottom left.

SPATIAL EXTENT: QUALITY CONTROL

Duplication:

- Multiple workers draw boxes
- Until any 2 agree with IOU > 0.7

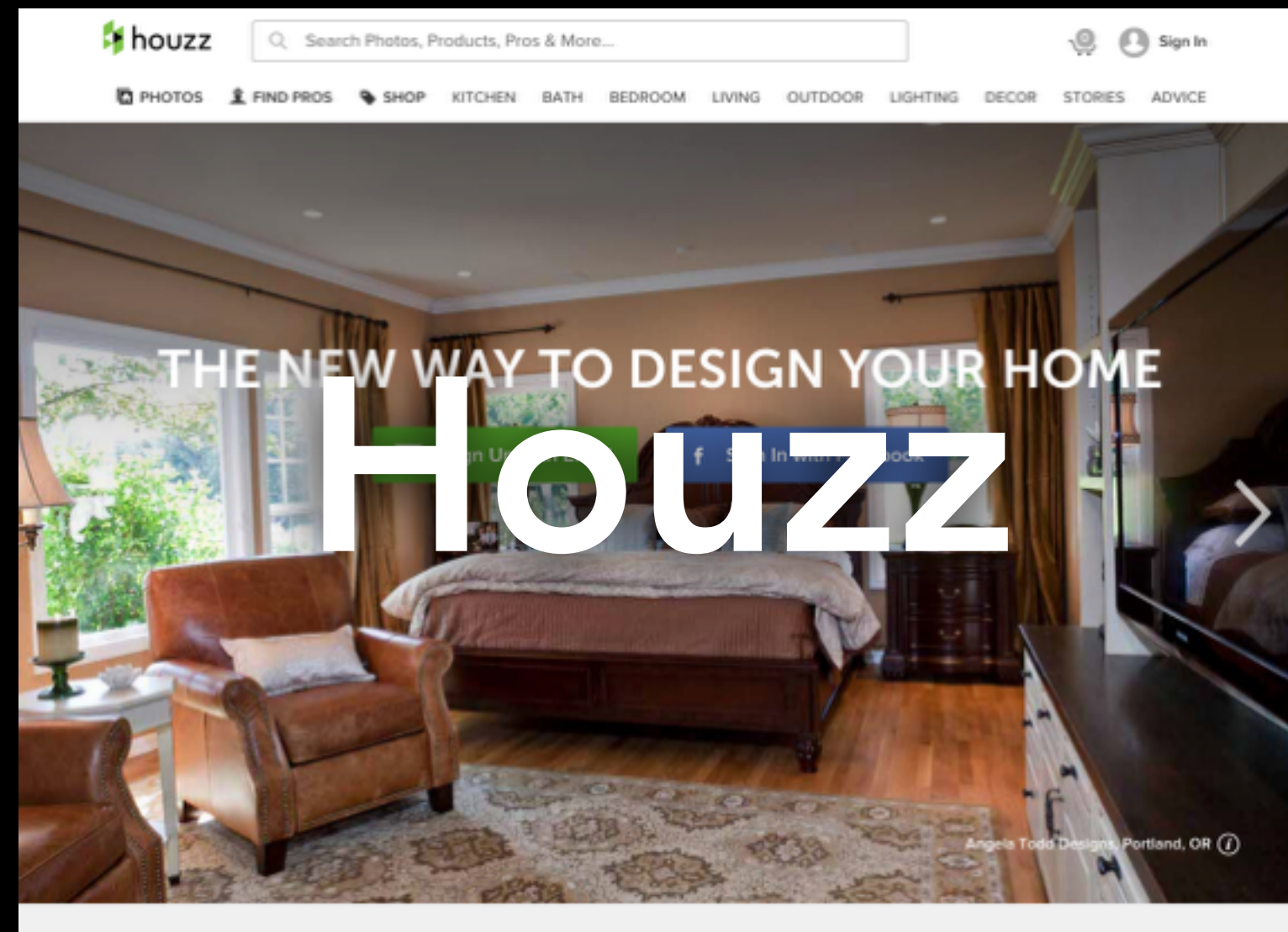
Sentinels:

- Secret test items (1 out of 7)
- Block low accuracy workers

$$\text{IOU}(A, B) = \frac{\text{Intersection}(A, B)}{\text{Union}(A, B)}$$

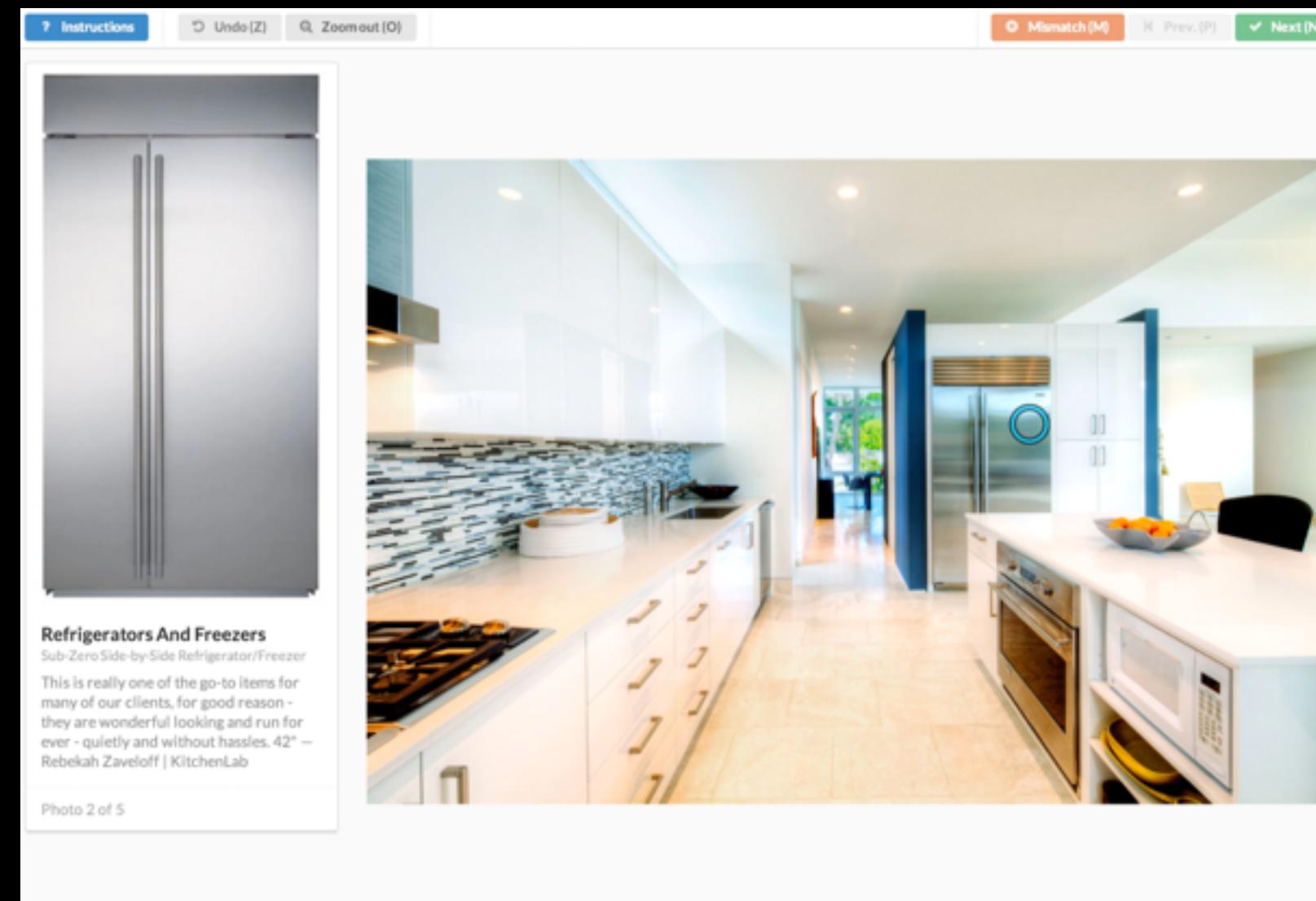
CROWDSOURCING PIPELINE

(1) Browse houzz.com,
remove near-duplicates:



3M products images
180k product tags

(2) Crowdsourcing
on Mechanical Turk:



100k boxes
with high agreement

(3) Sample image
pairs for training:



SAMPLING IMAGE PAIRS



For each box:

- Add 1 positive pair: (in-context box, tagged iconic image)
- Add 20 negative pairs: (in-context box, random other iconic image)
80% from same category, 20% from different category

CROPPING IMAGES FOR CNN INPUT



Original image



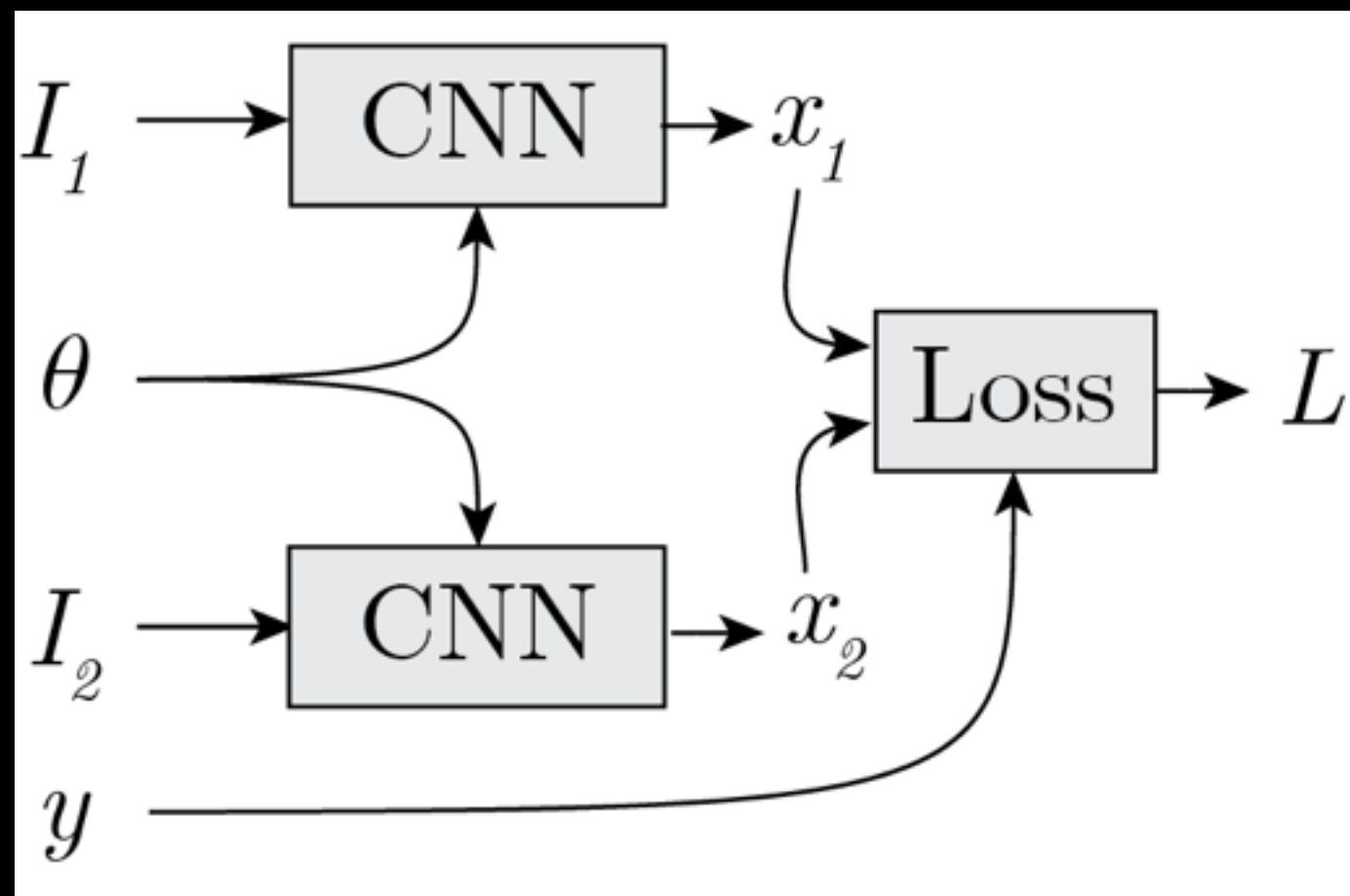
Crop with padding
(repeat with
different amounts)

Random 224x224
sub-crops

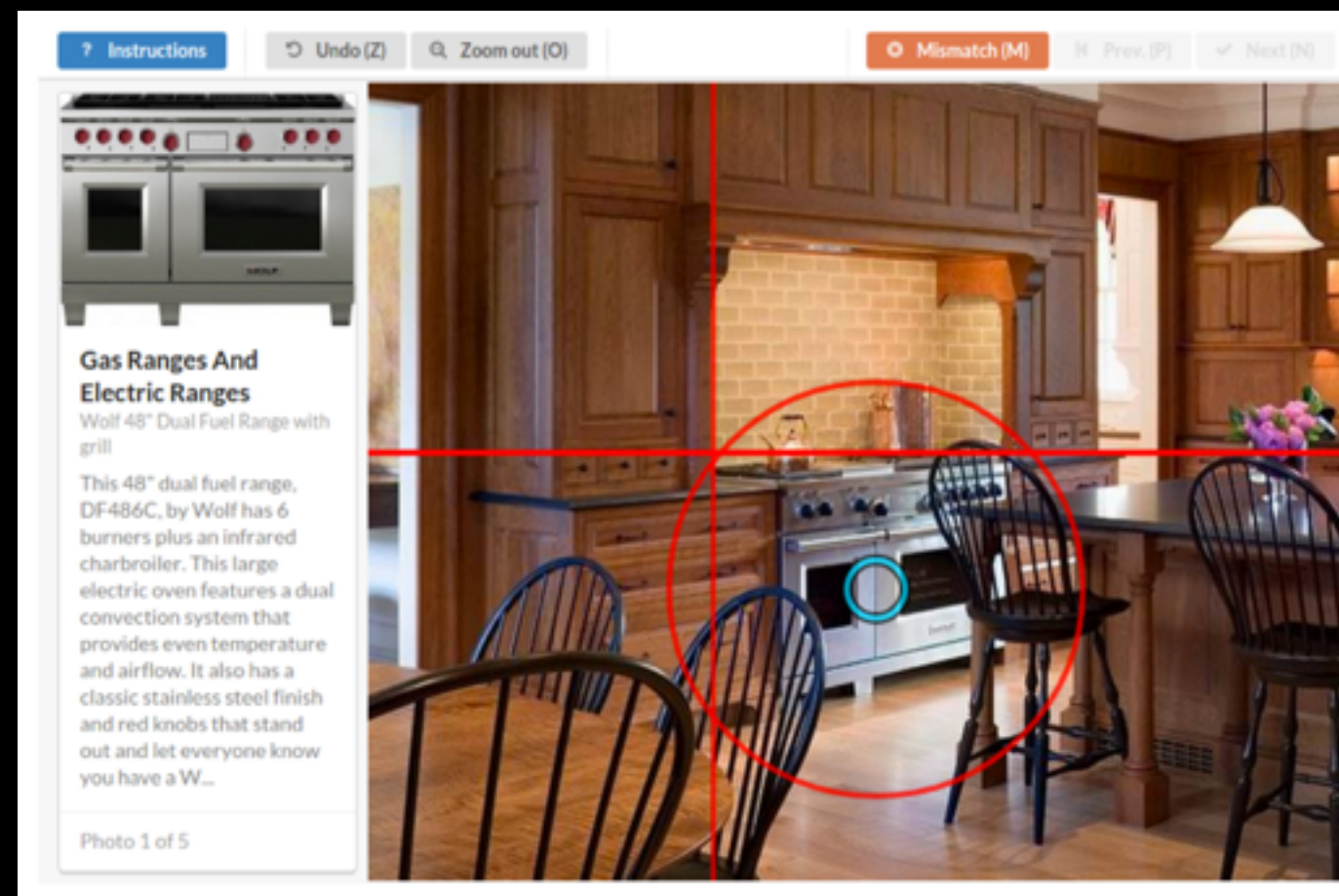


Warp to square
(256x256)

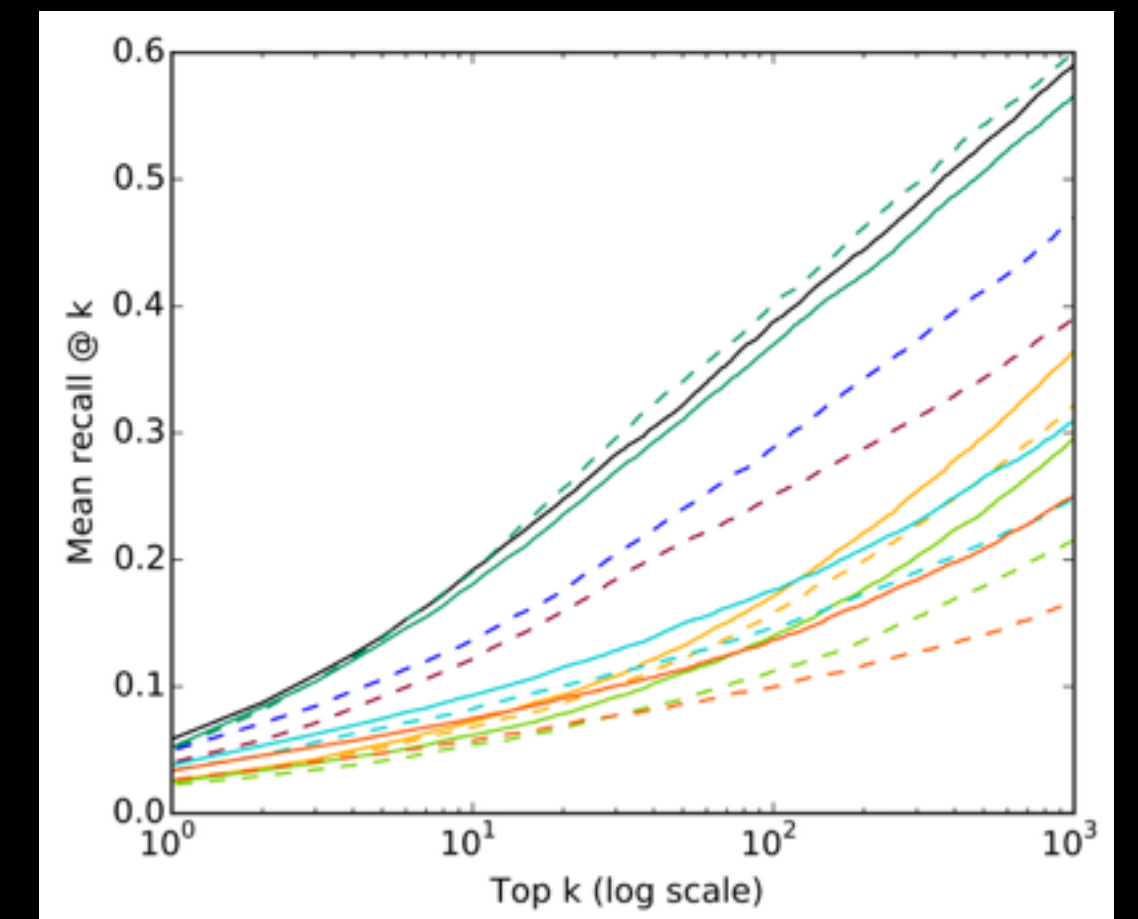
OVERVIEW



(1) Training the CNN



(2) Gathering training data



(3) Search Results

Train the CNN for 200,000 mini-batches...

(go for a *very* long walk and come back)

Runtime: milliseconds

EMBEDDING (PROJECTED, TO 2D)



EMBEDDING VISUALIZED IN 2D: CHAIRS



RESULTS

(1) "What is it?"



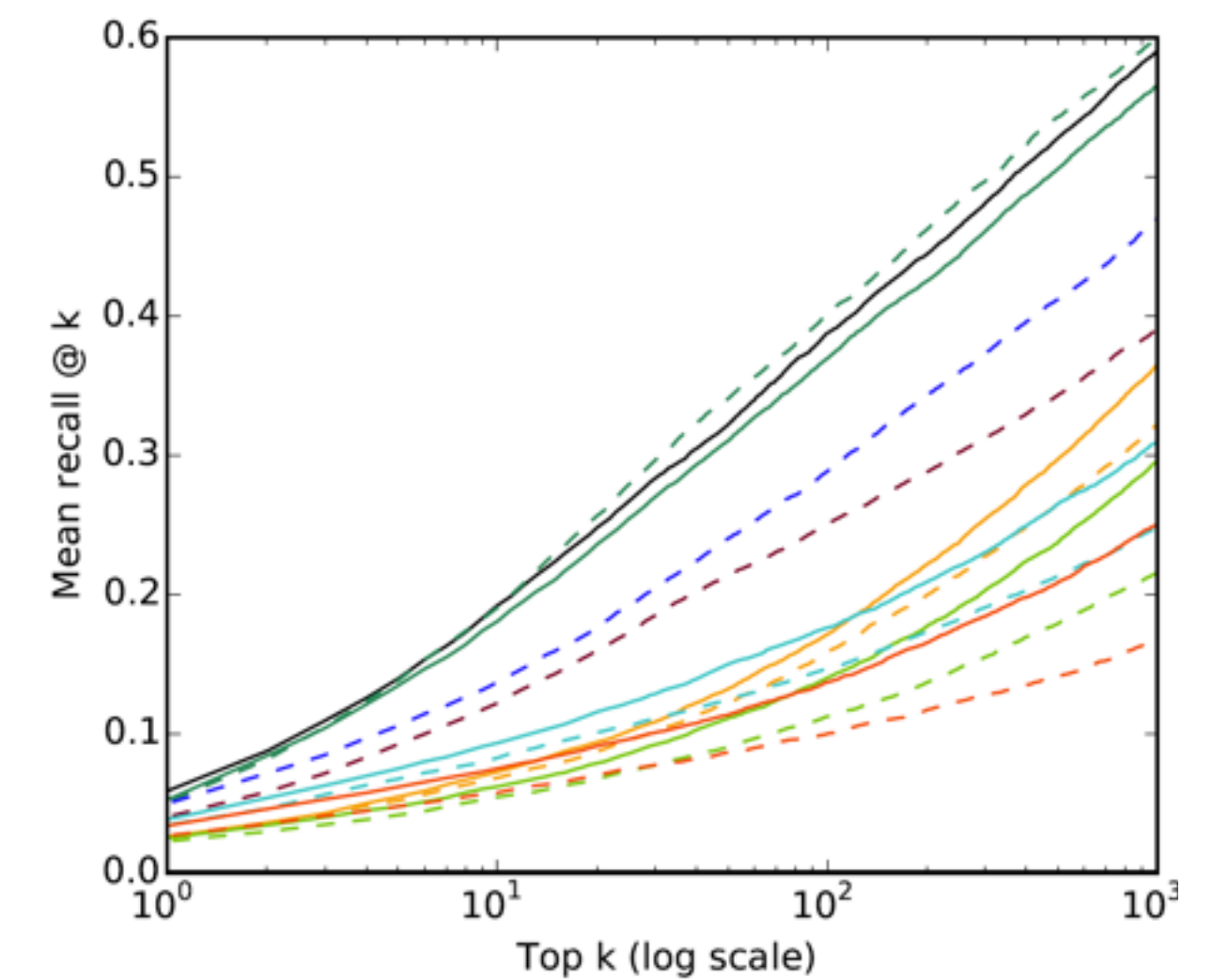
(2) "Where is it used?"



(3) Cross-category search



(4) Quantitative Evaluation



RESULTS: "WHAT IS IT?"




In context

RESULTS: "WHAT IS IT?"

In context

Iconic

Top 4 results:



Louis Ghost Chair with Arms


Living Room Contemporary

1 View jpg

Outdoor Lounge Chairs

Eclectic 44 View jpg

2 boxes



Victoria Ghost Chair by Philippe Starck for Kartell | Design Within Reach

Dining Chairs Modern

15 View jpg View detail

0.019



Kartell | Victoria Ghost Chair, Set of 4

Dining Chairs Modern

View jpg View detail

0.023



Kartell | Louis Ghost Chair

Dining Chairs Contemporary

View jpg View detail

0.024



Chaises

Office Chairs Unknown style

View jpg View detail

0.025

RESULTS: "WHAT IS IT?"




In context

RESULTS: "WHAT IS IT?"

In context



Iconic



Tolix Stool "Tabouret"

[Kitchen](#) [Contemporary](#)

[1](#) [View jpg](#)

[Bar Stools And Counter Stools](#)

[Industrial](#) [305](#) [View jpg](#)

2 boxes

Top 4 results:



East Berlin District Metal Barstool

[Serving Dishes And Platters](#)

[Modern](#) [View jpg](#)

[View detail](#)

0.046




Amelia Metal Cafe Barstool in Orange - Set of

[Bar Stools And Counter Stools](#)

[Contemporary](#) [3](#)

[View jpg](#) [View detail](#)

0.049



Amelia Metal Cafe Barstool (Set of 2), Red

[Bar Stools And Counter Stools](#)

[Traditional](#) [2](#) [View jpg](#)

[View detail](#)

0.050



Winsome Dubliner 30 in. Bar Stool - Set of 2

[Bar Stools And Counter Stools](#)

[Modern](#) [View jpg](#)

[View detail](#)

0.050

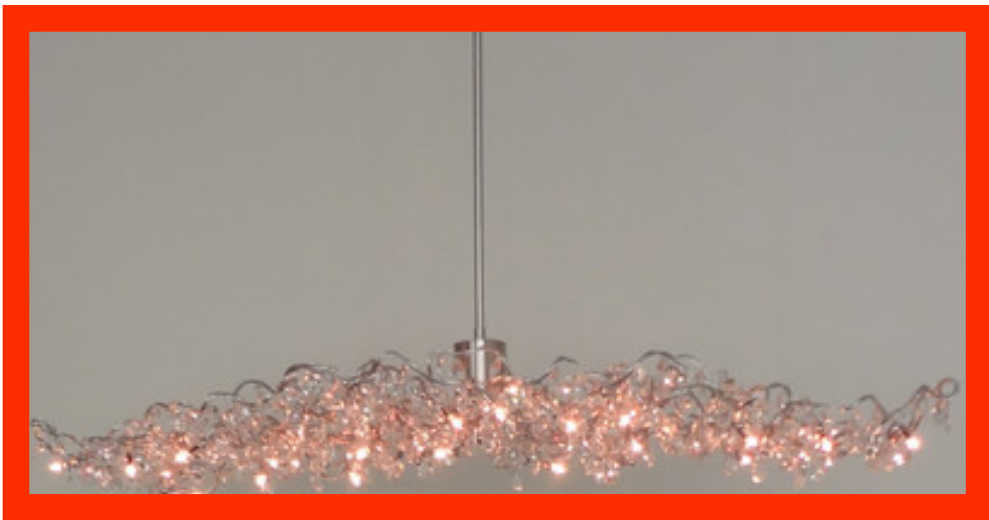
RESULTS: "WHAT IS IT?"




In context

RESULTS: "WHAT IS IT?"

In context



Iconic



Tiara Oval Suspension by Harco Loor

[Dining Room](#) [Contemporary](#)


[1](#) [View jpg](#)

[Wall Sconces](#) [Unknown style](#)

[1](#) [View jpg](#)

2 boxes

Top 4 results:




HARCO LOOR Tiara Chandelier

[Chandeliers](#) [Contemporary](#)

[1](#) [View jpg](#) [View detail](#)

0.035




Argent N92S Suspension Light

[Bathroom Vanity Lighting](#)

[Modern](#) [View jpg](#)

[View detail](#)

0.038




Eurofase 25620-016 Divo 9 Light Pendant in Nickel 25620-016

[Pendant Lighting](#) [Modern](#)

[View jpg](#) [View detail](#)

0.041



Eurofase 25618-013 Divo 6 Light Pendant in Nickel 25618-013

[Pendant Lighting](#) [Modern](#)

[View jpg](#) [View detail](#)

0.047

COMPARISON: TRAINED ONLY ON CATEGORIES

In context



Iconic

Tiara Oval Suspension by Harco Loor

[Dining Room](#) [Contemporary](#)

[1](#) [View jpg](#)

[Wall Sconces](#) [Unknown style](#)

[1](#) [View jpg](#)

2 boxes

Top 4 results:

'Apollon' Black Shaded 6-light Crystal Chandelier

[Chandeliers](#)

[Contemporary](#)

[View jpg](#) [View detail](#)

1792.880

Authentic Deer and Elk Antler Banquet Table Chandelier

[Chandeliers](#)

[Unknown style](#)

[View jpg](#) [View detail](#)

1895.330

Harco Loor | Tiara Oval HL 15 Suspension Light

[Pendant Lighting](#)

[Modern](#) [View jpg](#)

[View detail](#)

1911.520

Vermeer Hexagonal Pendant

[Pendant Lighting](#)

[Modern](#) [View jpg](#)

[View detail](#)

2035.000

COMPARISON: TRAINED ONLY ON IMAGENET

In context



Iconic

Tiara Oval Suspension by Harco Loor

[Dining Room](#) [Contemporary](#)

[1](#) [View jpg](#)

[Wall Sconces](#) [Unknown style](#)

[1](#) [View jpg](#)

2 boxes

Top 4 results:

MERGING TOGETHER

[Artwork](#)

[Contemporary](#)

[View jpg](#) [View detail](#)

498.493

"Elephant View" Artwork

[Paintings](#)

[Contemporary](#)

[View jpg](#) [View detail](#)

499.135

Terzani Argent N92S Chandelier

[Chandeliers](#)

[Modern](#) [2](#)

[View jpg](#) [View detail](#)

503.232

Mensa Hanging Light Fixture

[Chandeliers](#)

[Contemporary](#)

[View jpg](#) [View detail](#)

514.867

RESULTS: FAILURE CASE




In context

RESULTS: FAILURE CASE

In context



Iconic



Porta Romana Bianca Pendant Light

🏠 Staircase 🏠 Transitional

👁️ 1 [View jpg](#)


🛒 Pendant Lighting

🛒 Contemporary 👁️ 2

[View jpg](#)

2 boxes

Top 4 results:




Murray Feiss Khloe Modern Contempo Mini Pendant

🛒 Pendant Lighting 🛒 Modern

[View jpg](#) [View detail](#)

0.066




Uttermost Metauro Wood Desk Lamp

🛒 Desk Lamps 🛒 Contemporary

[View jpg](#) [View detail](#)

0.067




Cycling Blur Wall Mural - 42 Inches W x 40 Inches H

🛒 Prints And Posters

🛒 Contemporary 🗪 3

[View jpg](#) [View detail](#)

0.069



Metauro Wood Desk Lamp

🛒 Desk Lamps 🛒 Contemporary

[View jpg](#) [View detail](#)

0.069

RESULTS: "WHERE IS IT USED?"



"Maskros
Pendant
Lamp"



RESULTS: "WHERE IS IT USED?"



"LEM Piston
Stool | Design
Within Reach"



SEARCHING ACROSS CATEGORIES

Query I_q	Top-1 nearest neighbor from different object categories											
	Dining chairs	Armchairs	Rocking chairs	Bar stools	Table lamps	Outdoor lighting	Bookcases	Coffee tables	Side tables	Floor lamps	Rugs	Wallpaper

HOW DO WE EVALUATE THE RESULTS?



In the list of 3M products,
what is the **rank** of the iconic image?



In context

Iconic

HOW DO WE EVALUATE THE RESULTS?

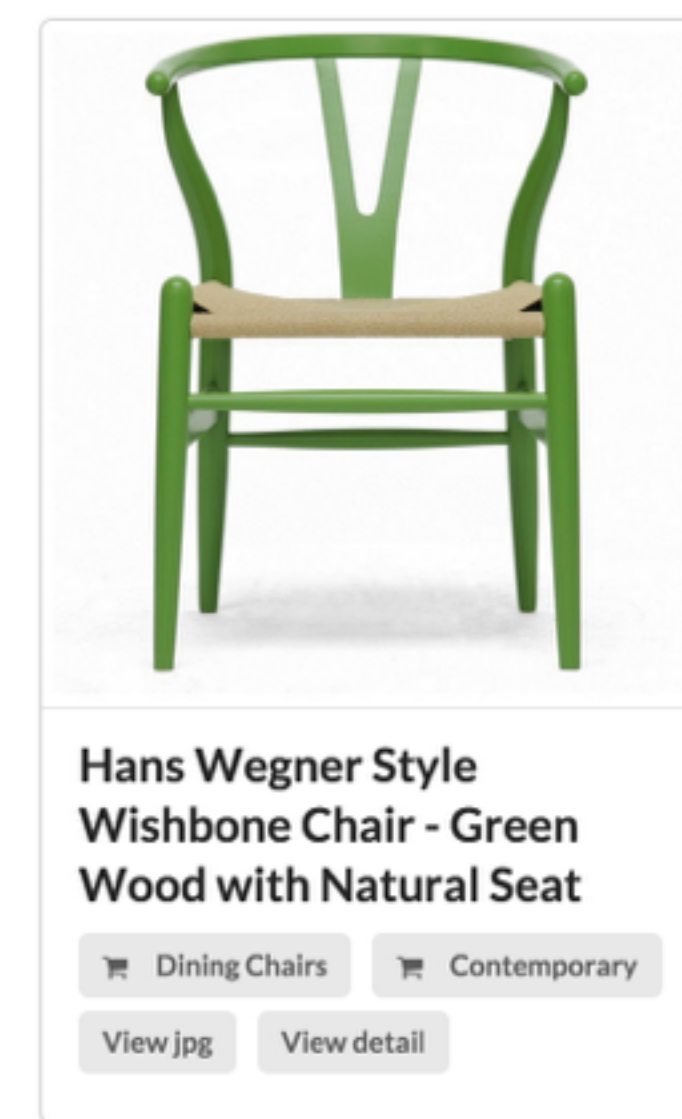
Query



Iconic



Top 4 results:



0.030

0.034

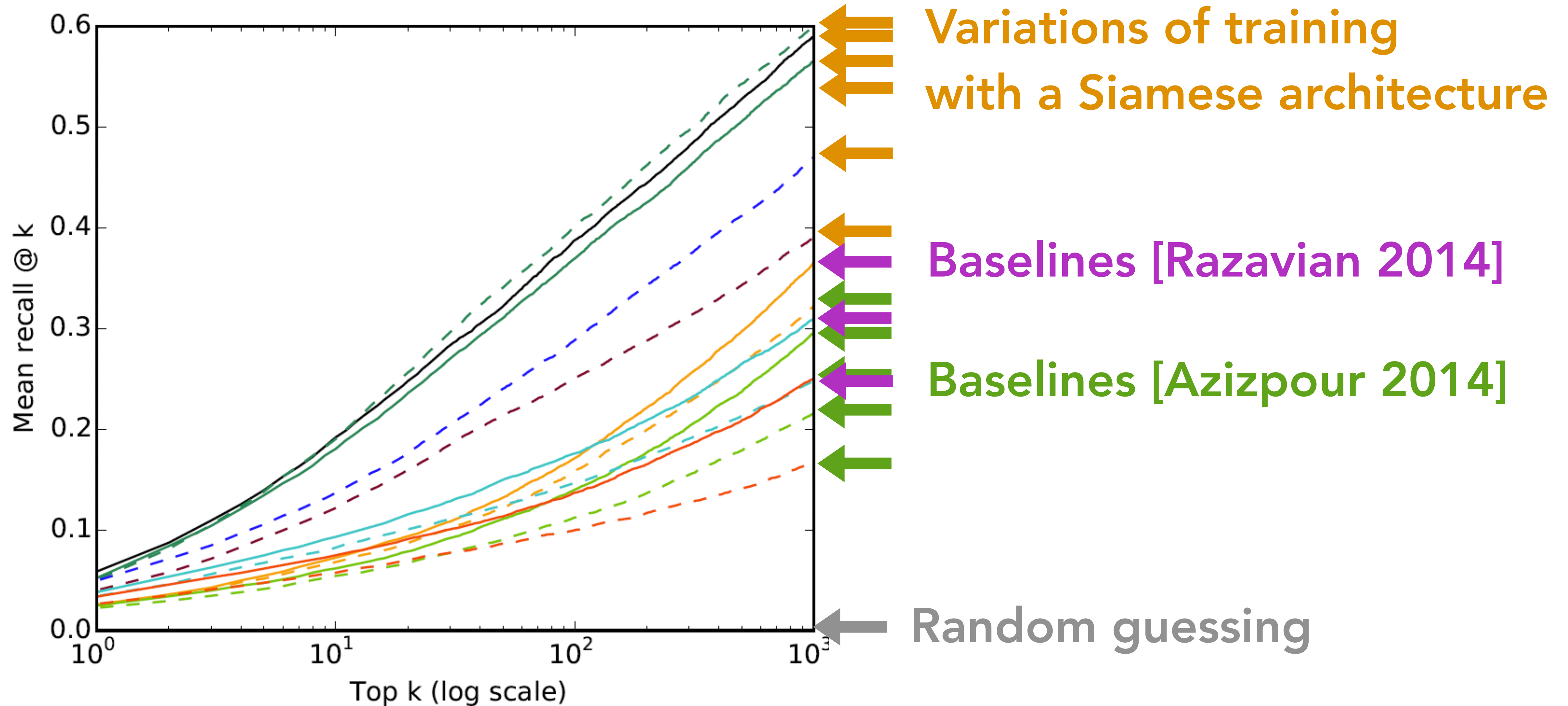
0.036

0.037

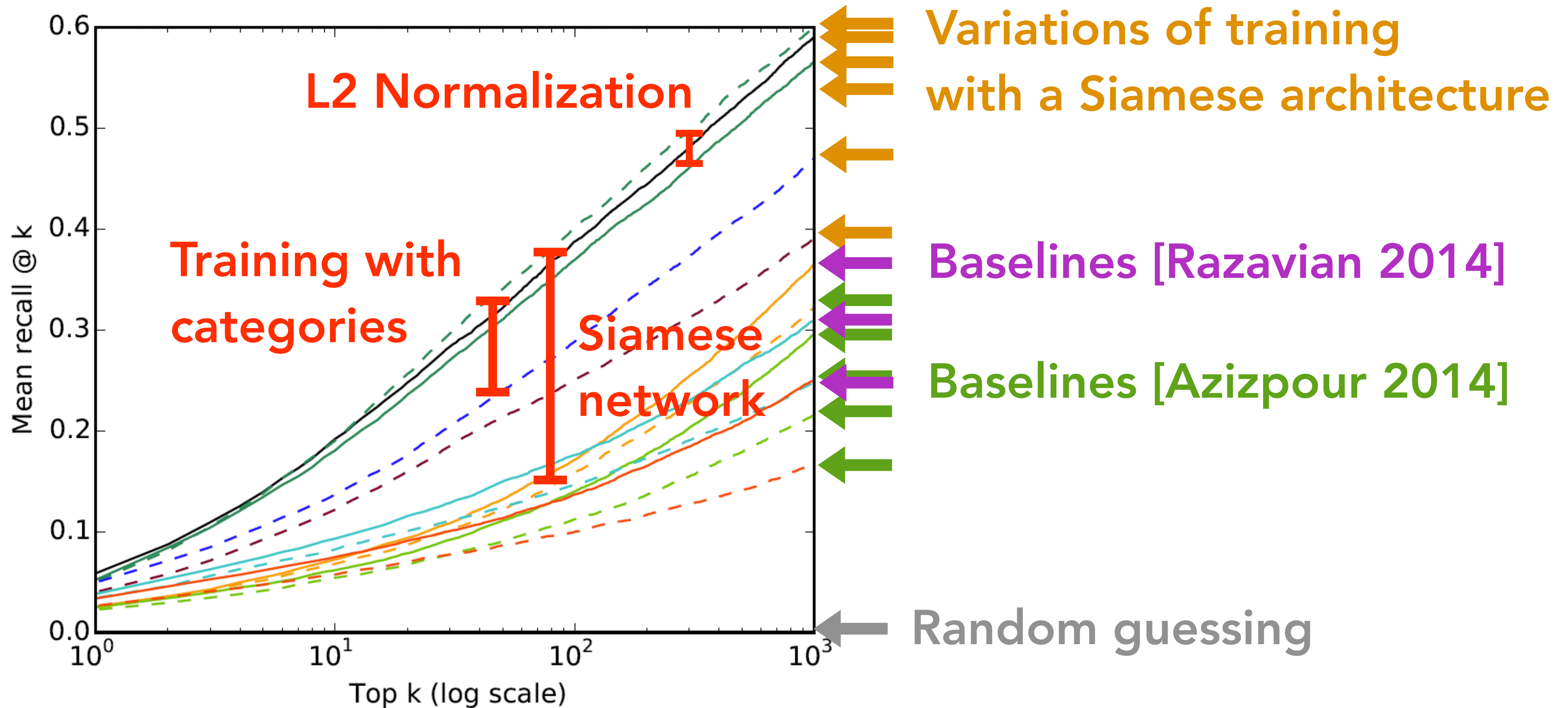
Rank: 440 / 3,387,555 (top 0.01%)

Even when the top product is correct, the rank may be large

QUANTITATIVE EVALUATION



ABLATION STUDY



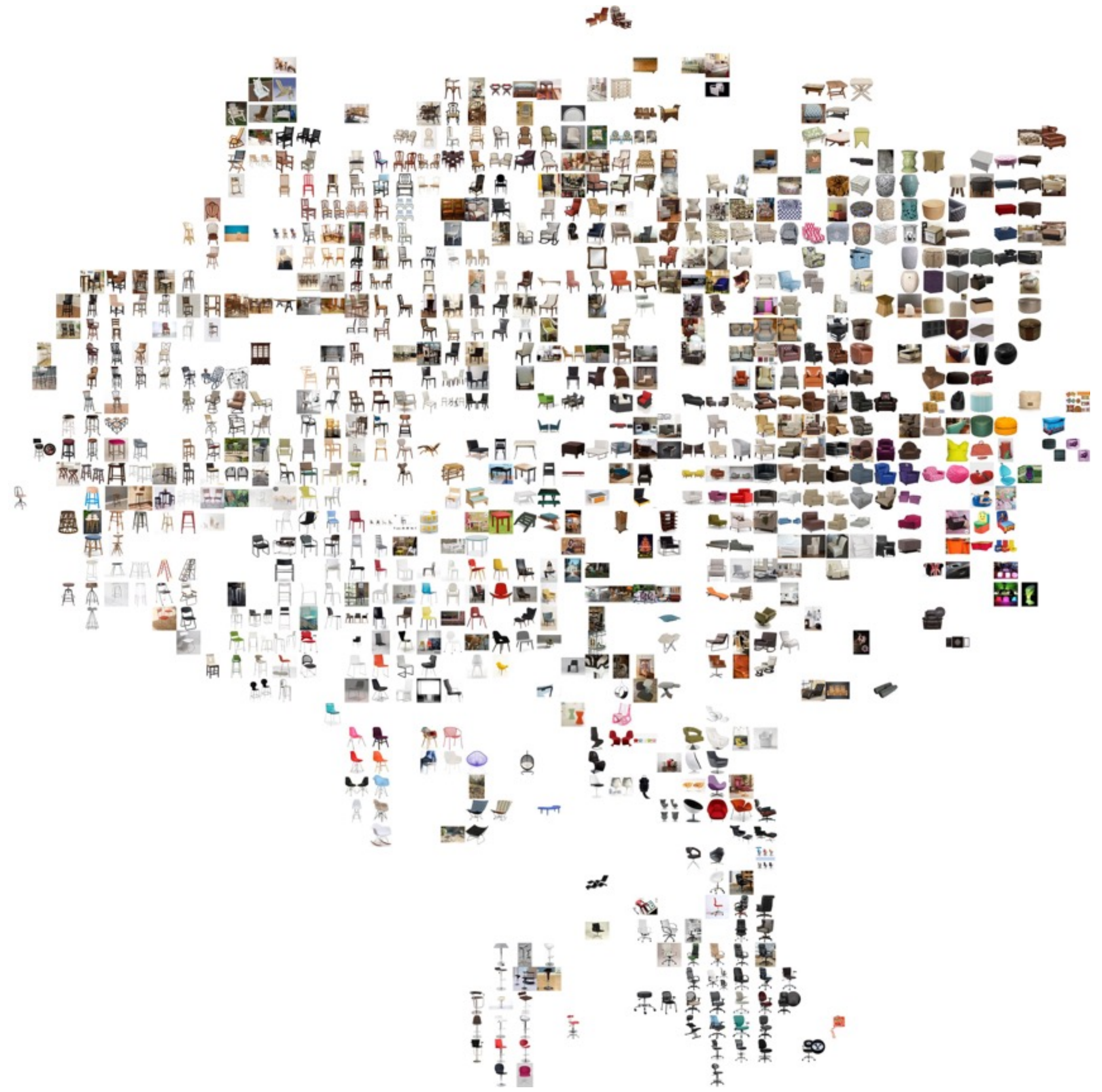
LIMITATIONS AND FUTURE WORK

- Better metrics to evaluate performance (e.g. measure precision)
- Efficiently collecting more training data (we are limited by what is tagged)
- Reduce crowdsourcing costs (less duplication)
- Explicitly model and train for style similarity/compatibility

CONTRIBUTIONS

**Visual search for products:
“what is it?” and “where is it used?”**

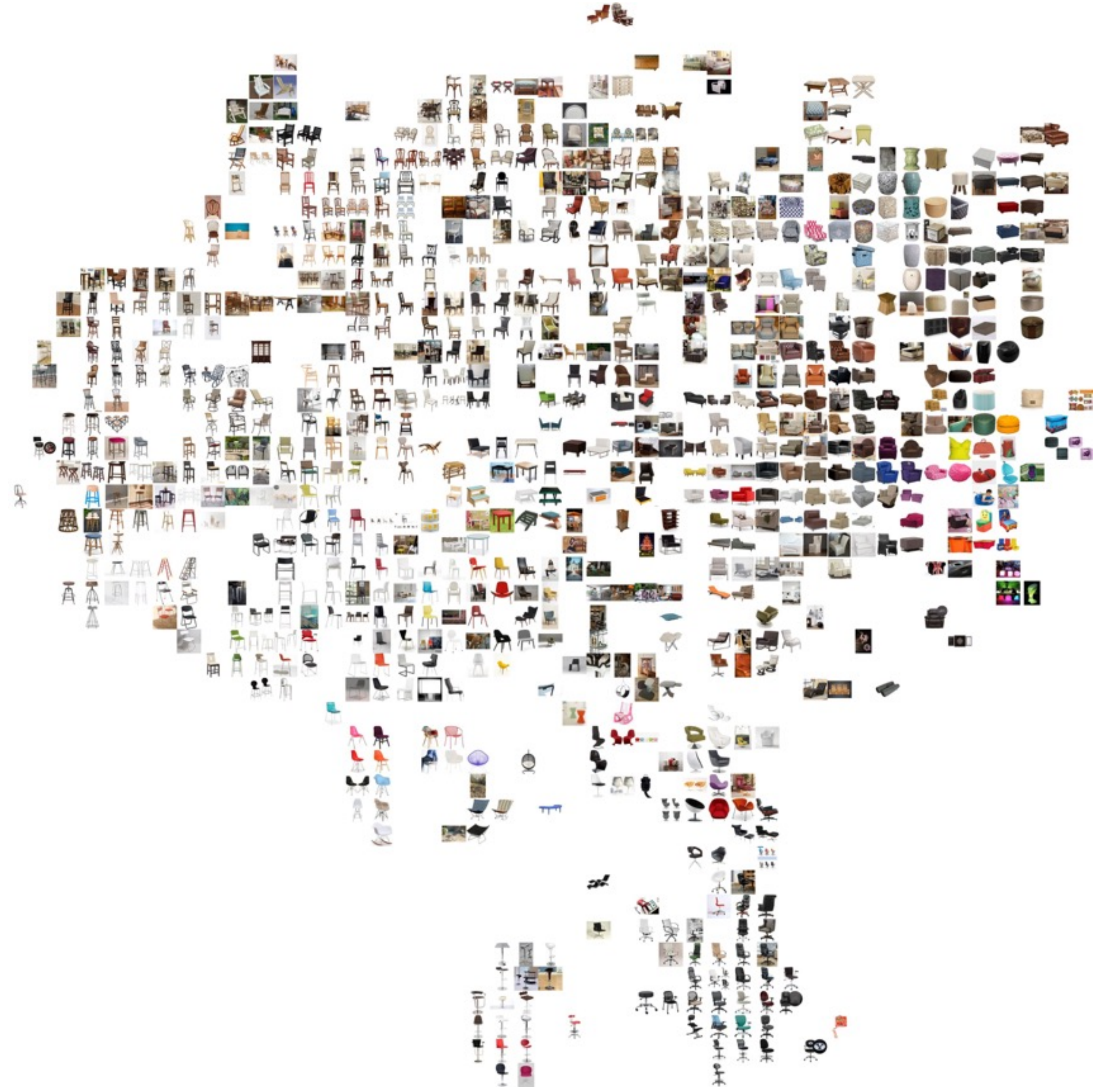
- Crowdsourced pipeline to collect image pairs across domains
- Use deep learning to learn a high quality embedding
- Applications in interior design and product search



THANK YOU

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- NSERC PGS-D
- National Science Foundation
- NVIDIA
- Intel Science and Technology Center for Visual Computing
- Amazon AWS for Education
- Houzz users



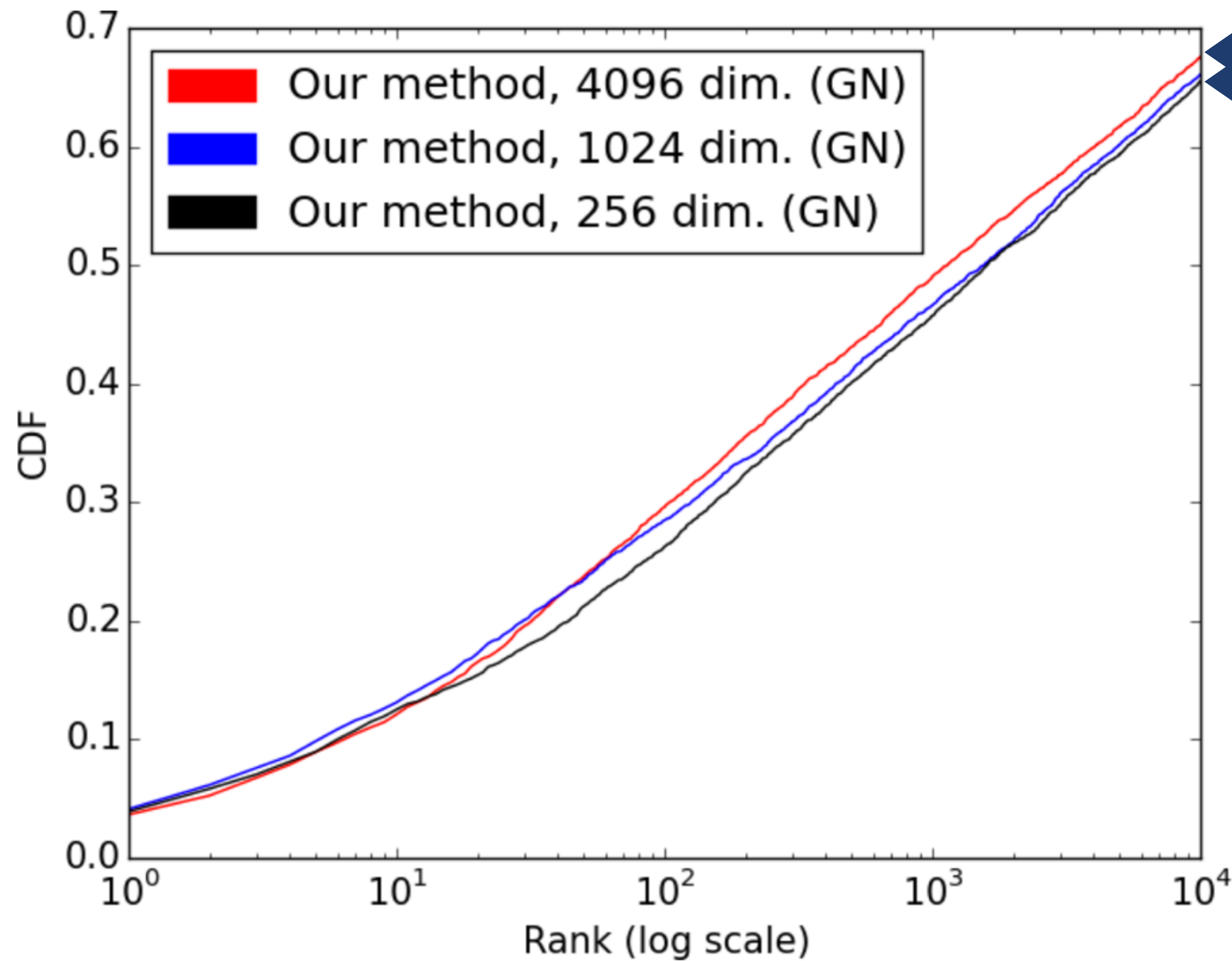


GROKSTYLE

We're looking for interns!

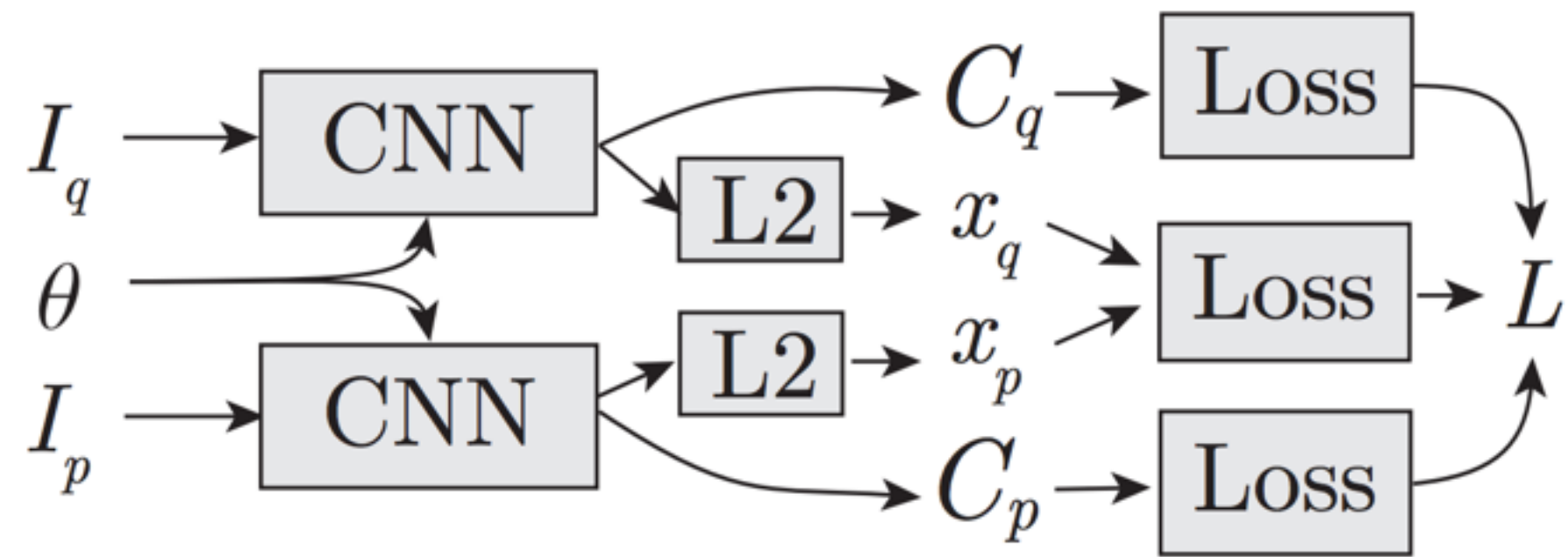
sbell@grokstyle.com

USING MORE DIMENSIONS PERFORMS THE SAME

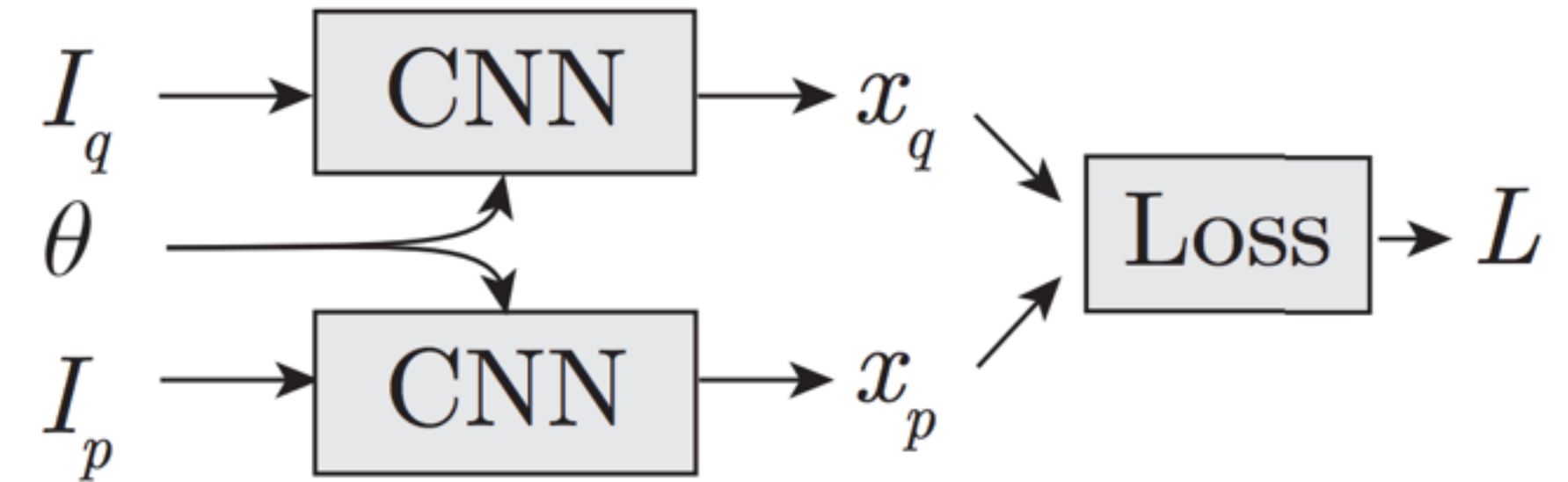


4096 dimensions
256 dimensions
(16x faster for almost
the same performance)

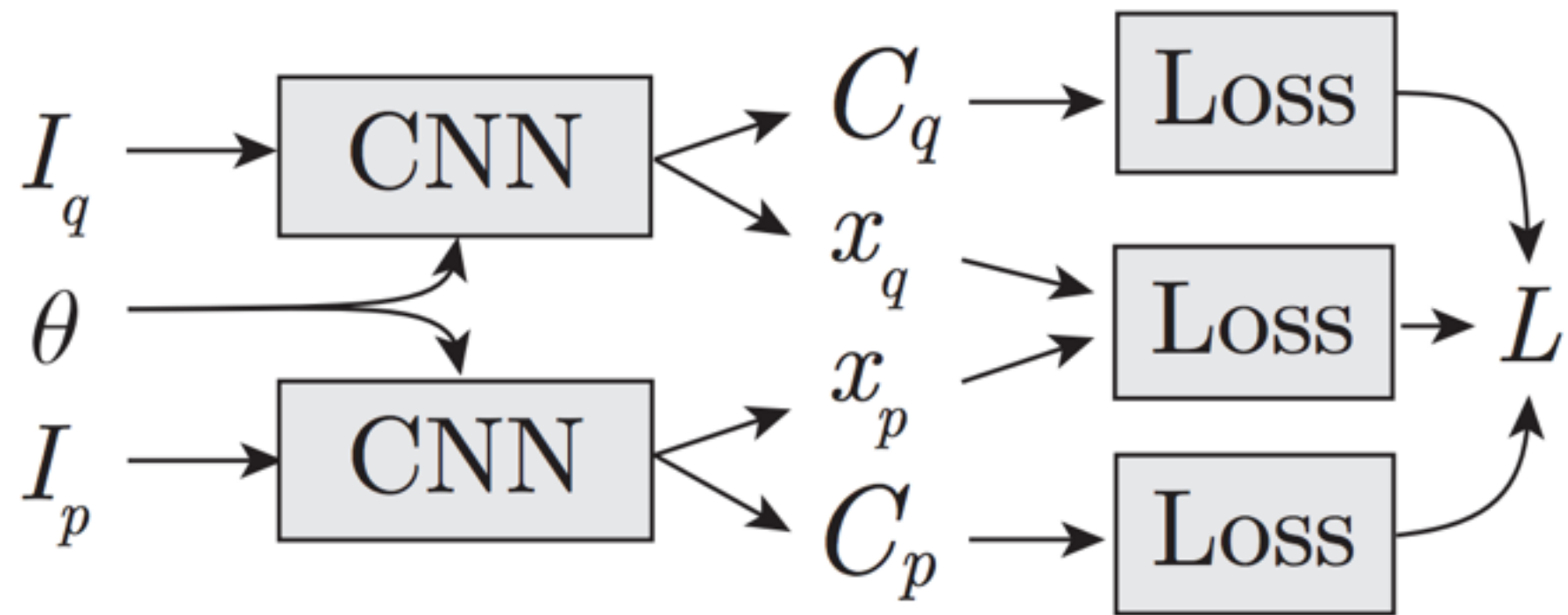
ARCHITECTURE VARIATIONS



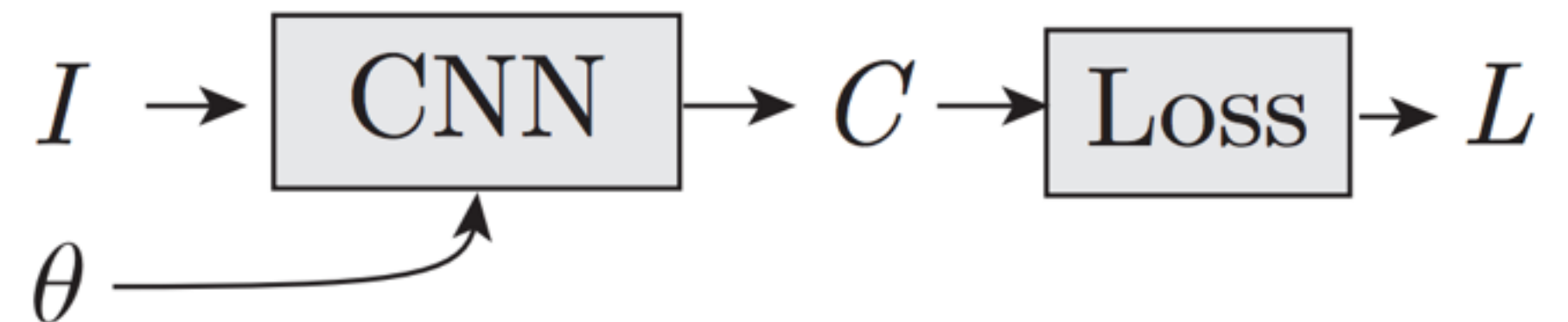
(Our system)



[Chropa 2005, Hadsell 2006, ...]



[Weston 2008]



[Razavian 2014, ...]