

(make copies)  outline (the 'red parts' at top of each sheet)  
some helpfulness cues from other papers  
Set up Santa tabs for figs, talk slides for other figures.

Review "quality/helpfulness":

reviews considered independently

~~ratio = p~~ potentially also considering context (diff. connotations)

[intro] (1) prediction ~~instead of itself~~: ~~use~~ some features, techniques for labeled labels. (features helpful for projects)

[focus] (2) ~~predict~~ a lens for studying social influence/introducing techniques.  
~~(3) for~~

(naturally, will talk about techniques)

We talked about review helpfulness last time (remember we ~~wrote down~~ wrote down some features of helpfulness).  
and evaluated

Helpfulness is being used as a navigation tool by sites like Amazon, since so many reviews are ratings:

When these evaluations are produced by users, you have social navigation.

[Is this from the GK reading?]

You could ask, why do this "socially" if it ~~can't~~ be done automatically, and needless to say, there's been quite a bit of ~~energy~~ research energy devoted here.

w.r.t. considering this to be a prediction problem, there are a # of options:

- the "given" label is "x out of y" found this helpful.  
→ regression problem?  
binary classification (threshold on ratio x/y)

• what features?

Ottobacher (have handout; also project using desktop 1)

Johna Ottobacher '09 'Helpfulness': ~~extra measure of outcome~~, Table 3 (pg 958)

First example: ~~she~~ Ottobacher '09 'Helpfulness': ~~extra measure of outcome~~

(use reference tab, so people can see plot into (screen width/ resolution permitting))

I wanted to show this table b/c it divides the description nicely into the "general concept" of each feature vs. how it was implemented. You might want to choose a few for your plot static.

Also, the thing is super convenient.  
(so, in terms of presentation, this is nice)

- These are what she tried, not all of which turned out to be significant. in the context of review mining.

And, ~~not~~ ~~all~~ she was not the first to introduce many of these.

Link to survey of previous work on the core concepts.

4<sup>th</sup> column ("Explanatio/Justification" is perhaps easiest to go through?)

Observations:

~~(13, 14, 16, 17) = readability~~

~~(1-3). "trick": "commonly" used for coverage/objectivity of a review~~

Note: citation ~~to~~ [6] is probably wrong.

[4][10, 11]

extreme

q: perplexity?

different

let  $p_1, p_2$  two distributions identified with two samples  $s_1, s_2$ . (We'll blur the distinction).  $H(p_1, p_2) = -\sum p(x_j) \log(p_2(x_j))$ .  $p_1$  is considered "true",  $p_2$  the "alternative". Perplexity is  $2^H$ , and counts to bits ad unit.

(12) ~~similar scale~~ (this is like their Gilbert, Karahalios found some of their interviewees

commonalities saying: "A completely unique review wouldn't serve any purpose"  
→ perhaps best to consider extreme w.r.t other review ratings

[5-9]: ~~propose other properties~~ (some authorial, some may be for 'smoothing from past')  
contextual row: "as we saw w/ our example last time, sometimes helpfulness depends on other reviews, if you

seems to be a nod to the idea that relationships to other reviews can matter.

BUT, the actual features in this category don't seem that linked to that concept.

~~- note that Amazon didn't use to sort reviews by helpfulness, we think.~~

→ Looking @ the 2011 version of Ghose; Ipeirotis '11, table 1.

as another example of features that have been tried.

\* note: some of these features were used to predict sales rank, so things like ~~is the reviewer helpful? (helpfulness rating not used in helpfulness prediction)~~

more reviewer characteristics

more ~~for~~ readability features (6<sup>th</sup> (5<sup>th</sup> row))

interest in SMOG the

"Simple Measure of Gobbledygook"  
Explained constant as result of fitting to data.

\* subjectivity measures, using same idea that the product description can be treated as definitely objective material (as it happens, to train the subj. detector)  
~~connect about desrpts: whether they care for subj. prob, or being smart I can't recall~~

And other studies look @ similar features, as well.

desrpts: relate to the VBC  
slashdot/thread visualizer we talked about before.

~~SLASHDOT~~: then were the kinds of things that were in the air

Any comments/questions/, esp. re: people's potential pilot studies for AI?  
recommendations

One q: finding a very specific feature that few people have talked about, like the fault in the review example we saw last time?

Discussion re: joke reviews, sarcasm, etc:  
note that machine classification results are surprisingly high.

q: are fake reviews 'product-dependent'?

How well do such features (esp text-only features) do?

Re-annotate reviews according to own written standard b/c of biases:

Mismatch between eval'g as 'helpful' (half of 23k sage has >90% helpful)

- bias toward rating as 'helpful' (half of 23k sage has >90% helpful)

- some reviews don't get eval'd (~~earlier bird bias~~) rich - get - rich

(temporal: earlier get more)

Are there social factors behind mismatch?

## (2) Study Using quality/helpfulness as a lens on social influence

→ focus of this course

[Sipos, Ghosh, Joachims WWW '14]: (mis)-~~ordering~~ ranking by community

topic

(to some degree - also proprietary Amazon factors:  $\text{tau} = .84$  for

rows w/  $\geq 10$  vote)

for helpfulness vote vs.  
actual Amazon ranking

Stress the daily-snapshot  
idea

- "true" quality by "final" & future ~~is~~ ranking  
4 mos in future technique for biased  
Attempts to avoid self-filling prophecy tables

- effect on helpfulness vote, and on whether they vote,

Csrank, Fig 3 → correction of mis-ranking (order = prob of next eval coming in as "helpful")

point at 'high' rank = 0.

g: re: how to measure participation decision:

• Paper assumes "constant # of pageviews (for each position) in each period between snapshots".

Doing relative # of pageviews then should be ok. (take it or leave it).

• also a measure of 'participation' to handle smoothing of sparse data.

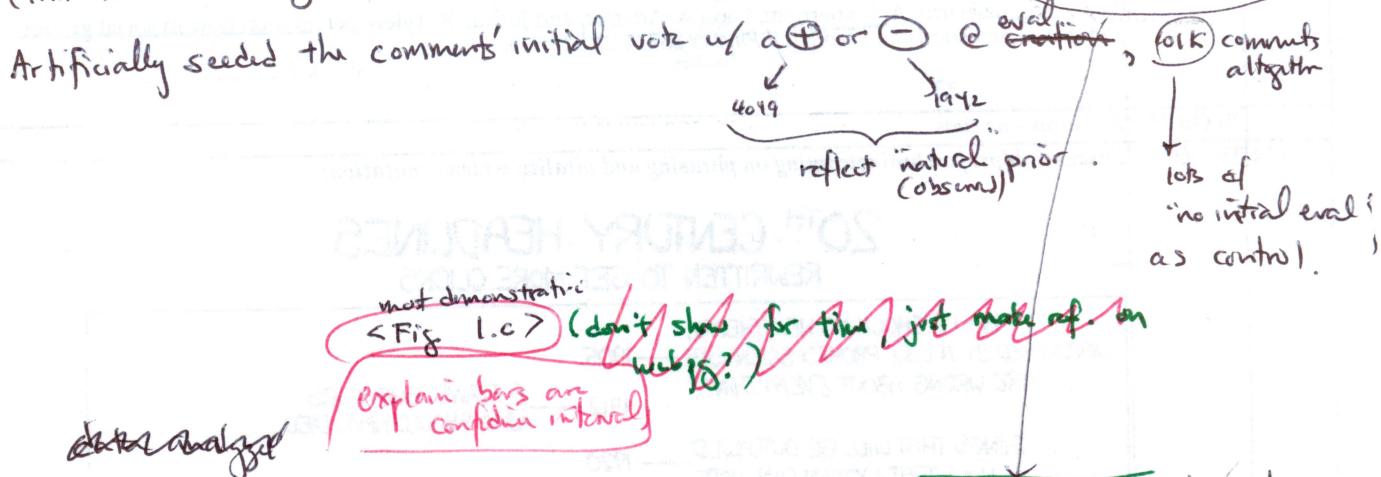
→ motivated to participate to correct mis-ranking.

(of paper)

Note a point of the message: this is an 'opposite' effect to how clicks on rankings of web-search results accumulate to the already-highly ranked.

- [non-ranking setting] w/o manip. prob. of  $\oplus$  eval.  $\ominus$ : not much effect.
- overall, seeing  $\oplus$  prior  $\ominus$  safety

Muchnik, Aral, Taylor, Science 2013 - manipulation study ("~~fixed~~" true quality)  
comment rating, so ranking is not a factor  
(this is not Amazon).



data analysis

- note asymmetric effect: herding for  $\oplus$ .
- use the "no artificial 1st eval" as baseline.

so, perhaps not so relevant  
in terms of students being  
able to use

[Danesan-Nicaescu-Migil, Kossinets, Kleinberg, Lee WWW '09] : effect of conformance to group opinion  
cultural diff's in

: natural experiment: "plagiarized" reviews to  
sidestep true quality

clipped slides

explain what grey bars are (and expect, since for 5-star avg no one can be  
+4 stars away)

not just "more  $\oplus$  = more helpful", but 'for same degree of deviation,  
better to be  $\oplus$ )

note that wrt one ~~other~~ version of a plagiarized review being more  
appropriate, the example plagiarized pair show the latter to be more  
helpful, and our studies showed no sig diff of helpfulness for  
@ the pair.

[Cheng, Danescu-Niculescu-Mizil, Leskovec ICWSM '14] = effect of evaluations on the author  
= propensity matching;  $\rightarrow$  'natural' experiment,  
but requires measuring text quality to  
pair "similar" reviews.

post quality: evals drop significantly after a neg. eval.

rise is not significant after pos. eval.

Other controls in pairing: # words, # posts written, general <sup>depth</sup> ~~length~~ evaluation (pos/neg).

fig 4 in slide .

\* = sig diff.

q: maybe the people who got  $\ominus$  eval were trolls, and so were motivated  
to write worse posts b/c that's what ~~they~~ trolls do?

- interesting that people who received "no" feedback most likely to drop off